MARK A. EDELMAN, Ph.D. 4-30-2020

PERSONAL DATA:

Home: 111 South Story Street Boone, IA 50036 Cell: Ph. 515-298-1871 E-mail: MarkE1871@gmail.com

EDUCATION:

<u>University</u>

B.S. Agricultural Economics/Policy M.S. Agricultural Economics/Policy Ph.D. Agricultural Economics/Policy Kansas State University Kansas State University Purdue University

EMPLOYMENT: Iowa State University

Department of Economics, Appointment: Extension, Research, & Teachig

Founding Director, Community Vitality Center Former Campus Coordinator, Rural Policy Research Institute (RUPRI) Former Coordinator, Iowa Public Policy Education Project (PPEP)

PREVIOUS EMPLOYMENT:

Department of Commercial Economics, South Dakota State University Appt: Extension, Research, with some Teaching Responsibilities

PUBLICATION SUMMARY:

6 Book Chapters and Books

20 Journal ArticlesOver 140 Bulletins, Research Reports & Staff Papers64 Professional Meeting PresentationsOver 700 Seminars and Speeches32 Education Videos (Broadcast Quality)Over 800 Media Columns, Releases & Fact SheetsAuthor/Co-author 3 Ag/rural column series: Agri-Pulse Communications, Farm Progress Publications, Farm Journal

GRANTS & EQUITY CAPITAL: Contributed to securing \$26 million in grants & \$56 million seed/equity capital.

ISU COURSES TAUGHT:

Econ/CRP 376: *Rural, Urban, & Regional Economic Development*, 2010-present. Econ 460/560: *Agriculture, Food and Trade Policy*, 1996-2003.

PROFESSIONAL PROFICIENCY:

Angel Investor Training Certificate, 37 Angels by Angela Lee, Assoc. Dean, Columbia Univ. Business School, 2018 Certified FastTrac First Step© Entrepreneurial Training Instructor, Kauffman Foundation, July 2008 Certified NxLevel© Entrepreneurial Training Instructor, NxLevel Education Foundation, March 2008 Series 63 Uniform Securities Agent State Law Exam, N. Am. Securities Admin. Assn (NASAA), Oct. 2007

SELECTED BOARDS & LEADERSHIP EXPERIENCES:

- Community Vitality Center Director, Iowa State University 2002-present.
- Farm Foundation Round Table Member, Chicago, IL. 2016-present.
- Iowa Community Capital Board Chair, (Community Development Financial Institution (CDFI)-certified by U.S. Treasury for CDFI Fund access to assist low-income populations and underserved areas, 2010-present.
- Iowa Foundation for Microenterprise & Community Vitality (Iowa Microloan) Board, founder, 2008-present;
- Iowa Rural Equity Project (IREP) Coordinator, 3-year, Economic Development Administration Regional Innovation I6 grant, U.S. Commerce Dept., 2018-present.
- Ag Ventures Alliance Cooperative Board Member, Mason City, IA. 2014-present.
- Iowa Rural Development Council, Board Member, 501(c)(3) nonprofit 2000-present, past chair.
- Iowa Venture Capital Association, Recording Secretary, 2018-present.
- Iowa Small Business Development Centers, State Advisory Committee, 2007-present.
- Rural Opportunity Initiative, ISU Representative to collaboration led by Georgetown University, including USDA, Iowa State, Purdue, Mississippi State focused on rural equity capital access & innovation, 2017-2019.

Office: Economics Department Room 183 Heady Hall, ISU Ames, IA 50011 Ph. 515-294-6144 E-mail: <u>medelman@iastate.edu</u>

Date

Dec. 1975 May 1978 May 1981

January 1, 1986 - present Professor, 1990 - present Associate Professor 1986-90 2002 - present 1993-1997 1988-1993

July 1, 1981 – Dec. 31, 1985 Associate Professor 1985-86 Assistant Professor 1981-85

- Amaizing Energy (ethanol production company) Board & R&D Committee Co-Chair, Denison, IA, 2006-14.
- SunAM Development, family-owned housing developments-80 lots & homes-2 rural communities, 1996-2018.
- National Public Policy Education Committee Chair, Farm Foundation, Chicago, IL. 1998-99.
- Boone City Council Member, 3nd Ward, Boone, IA. 1993-97.
- Campus Coordinator, Rural Policy Research Institute (RUPRI), 1993-97
- Coordinator, Iowa Public Policy Education Project, W.K. Kellogg Foundation Project, 1988-93.
- Land O'Lakes, Inc. Board of Directors Advisory Member, Arden Hills, MN. 1985-89.

AWARDS AND HONORS.

- 2019 Iowa State Univ. Faculty Award for Achievement in Economic Development in Iowa, Sept 23, 2019.
- Carbon XPRIZE Competition Semi-Finalist Team, Coordinator, NRG-COSIA Carbon XPRIZE Global Competition, sponsored by XPRIZE Foundation, Culver City, CA Feb. 1, 2017.
- 2010 Iowa Venture Award for Distinguished Leadership by the Iowa Area Development Group (IADG) Accepted on behalf of Community Vitality Center and ISU Extension for creating Iowa Microloan and other entrepreneurial and philanthropy development initiatives, Des Moines Marriott Hotel; Dec. 2, 2010.
- Best Educational Program in Support of a Main Street Community for Sac County Entrepreneurial Network Project co-sponsored by Sac County Extension, Sac County Economic Development Corp. and ISUE Community Vitality Center; IDED Main Street Awards Banquet, Des Moines, April 19, 2008.
- Extension Scholarship and Discovery Engagement Partnership Award for "Iowa Wealth Transfer and Community Philanthropy Initiative" Community Vitality Center, Iowa Extension Annual Conf. Sept. 11, 2006.
- Board of Regents, State of Iowa, Award for Faculty Excellence, September 12, 2001.
- National Award for Achievement in Public Issues Education presented by Farm Foundation and National Public Policy Education Committee for the "Land Use Conflict: When City and Country Clash," Sept. 2001.
- ISU College of Agriculture Team Award, "Iowa's Land and Environment Program" series. Nov. 2000.
- National Award for Achievement in Public Issues Education presented by Farm Foundation & National Public Policy Education Committee for National Animal Confinement Policy Task Force, Chair Mark Edelman. "National Survey of State Animal Confinement Policies" National Policy Conf. Albany, NY. Sept. 2000.
- Outstanding Young Alumnus Award, College of Agriculture, Kansas State University, October 16, 1998.
- Distinguished Service Recognition while serving on the Boone City Council, Boone, IA. 1993-98.
- National Public Policy Education Committee Chair. National Policy Conference & Farm Foundation, 1998-99.
- National Award for Achievement in Public Issues Education presented by Farm Foundation and National Public Policy Education Committee for "Iowa Pork Industry Dollars and Scents." Pm 1746 Jan 1998. Coauthored Chapter 9: Policy Alternatives with Neil Harl; National Policy Conference; Portland, OR. Sept. 1998.
- National Distinguished Extension Program (Group) Award to Coordinator Iowa Public Policy Education Project (PPEP), American Agricultural Economics Assn (AAEA) Annual Meetings, Baltimore MD, 1992.
- Distinguished Service Recognition, Board of Directors, Land O' Lakes, Inc., Arden Hills, MN, 1989.
- SDSU Outstanding Extension Program Award, Presented by SDSU Administration and Clientele cooperating for voter education program on statewide ballot initiatives, 1984.
- SDSU Extension Merit Award for Dedicated Service, by SDSU Extension Specialist Association, 1984.
- Outstanding Economics teacher in post-graduation survey of students, SDSU College of Agriculture, 1984.
- National Honorable Mention Outstanding Ph.D. Thesis, AAEA annual meetings, Logan UT, 1982.
- Outstanding Ph.D. Thesis Award Dept. of Agricultural Economics, Purdue University, 1982.
- Agricultural Economics Graduate Student Organization President, Purdue University, 1980-81.
- Graduate Student Intern, Office of Senator Robert Dole and Senate Ag Committee, Washington DC, 1979.
- Student Body President, Kansas State University, Student Governing Association, 1974-75.
- American Farmer Degree, Future Farmers of America (FFA), 1973.

THESES:

"Case Study: Market and Use Value Appraisal of Agricultural Land For Property Tax Purposes in Cloud County Kansas." M.S. thesis, Kansas State University, May 1978.

"Alternative Farm Commodity Program Options for the Eighties: An Analysis of Economic Implications with Emphasis on Growth of Indiana Crop Farms." Ph.D. thesis, Purdue University, May 1981.

BOOK CHAPTERS AND BOOKS:

Edelman, Mark A. "Bio-Economy in Transition and Community Issues." pp 35-38 in Proceedings edited by English, Burton, Jamey Menard, and Kim Jensen. *National Conference on Role of Extension in Energy* co-sponsored USDA Office of Energy Policy and New Uses, Farm Foundation and University of Arkansas, and USDA CSREES, Little Rock, AR. June 30-Jul 1, 2009.

Edelman, Mark A. "Collaboration and Institutional Innovation in Policy Education," chp 3 in *Perspectives on 21st Century Agriculture: A Tribute to Walter J. Armbruster*, eds. Farm Foundation: Chicago. 2007.

Edelman, Mark & David Patton. *The New Science of Food: Facing Up to our Biotechnology Choices*. Farm Foundation, Kettering Foundation & National Issues Forum Institute ISBN:0-7872-9993-6. April, 2003.

Edelman, Mark A. Jon Roe, and David B. Patton. *Land Use Conflict: When City and Country Clash*. National Public Policy Education Committee, Farm Foundation, & Kettering Foundation, Sept. 1999.

White, Fred C., James Langley, Mark Edelman. "Agricultural Supply Control," chap. in *Food, Agriculture, and Rural Policy into the 21st Century*. ed. M.C. Hallberg, et al., Westview Press, 1994.

Edelman, Mark. <u>Restoring Iowa's Democracy: A Citizen's Guide for Improving Iowa's Government and Economic Future</u>. Mid-Prairie Books, 1993.

JOURNAL ARTICLES:

Edelman, Mark A. "Extension-led Demonstration: Grameen Microfinance Methods and Capital Access for Low-Income Female Entrepreneurs." *Journal of Extension*, under review & submitted, Sept 10, 2019.

Edelman, Mark A. "An Extension Case Study in Institutional Innovation: Microfinance Intermediary Formation." *Journal of Extension*. April 27, 2015.

Edelman, Mark A. and Sandra Charvat Burke. "Wealth Transfer: A Philanthropic Opportunity for Community Development Practitioners." <u>Community Development: Journal of the Community Development Society</u>. Vol 38-2 Summer 2007.

Edelman, Mark A. and Adrian J. Mayer. "A Rural Community Developer's Guide to Jail Alternatives and Costs." *Community Development: Journal of the Community Development Society.* Vol. 32:2 (2002).

Edelman, Mark A., James Monke, and Ron Durst. "Can Farmer Savings Accounts Help Save Farming?" <u>Choices.</u> Third Quarter (2001): 38-41.

Edelman, Mark A. "A Comparison of Fiscal Consequences for Tax and Expenditure Limitation Proposals." <u>Review of</u> <u>Agricultural Economics</u>, 21:1(Spring-Summer 1999): 177-188.

Edelman, Mark A. and Brian L. Menz. "Selected Comparisons from a National Rural and Urban Survey on Health Care Access, Demographics and Policy Issues." *The Journal of Rural Health.* Summer, 1996.

Edelman, Mark A. and Terry L. Raun. "Does Rural Court Consolidation Save Costs? An Iowa Case Study." *Judicature: The Journal of the American Judicature Society.* 79:2(Nov 1995): 86-90.

Otto, Daniel M. and Mark A. Edelman. "Innovation in Structural Change of Local Government." <u>American Journal of</u> <u>Agricultural Economics</u>. (Nov 1990):1074-1080.

Edelman, Mark A., and James J. Knudsen. "An Analysis of Selected School Aid Compensation Options for School Districts with Declining Enrollment." *Journal of Education Finance*.15(Winter 1990): 319-32.

Edelman, Mark A., and James J. Knudsen. "A Classic Economies of Size Analysis of Average School Costs: An Iowa Case Study." *North Central Journal of Agricultural Economics*, (Jan 1990): 99-108.

Edelman, Mark A., Brian H. Schmiesing, and Douglas R. Olsen. "Use of Marketing Alternatives by Iowa Farm Operators." *Agribusiness: An International Journal*, Jan. 1990.

Orazem, P., D. Otto and M. Edelman. "An Analysis of Iowa Farm Policy Preferences: An Ordered Probit Approach," *American Journal of Agricultural Economics*, 71(Nov 1989)4: 837-846.

Edelman, Mark and Paul Lasley. "An Analysis of Agricultural and Trade Policy Preferences of Iowa Farm Operators." *North Central Journal of Agricultural Economics.* 10(1988)2: 243-254.

Edelman, M.A. and D.M. Otto. "Reassessing Use Value Appraisal of Farmland for Property Tax Purposes." <u>Assessment</u> <u>Digest.</u> IAAO, Jun-Aug. 1988.

Edelman, M., B. Schmiesing, D. Kolmer, C. Swinson. "Ag Lender Attitudes on Farm Borrower Training Programs." *North Central Journal of Agricultural Economics.* 8(2): 209-218, Jul 1986.

Edelman M. A. and Larry L. Janssen, "Analysis of Agricultural Assessment Sales Ratios for Property Tax Purposes During Changing Trends in Land Values." *Property Tax Journal.* 5(1):1-10, Mar 86.

Schmiesing, B.H., M. A. Edelman, C. Swinson, and D. Kolmer. "Differential Pricing of Ag Operating Loans by Commercial Banks." *Western Journal of Agricultural. Economics.* 10(2):193-202, Dec 1985.

Edelman, M. A. "Consequences of Declining Farm Numbers in South Dakota." *The Cooperative Accountant*. 35(2):68-72, Aug 1982.

Flinchbaugh, B.L. and M. A. Edelman, "Agricultural Land Reappraisal Options." *Journal of Farm Managers and Rural Appraisers.* 45(1):6-9, 1981.

SELECTED PROFESSIONAL PRESENTATIONS:

Edelman, Mark A. "Iowa Rural Equity Project: Alternative Models for AgTech & Rural Angel Investor Networks," Panel Presentation with Ames Seed Capital Fund VII and "Countryside Angels" by Ag Ventures Alliance, in Rural Capital and Innovations session, Rural Development Symposium, Iowa State University Extension and Outreach, Gateway Conference Center, Ames, IA. August 15, 2019.

Edelman, Mark A. "Alternative Models used by AgTech Angel Investor Networks in the U.S. Midwest." VentureWell Innovate Egypt, Cairo Angel Investor Forum Panel Member with Dr. Angela Lee, founder of 37 Angels and Associate Dean of Innovation, Columbia University School of Business, NY, NY; and Dr. Jaleh Daie, Band of Angels, AgFood Tech Section, San Fransico, CA. The Cairo AgTech Angel Investor Forum was organized by VentureWell, and cosponsored by USDA, United States Agency for International Development (USAID), National Academy of Sciences, and the Egyptian Development Fund, June 17, 2019.

Edelman, Mark A. "Selected Gaps and Strategies to Address Equity Access for Strategic Rural Ventures." Presentation and Moderator for Panel on "Innovation and Entrepreneurship" at Rural Capital Forum Lenders Summit, Organized by the Rural Opportunity Initiative collaboration Georgetown University, Washington D.C., Nov 15, 2018.

Edelman, Mark A., John C. Wooley, Phil Lewis, and Ron Oligney. "Converting CO2 & Coal to Valuable Liquid Hydrocarbons." Post Combustion Carbon Capture 4th Conference, India Workshop Delegation, co-sponsored by the International Energy Agency and U.S. Carbon Capture Center, Birmingham, AL. Sept. 6, 2017.

Wooley, John C., Mark A. Edelman, Phil Lewis, and Ron Oligney. "Converting CO2 Emissions to Valuable Hydrocarbons." Carbon XPRIZE Summit and Clean Innovation Investor Forum, New York, NY. June 12-13, 2017.

Edelman, Mark A. and Sandra C. Burke. "Extension Microfinance Partnerships for Developing Low Income Minority Women Entrepreneurs in Small Metro Neighborhoods, Using Grameen Peer Group Methods." 2017 National Urban Extension Conference, Bloomington, MN. May 8-11, 2017

Edelman, Mark A. "Addressing Rural Equity Capital Gaps for Strategic Development." Joint Community Development Society and International Association of Community Development, Meetings, Bloomington, MN July 24-26, 2016.

Edelman, Mark A. and Sandra C. Burke. "Peer Group Lending Case Study of Grameen Methodology in Iowa." Joint Community Development Society and International Association of Community Development, Meetings, Bloomington, MN July 24-26, 2016.

Edelman, Mark A. and Sandra Burke. "Solidarity Microfinance: A Case Study Demonstration of Building Dialogue and Opportunity with Peer-Group Lending Using Grameen Methods." Cambio de Colores (Change of Colors Latinos in the Heartland Conference, University of Missouri, Columbia MO, Jun 8-10, 2016.

Edelman, Mark A. "Strategic Tools for Community Vitality: Microloans, Community Seed Funds, & Charitable Equity Funds." Iowa SMART Economic Development Conference, Des Moines. Apr 28, 2016.

Burke, Sandra, and Mark A. Edelman. "Wealth Inequality at Death: Locational Factors and Gender." Economics & Sociology Roundtable. American Sociological Association Annual Meetings, San Francisco, CA. Aug. 15-19, 2014.

Edelman, Mark A. and Sandra C. Burke. "Iowa Microloan: A Case Study in Financial Capital and Institutional Innovation." Presented at the Community Development Society Annual Meetings. Dubuque, IA. July 20-23, 2014.

Edelman, Mark A., Sandra Burke, & Alejandro Orozco. "Solidarity Microfinance: Grameen-like Peer Group Lending Pilot Collaboration." Community Development Society Meetings. Dubuque. Jul 20-23, 2014.

Burke, Sandra C., and Mark A. Edelman. "Bringing Together Two Spheres of 'Development': Economic and Philantropic." Community Development Society Annual Meetings. Dubuque, IA. July 20-23, 2014.

Edelman, Mark A., Gary C. Young, Eric Wagner, & John Wooley. "A Commercialization Case Study of New Technology for Conversion of CO2 Emissions to Alcohol Fuels for Stimulating Economic Growth." International Assn for Energy Economics (IAEE) Annual Meetings. New York, NY. June 15-18, 2014.

Edelman, Mark A. "A Case Study Journey in Cultivating Advanced Biofuel Projects." Invited paper to Biofuels Law and Regulation Conference on Emerging Issues for Advanced Biofuels Commercialization, Energy Biosciences Institute, University of Illinois, Urbana-Champaign, IL. April 19, 2013.

Edelman, Mark A. "Iowa's Statewide Microfinance Initiative: Accomplishments, Lessons Learned and Future Directions." Invited Panel Presentation, National Community Reinvestment Coalition Annual Meeting, Washington Court Hotel, Washington DC. Mar 25, 2011.

Edelman, Mark A. "Comments on the USDA Regional Roadmap to Meeting the Biofuels Goals of the Renewable Fuels Standard by 2022." Panel Discussant, Regional Forum sponsored by Iowa USDA Rural Development and Farm Service Agency. DMACC FFA Center, Ankeny, IA Sept 29, 2010.

Edelman, Mark A. "Bioeconomy in Transition and Community Issues." pp 35-38 in Proceedings edited by English, Burton, Jamey Menard, and Kim Jensen. *National Conference on Role of Extension in Energy*. Co-sponsored USDA Office of Energy Policy and New Uses, Farm Foundation, University of Arkansas, and USDA CSREES, Little Rock, AR. June 30-Jul 1, 2009.

Burke, Sandra Charvat, and Mark A. Edelman. "Urban and Counterurban Migration: City and Countryside Push and Pull, Internet, and Spouses. American Sociological Association Annual Meeting, San Francisco, CA Aug 8-11, 2009.

Burke, Sandra Charvat and Mark A. Edelman. "Counterurban and Urban Migrants: Dimensions of Community Life Factors, and Community Satisfaction." Rural Sociology Society Annual Meetings, Madison WI. July 31, 2009

Edelman, Mark, A. "Presentation to USDA Listening Session for Comments on the Rural MicroEntrepreneur Assistance Program. Whitten Building, Washington DC Jan 26, 2009.

Edelman, Mark A. "Opportunities for Rural Development in the 2008 Farm Bill." Invited presenter 2008 National Extension Farm Bill Education Conference, sponsored by USDA Risk Management Agency, Farm Foundation, and University of Nebraska, Airport Hilton, Kansas City, MO. July 9, 2008.

Edelman, Mark A. "An Emerging Business Plan Concept for an Iowa Microenterprise Entrepreneur Finance Alliance." National Community Reinvestment Coalition Regional Conference, Davenport, IA. Aug 2007.

Burke, Sandra Charvat and Mark A. Edelman. "\$5 Billion and Counting: Local Wealth Transfer, Community Development, and Public Purposes." Selected paper American Sociology Association Meetings, Aug 2007.

Edelman, Mark A. "Wealth Transfer and Best Practices for Developing Community Philanthropy." Illinois Rural Community Economic Development Annual Conference, March 6, 2007..

Edelman, Mark A. "The Future of Agricultural Economics in the Land Grant University." Seminar to the Agricultural Economics Department, Kansas State University, February 16, 2006

Edelman, Mark A. "An Iowa Perspective for Enhancing Rural Development and Vitality in the 2007 Farm Bill." Presentation at rural development panel at New Directions in Federal Farm Policy: Issues for the 2007 Farm Bill, Iowa State University Conference, Ames IA. July 7, 2005.

Edelman, Mark A. "Cost Effective Approaches for Rural Business Incubation: An Iowa Case Study" Selected Paper to National Business Incubation Assn International Meetings, Baltimore MD. May 16, 2005.

Burke, Sandra Charvat and Mark A. Edelman. "Real Estate Records and E-Government: Issues, Stakeholders, Costs, and Web Development." National Association of Community Development Extension Professionals Annual Meeting, Las Vegas, NV. February 16, 2005.

Burke, Sandra Charvat and Mark A. Edelman. "Leaders, Issues, and Growth in Nonmetropolitan Communities: Government, Economic Development, Education, and Healthcare." Selected paper presented to Rural Sociological Society Annual Meetings, Sacramento, CA. August 12-15, 2004.

Edelman, Mark A. and David Patton. "The New Science of Food: Facing Up to Our Biotechnology Choices: Forum Demonstration Workshop." National Extension Public Issues Leadership Development (PILD) Conference, Washington D.C., May 3, 2004.

Edelman, Mark A. "Biotechnology and Food: Educating the Public - Models for Public Deliberation." National Galaxy Extension Conference and National Public Policy Education Conference, Salt Lake City, Utah. September 21-23, 2003.

Edelman, Mark A. "Why face-to-face contacts and relationships are still important" Organized Symposium: "What Should Be Extension's Mix of Products?" American Agricultural Economics Association, Annual Meetings, Montreal, Canada. July 29, 2003.

Edelman, Mark A. and David Patton. "The New Science of Food: Facing Up to Our Biotechnology Choices: Forum Demonstration Workshop." National Assn of County Agricultural Agents Meetings, Green Bay WI, Jul 15, 2003.

Edelman, Mark A. "Assessing the Tradeoffs Among the Biotech Food Choices." Panel Discussion International Association of Culinary Professionals, Annual Meeting, Montreal, Canada, April 10, 2003.

Edelman, Mark A. "Canadian Net Income Stabilization Accounts and Other Options for Achieving Counter-Cyclical Program Payments with Planting Flexibility." ISU Economics Staff Paper 333. National Commission on 21st Century Production Agriculture, Whitten Building, Washington DC, January 28, 2000.

Edelman, Mark. "National Survey of State Animal Confinement Policies: Preliminary Results from 48 States." Council on Food Agriculture and Resource Economics (C-FARE) Symposium titled, "Smart Environmental Policy for Animal Agriculture: Possibility or Pipedream?" for Congressional Staff, Agency Staff, and Industry Representatives; U.S. Capitol, Washington DC, June 18, 1999.

Edelman, Mark. "The Adequacy of Rural Capital Markets: Public Purpose and Policy Options" ISU Econ Staff Paper 292, testimony for U. S. Senate Committee on Agriculture, Nutrition and Forestry Hearings on Capital Markets in Rural America, 328A Russell Senate Office Building, Washington D.C., Sept. 4, 1997.

Edelman, Mark. "1996 Farm Bill: Implications for Communities" in *Increasing Understanding: Public Problems and Policies* proceedings of National Public Policy Education Conference, Providence, Rhode Island, Sept 15-18, 1996; published by the Farm Foundation, Chicago.

Edelman, Mark. "The Role of Public Issues Education in the Agriculture and Natural Resources Arena." Presented to the National Extension Agriculture and Natural Resources Program Leaders Workshop Overland Park, KS. Jan 29, 1996.

Stevens, Georgia, L., Mark A. Edelman, Lynn R. Harvey, and Jeri Marxman. "Principles of Public Issues Education." Beginning Workshop for Extension Specialists and Agents presented at the National Public Policy Education Conference, Overland Park KS, September 24, 1995.

Bullock, Bruce, Sam Cordes, Mark Edelman and Charles Fluharty. "The Process of Providing Relevant and Timely Information to Congress: The Rural Policy Research Institute Example." AAEA annual meetings, San Diego, Aug 7-10, 1994.

Edelman, Mark A., Brian H. Schmiesing, and Khosrow Khojasteh. "Effects of Disaster Assistance on Multiple Peril Crop Insurance Purchases by Iowa Crop Farmers." Selected paper AAEA annual meetings, Vancouver, British Columbia, Aug 4-8, 1990.

Edelman, Mark A. "Recommendations on Soviet Agricultural Management, Training, Information and Extension Systems." presented at "Insights into Perestroika: Implications for Agricultural and Scientific Cooperation." ISU-VASKhNIL Spring Symposium, May 21-22, 1990.

Edelman, Mark A., and James J. Knudsen. "An Analysis of Selected School Aid Compensation Options for School Districts with Declining Enrollment." Selected paper American Education Finance Assn Annual Meeting, Las Vegas Nev. Mar 15-17, 1990.

Edelman, Mark A. and James J. Knudsen. "A Classic Comparative Analysis of Average School Costs: An Iowa Case Study." Selected paper AAEA annual meetings Baton Rouge LA, Aug 1-3, 1989.

Edelman, Mark A. "Observations on Perestroika and Implications for Soviet Agriculture and U.S. Policy." National Institute For Cooperative Education, Indianapolis IN. ISU Econ Staff Pap 206, July 1989.

Edelman, Mark A. "Basic Commodity Programs." Congressional Staff Conference sponsored by Congressional Research Ser., Farm Foundation & Resources for the Future, Richmond, VA Mar 1989.

Edelman, Mark A. "Economic Growth and Cooperative Enterprise Organization: Food for Thought and Perestroika in the USSR". ISU Econ Dept Staff Paper 192, seminar to USSR Central Council of Consumer Cooperatives, U.S. National Council of Farmer Cooperatives delegation, Staff Paper 192, Sept. 1988.

Edelman, Mark A. "How to Handle Controversial Public Policy Issues." National 4-H Administrative Candidates Development School, Invited 12-hr workshop, Washington D.C., Sept 1988.

Orazem, P.F., D.M. Otto and M.A. Edelman. "An Analysis of Farmers' Agricultural Policy Preferences: An Ordered Probit Approach." selected paper AAEA meetings, Knoxville TN, Aug 1988.

Otto, D.M. and M.A. Edelman. "Analysis of Induced Institutional Innovation Alternatives for Provision of Local Government Services." selected paper AAEA meetings, Knoxville TN, Aug 1988, and ISU Econ Dept Staff Paper 191. Aug 2, 1988.

Edelman, Mark A. "Twin Deficits, Trade Negotiations and the State of the Agricultural Economy." Invited 3-hour Seminar/Workshop at USDA Graduate School for Executive Service Candidates Soil Conservation Service and Forest Service, Leesburg VA., July 1988.

Edelman, M.A. and Daniel M. Otto. "Options of State and Local Governments for Dealing with Shifts in Fiscal Stress: A Midwestern Perspective." AAEA symposium on "Public Finance Issues in a Changing Rural Economy." Michigan State Univ., Aug 3-5, 1987.

Lecturer of 2 week University of Minnesota Summer School Graduate Course for Extension Home Economists on "How to Conduct Education Programs on Controversial Public Policy Issues." Jun. 1987.

Edelman, M.A. "Consequences of Alternative Fertilizer Policies on Iowa Groundwater." Seminar presented to Iowa Water Resources Institute, Iowa State University, Apr. 24, 1987.

Schmiesing, B.H., M.A. Edelman, C. Swinson, and T. Stowater. "Lender Attitudes and Practices towards Agricultural Marketing Alternatives: Implications for the Extension Service." Selected paper AAEA annual meetings, Reno, NV July 28, 1986.

Edelman, M.A., B.H. Schmiesing, D. Kolmer, C. Swinson. "Agricultural Lender Attitudes on Farm Financial Management Programming By the Cooperative Extension Service." Selected paper AAEA annual meetings, Ames IA, Aug. 6, 1985.

Janssen, L.L., M.A. Edelman, and C. Swinson. "Analysis of Agricultural Assessment Sales Ratios for Property Tax Purposes During Changing Trends in Land Values." Selected paper AAEA annual meetings, Ames IA, Aug. 5, 1985.

Edelman, M.A. and M.A. Martin. "An Economic Analysis of Effects of Commodity Program Options on Representative Indiana Crop Farm Finances." Selected paper AAEA meetings, Clemson SC, Aug. 1, 1981.

Martin, M.A. and M.A. Edelman. "Less Government Intervention in Corn and Soybean Markets: Analysis of Program Alternatives." Selected paper AAEA annual meetings, Clemson SC, Aug. 1, 1981.

Edelman, M.A. and W. H. Gardiner. "Economic Effects of Selected Restrictions on World Sugar Trade." Selected paper Atlantic Econ Society fall meetings, Washington D.C., Oct. 12, 1979.

Edelman, M. A. and W. H. Gardiner. "Economic Effects of Selected Trade Restrictions on World Sugar Trade." Selected paper AAEA annual meetings, Pullman WA, July 31, 1979.

SELECTED RESEARCH REPORTS, BULLETINS, & STAFF PAPERS:

Edelman, Mark A. "Extension Demonstration: Grameen Microfinance Methods and Capital Access for Low-Income Female Entrepreneurs." Iowa State University, Community Vitality Center, Economics Working Paper. Sept. 9, 2019.

Edelman, Mark A. "Selected Gaps and Strategies to Address Equity Access for Strategic Rural Ventures." Working paper Iowa State University Community Vitality Center, Nov. 15, 2018.

Edelman, Mark A. "Solidarity Microfinance: A Peer Group Lending Demonstration Replicating Grameen Methodolgy for a U.S. Small Metro Area Low-income Target Population." Working paper Iowa State University Community Vitality Center, Dec. 30, 2018.

Edelman, Mark A. and Craig Downs. "In Pursuit of Rural Innovations: A Rural Ventures Accelerator (RVA) Case Study Report." Community Vitality Center, Iowa State University AND Iowa Foundation for Microenterprise and Community Vitality. February 28, 2018.

Edelman, Mark A. "Iowa Rural Equity Project Fact Sheet." Community Vitality Center, Iowa State University Extension and Outreach. February 16, 2018.

Burke, Sandra Charvat and Mark Edelman. "Iowa Wealth Transfer 2008-2012 and Projected Wealth Transfer 2010-2059. Community Vitality Center, and Community and Economic Development, ISU Extension and Outreach, collaborating. Oct. 2016.

Bishop, Pam, Diane Lewis, and Mark A. Edelman. "Southern Minnesota Equity Fund (SMEF)." ISU Community Vitality Center Community Benefit Case Study, USDA RBOG Grant to IFMCV, June 23, 2015.

Merk, Alex and Mark A. Edelman, "Lee County Business Plan Competition." ISU Community Vitality Center Community Benefit Case Study, USDA RBOG Grant to IFMCV, June 30, 2015.

Satter, Gary & Mark A. Edelman, "Glacial Hills May Day Business Plan Competition." ISU Community Vitality Center Community Benefit Case Study, USDA RBOG Grant to IFMCV, June 18, 2015.

Alex Merk, Darbee Wellman, Kathy Vance, and Mark Edelman, "Survey Summary of Local Food Producer Training and Technical Assistance Priorities." USDA GRRETA Project- Des Moines, Lee, Louisa, and Henry Counties. CVC-ISU Report, December 2012.

Libbey, Jan and Mark A. Edelman. "Local Food Hubs: A Snapshot of the Iowa Experience." Community Vitality Center, Iowa State University, May 2012 and Presentation to North Iowa Regional food Working Group, Mason City, IA April 2, 2012.

Edelman, Mark A. and Sandy Charvat Burke. "Rural YES 'Young Entrepreneurs Summit': Report of Findings." Community Vitality Center, Iowa State University, Dec 2011.

Edelman, Mark A. and Sandy Charvat Burke. "Survey of Revolving Loan Funds and Entrepreneurial Capital: Technical Assistance, Co-Financing, Seed and Equity Capital." Community Vitality Center, Iowa State University, Dec 2011.

Burke, Sandy Charvat and Mark A. Edelman. "Survey of Revolving Loan Funds and Entrepreneurial Capital: Loan Terms and Requirements." Community Vitality Center, Iowa State University, Dec. 2011.

Burke, Sandy Charvat and Mark A. Edelman. "Survey of Revolving Loan Funds and Entrepreneurial Capital: Funds, Loan Purposes, and Capital." Community Vitality Center, Iowa State University, Aug 2011.

Edelman, Mark A. and Sandy Burke. "Survey of Revolving Loan Funds and Entrepreneurial Capital: Selected Results." Community Vitality Center, Iowa State University, Aug 2011.

Edelman, Mark. A., "Iowa Microfinance Demonstration Initiative: Report to the Northwest Area Foundation." Community Vitality Center, Iowa State University, April 2011.

Edelman, Mark A. "A Review of Suggestions Received by the Community Vitality Center (CVC) Regarding the Iowa Small Business Loan Program." Community Vitality Center, Iowa State University Report presented to the Iowa Senate Economic Growth Committee, Jan 28, 2011.

Burke, Sandra Charvat and Mark A. Edelman. "Microenterprise in Southeast Iowa: What Small Business Owners and Development Leaders Say." Community Vitality Center Report, Iowa State University Extension, Nov. 2010.

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Edelman, Mark. "Ballot Initiative 3: Verifiable Nuclear Arms Freeze." SDSU CES FS-829, 1984.

Edelman, Mark A. "Ballot Initiative 2: Opening Day of School." SDSU FS-831, 1984.

Edelman, Mark A. "Ballot Initiative 1: Low-Level Nuclear Waste Disposal." SDSU FS-828, 1984.

Edelman, Mark A. "What Should Be the Farm Credit Policy? Overview of Problems and Options Available." Moderator's Summary U.S. Senate Committee on Small Business, Wash. D.C. Apr 27, 1983 SDSU Econ Staff Pap 83-1, April 1983.

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Flinchbaugh, B.L. and M.A. Edelman. "Yes or No on Use Value Appraisal of Agricultural Land." Kansas Interim Leg Committee and KSU CES, Cooperating, KSU CES Bul. MF-417, Jul 1976.

PROFESSIONAL CONSULTATIONS:

Rural Development Symposium Planning Committee, Iowa State University Extension and Outreach 2018-19.

Iowa Community Development (ICD) Advisory Committee. 2008-2018. ICD is a Community Development Entity (CDE) organized by the Iowa Bankers Association, Iowa Business Growth, Iowa Area Development Group, and CIPCO that receives New Market Tax Credit allocations from the U.S. Treasury for larger scale projects that apply for gap financing in Iowa.

Iowa Economic Development Authority small business task force for creation of <Iasourcelink.com> statewide internet resource for connecting small business entrepreneurs with the continuum of entrepreneurial assistance and capital providers statewide 2012.

Iowa Department of Economic Development (IDED) Interim LEAN Study Process for Identifying Opportunities for Entrepreneurial Support Program Collaboration, which led to creation of Iowa Small Business Connection and Revolving Loan Fund Survey project. July–October 2010.

National 2012 Farm Bill Education Discussion Committee, Farm Foundation, USDA, and Land Grant University Extension Policy Educators Collaborating, 2010.

Federal Home Loan Bank of Des Moines, Forum on Improving FHLB participation in Rural Development Policy and Economic Impacts in Service Region, Des Moines, September 12, 2010.

Iowa Department of Economic Development (IDED) Consultant on Administrative Rules for Implementation of Iowa Small Business Loan Program, March-September 2010.

Endow Iowa and County Endowment Review Board Member, Iowa Council of Foundations & Iowa Department of Economic Development, March-August 2005-2006.

E-Commerce and Entrepreneurship National Initiative Task Force, National Association of State Universities and Land Grant Colleges, March 2005.

Chair, Task Force 4 on Moving Extension toward Iowa's Goals of Extension Futuring Committee Implementation Plan, January-May, 2004.

Consultant to Governor and Iowa Legislative Leader Dialogue Sessions to evaluate alternative state and local tax policy proposals, March-May, 2003.

Consultant to Iowa Association of County Recorders regarding electronic modernization of county real estate records, September, 2002-2005.

Chair of Community Entrepreneurship Framing and Community Forum Series Project Team, 2002.

Co-Chair ISU Extension In-service Training Workshop on Public Deliberation, April 2002.

Consultant to Iowa State Bar Association regarding Court Restructuring issues, December 2001-2002.

Chair, ISU Renewable Energy Policy Symposium Planning Committee, Oct 15-16, 2001.

Consultant to Governor's Strategic Planning Commission for 2010 Vision Project; ad hoc public finance & taxation committee, Apr 2000; Iowa Research Council report local govt. consolidation, Mar-May 2000.

Consultant to Iowa State Association of Counties on Property Tax Reform Issues. June-December, 2000.

Chair, Awards Committee, ISU Economics Department, 2000-2004.

Consultant to Coalition to Protect Iowa's Constitution (Conducted analysis used by coalition of over 50 interest groups and extension education programs on proposed amendments to Iowa's Constitution) prior to statewide special election June 28, 1999.

Consultant for drafting national task force report, American Bankers Association Task Force on 21st Century Agricultural Banking. December 1998 - August 1999.

Chair, National Public Policy Education Committee, representing extension policy educators from land grant universities in all 50 states, project co-sponsored by Farm Foundation and State Cooperative Extension System, Sept. 1998-99.

Chair, Animal Confinement Policy National Task Force, Farm Foundation, USDA-CSREES, EPA and State Extension Services Cooperating, 1998-99.

Distinguished Communications Award Committee, American Agricultural Economics Association, 1997-99.

Co-Chair, National Land Use Policy on the Rural-Urban Fringe Task Force, USDA-CSREES, Farm Foundation, and Kettering Foundation Cooperating, 1997- 2001.

Iowa County Finance Committee, Iowa General Assembly, appointed by Iowa Legislative Council. Purpose is to advise the General Assembly on matters of management efficiency and fiscal conditions of county government, 1997-present.

Finance, Administration, and Intergovernmental Relations Policy Committee, National League of Cities, 1997-98.

Iowa Research Council, Invited Member of Public Finance Committee, August 1996, Co-Organizer, Public Finance Panel, Review of State Tax Policy, Drake University, Nov 3, 1996.

Chair, Coordinating Committee, Rural Policy Research Institute, 1995-96 (Faculty Committee that managed RUPRI's portfolio of programs via weekly meetings, guided the Institute on behalf of three member institutions and made longer term policy recommendations to the RUPRI Board of Experiment Station Directors). RUPRI projects have involved over 125 scientists, representing over a dozen different disciplines at over 50 universities from over 40 states.

Chair, National RUPRI Rural Policy Expert Panel, 1995-96. Panel of 14 members selected for geographic and expertise diversity by RUPRI to analyze impacts of alternative farm bill proposals on rural communities, Regional Rural Development Centers and Farm Foundation, cooperating, 1994-96. 8 Congressional Briefing Documents.

ISU-Extension Legislative Education Committee, appointed by Vice Provost for Extension, 1995.

Consultant to the Iowa Bar Association, "Cost & Efficiency of Real Estate Title Insurance In Iowa." 1995.

ISU Extension Farm Bill coordinator, appointed by Vice Provost for Extension to inform ISUE Administrative Team on Farm Bill issues related to Extension education programming, 1995.

Experiment Station Strategic Planning Committee, ISU College of Agriculture, appointed by Associate Dean and Director, Iowa Ag and Home Economics Experiment Station, 1994.

Search Committee, Director of Extension to Communities, ISU Extension, 1994.

League of Iowa Municipalities, State Mandate Study Committee, 1994.

City Council Member, Boone, IA - pop. 12,500; non-partisan position, re-elected 3rd ward, served 5-years, November, 1993-1998; Economic Development Committee; Policy and Administration Committee.

Consultant, Iowa Legislative Committee on Intergovernmental Relations, Local Government Consolidation Principles, 1993.

Consultant, Coalition of 17 interest groups including ISAC, IASB, ISEA, League of Municipalities, League of Women Voters, etc., organized to analyze proposed Taxpayer Rights Amendment, 1993 - 2000.

Consultant, Iowa Health Care Summit & Surveys, Iowa Health Care Reform Council, 1993.

Consultant, Federal Agricultural Mortgage Corporation, Washington D.C. July, 1992.

Host of USSR Supreme Soviet Agricultural Policy Committee Chair and delegation of Peoples Deputies on 2 week study of U.S. food system, Apr 1991.

Consultant, Iowa Business Franchise Investment Act Legislative Study Committees of the Interim and General Assembly, 1990-93.

Organized Iowa State University delegation to Poland to sign agreements with Universities in Warsaw, Krakow and Olsztyn, Jun-Aug, 1990.

Special Consultant, Iowa General Assembly Interim Legislative School Finance Study Committee and Iowa Dept of Education, 1988-89.

Chairman of North Central Public Policy Education Committee 1986-89, ISU representative 1986-2000. Ex officio member of North Central Extension Associate Director Council from NCPPEC, 1988-1989.

National Public Policy Education Committee Member, elected by the North Central Public Policy Education Committee, 1988-90.

Departmental Executive Council, ISU Economics Dept. 1988-90.

USSR Delegation member National Council of Farmer Cooperatives, Wash D.C., 1988.

How to Handle Internal and External Controversy, National 4-H Administrative Candidates School, invited 12-hr workshop, National 4-H Center Washington D.C., Sept 1988.

Property Tax Policy Consultant, SD Legislature, 1984.

Senate Ag Legislative Assistant Summer Internship, Office of Senator Robert Dole, 1979.

Special Consultant/Extension Associate to Kansas Interim Legislative Committee on Use Value Assessment of Farmland: Property Tax Impact Study, 1977.

University Presidential Search Committee, Kansas State University, 1975-76.

SELECTED MEDIA COLUMNS AND NEWSLETTERS:

"Iowa Rural Investment Capital Newsletter," Iowa State University Extension and Outreach, Iowa Rural Equity Project, 8-23-2018; 9-25-2019: <u>https://www.extension.iastate.edu/irep/newsletter-archive</u> "Agri-Pulse Point-Counter Point," monthly column series distributed nationally to over 3,500 policymakers and agricultural leaders interested in the latest developments in agriculture, food, energy, and rural policy. Electronic newsletter distributed by Agri-Pulse Communications, Inc., Jan. 2011-present.

"Trade Myths and Trans-Pacific Partnership (TPP) Strategy" Point-Counterpoint. Agri-Pulse, Sept. 2016 "Trade Agreements: Good or Bad?" Point-Counterpoint. Agri-Pulse, Aug. 2016 "Global Terrorism & Relationships to Food and Energy." Point-Counterpoint. Agri-Pulse, Dec 2015. "Campaign Rhetoric and Agriculture's Future." Point-Counterpoint. Agri-Pulse, Aug 2015 "Got Change, but No Change Yet." Point-Counterpoint. Agri-Pulse, April 2015 "Oil Prices, Cartels & World Economic Realignment." Point-Counterpoint. Agri-Pulse, Jan. 2015. "Progress on Too Big to Fail?" Point-Counterpoint." Agri-Pulse, Dec. 2014. "Strategic Vision Needed for Top Challenges." Point-Counterpoint. Agri-Pulse, Nov. 2014. "Big Problems Require Big Solutions." Point-Counterpoint. Agri-Pulse, Sept. 2014. "EPA Power Regulation and Impacts." Point-Counterpoint. Agri-Pulse, June, 2014. "What should be the Food Labeling Policy? Point-Counterpoint. Agri-Pulse, Apr 2014. "A Foundation for Food & Agricultural Research." Point-Counterpoint. Agri-Pulse, Feb. 2014. "The President's Energy Legacy." Point-Counterpoint. Agri-Pulse, Jan. 2014. "A Change in Strategy or Tactics?" Point-Counterpoint. Agri-Pulse, Dec. 2013. "Microloans for Rural Entrepreneurs." Point-Counterpoint. Agri-Pulse, Nov. 2013. "A Dialogue with Six Ag Secretaries." Point-Counterpoint. Agri-Pulse, Oct. 2013. "The RFS, Capitalism and Climate Change." Point-Counterpoint. Agri-Pulse, Sept. 2013. "The Dream -- 50 Years Later." Point-Counterpoint. Agri-Pulse, Aug. 2013. "Governing from the Middle or Not." Point-Counterpoint. Agri-Pulse, Jul. 2013. "Deja-vu Farm Bill Debate, All Over Again." Point-Counterpoint. Agri-Pulse, Jun. 2013. "Ag Committee Farm Bill Comparisons." Point-Counterpoint. Agri-Pulse, May 2013. "Budgets, Biofuels, and Farm Bill in Play." Point-Counterpoint. Agri-Pulse, Apr. 2013. "Farm Bill Philosophy and Public Policy." Point-Counterpoint. Agri-Pulse, Mar 2013. "A Tale of Two Legacies." Point-Counterpoint. Agri-Pulse, Jan. 2013. "Who holds the National Debt?" Point-Counterpoint. Agri-Pulse, Dec. 2012. "Fresh Approach needed for Renewable Energy." Point-Counterpoint. Agri-Pulse, Nov. 2012. "Ag Policy Fundamentals vs Pragmatists." Point-Counterpoint. Agri-pulse, Oct 2012. "Farm Bill Trumped by Fiscal Cliff." Point-Counterpoint. Agri-Pulse, Sept. 2012. "Drought Impacts and the Economy." Point-Counterpoint. Agri-Pulse, Aug. 2012. "Leadership vs Statesmanship." Point-Counterpoint. Agri-Pulse, Jul. 2012. "Defense, Deficits, and Biofuels." Point-Counterpoint. Agri-Pulse, Jun. 2012. "Senate Ag Committee's Version of the Farm Bill." Point-Counterpoint. Agri-Pulse, May 2012. "Fuel Prices and Tax Credits." Point-Counterpoint. Agri-Pulse, Apr 2012. "Brazil Tour: Food vs. Environment." Point-Counterpoint. Agri-Pulse, Mar. 2012. "Financial Crisis Lingering Effects, Causes & Cures." Point-Counterpoint. Agri-Pulse, Feb. 2012. "Whose Priorities Will Be Trump in 2012?" Point-Counterpoint. Agri-Pulse, Jan. 2012. "Political System Failure: Now What?" Point-Counterpoint. Agri-Pulse, Dec. 2011. "Too Much Debt and Too Little Growth" Point-Counterpoint. Agri-Pulse, Nov 2011. "Revisiting the Farm Bill Objectives" Point-Counterpoint. Agri-Pulse, Oct. 2011. "Too Much Spending or Too Little Taxes?" Point-Counterpoint. Agri-Pulse, Sept. 2011. "Restricting Ag to Feed the World's Hungry" Point-Counterpoint. Agri-Pulse, Aug. 2011. "The Tax Debate: Where are the Principles?" Point-Counterpoint. Agri-Pulse, Jul. 2011. "To Trade or Not to Trade" Point-Counterpoint. Agri-Pulse, Jun. 2011. "Food and Fuel Myths" Point-Counterpoint. Agri-Pulse, May 2011. "Next Farm Bill: Tweak, Overhaul, or Eliminate" Point-Counterpoint. Agri-Pulse, Apr. 2011. "Solving Our Deficit and National Debt Problems" Point-Counterpoint. Agri-Pulse, Mar. 2011.

"FACEOFF" Co-author of periodic column published in <u>Farm Progress Publications</u>, one of the nation's largest farm magazine companies, 2001-2003.

"Eye to Eye." Co-author of periodic column published in <u>Farm Journal</u>, one of the nation's largest farm magazines, 650,000 circulation, 1997-2001.

"Plain Economic Sense," Extension public policy column series 1983-1997. Over 400 columns on agricultural policy, trade, and government finance topics have been published in South Dakota and Iowa. Columns that was distributed to 300 Iowa newspapers and interest groups contacts.

EDUCATIONAL VIDEO PRODUCTIONS:

Executive Producer, "*Strategies for Rural Angel Investing Introduction*", Educational Video Series, ISUEO website: <u>https://www.extension.iastate.edu/irep/</u>, Mar 21, 2019.

Executive Producer, "Understanding the Basics: Angel and Venture Investing," Strategies for Rural Angel Investing, Educational Video Series, ISUEO website: <u>https://www.extension.iastate.edu/irep/</u>, Mar 21, 2019.

Executive Producer, "*Basic Legal Requirements for Angel Investing*," Strategies for Rural Angel Investing, Educational Video Series, ISUEO website: <u>https://www.extension.iastate.edu/irep/</u>, Mar 21, 2019.

Executive Producer, "Legal Requirements for Organizing Angel Networks," Strategies for Rural Angel Investing, Educational Video Series, ISUEO website: <u>https://www.extension.iastate.edu/irep/</u>, Mar 21, 2019.

Executive Producer, "ISU's Ag Entrepreneurship Initiative & Accelerator," Strategies for Rural Angel Investing, Educational Video Series, ISUEO website: <u>https://www.extension.iastate.edu/irep/</u>, Mar 21, 2019.

Executive Producer, "*Iowa Lakes Corridor Angel Fund and Network*," Strategies for Rural Angel Investing, Educational Video Series, ISUEO website: <u>https://www.extension.iastate.edu/irep/</u>, Nov 15, 2019.

Executive Producer, "Ag Ventures Alliance," Strategies for Rural Angel Investing, Educational Video Series, ISUEO website: <u>https://www.extension.iastate.edu/irep/</u>, Mar 21, 2019.

Executive Producer, "Ames Seed Capital," Strategies for Rural Angel Investing, Educational Video Series, ISUEO website: <u>https://www.extension.iastate.edu/irep/</u>, Mar 21, 2019.

Executive Producer, "*FIN Capital*," Strategies for Rural Angel Investing, Educational Video Series, ISUEO website: <u>https://www.extension.iastate.edu/irep/</u>, Mar 21, 2019.

Executive Producer, *"Renew Rural Iowa and Farm Bureau's Rural Vitality Funds,"* Strategies for Rural Angel Investing, Educational Video Series, ISUEO website: <u>https://www.extension.iastate.edu/irep/</u>, Mar 21, 2019.

Executive Producer, "*Next Level Ventures*," Strategies for Rural Angel Investing, Educational Video Series, ISUEO website: <u>https://www.extension.iastate.edu/irep/</u>, Mar 21, 2019.

Executive Producer, "*Iowa Corn Opportunities LLC*," Strategies for Rural Angel Investing, Educational Video Series, ISUEO website: <u>https://www.extension.iastate.edu/irep/</u>, Mar 21, 2019.

Executive Producer, "Summit Ag Opportunities Fund," Strategies for Rural Angel Investing, Educational Video Series, ISUEO website: <u>https://www.extension.iastate.edu/irep/</u>, Mar 21, 2019.

Executive Producer, "*Midwest Growth Partners*," Strategies for Rural Angel Investing, Educational Video Series, ISUEO website: <u>https://www.extension.iastate.edu/irep/</u>, Mar 21, 2019.

Co-Executive Producer, "Community Philanthropy" ISU Extension Statewide Satellite Town Meeting series, web cast video stream and archive by ISUE, November 29, 2004.

Co-Executive Producer, "Community Philanthropy" ISU Extension Statewide Satellite Town Meeting series, web cast video stream and archive by ISUE, October 25, 2004.

Co-Executive Producer, "Community Philanthropy" ISU Extension Statewide Satellite Town Meeting series, web cast video stream and archive by ISUE, September 9, 2004.

Co-Executive Producer, "Community Philanthropy" ISU Extension Statewide Satellite Town Meeting series, web cast video stream and archive by ISUE, June 28, 2004.

Content Editor, "The New Science of Food: Facing Up to Our Biotechnology Choices." Produced by Iowa State University Extension with support from the Kettering Foundation, June 2003.

Content Editor, "Land Use Conflict: When City and Country Clash." Produced by the Ohio State University with support from the Kettering Foundation, February 2002.

Panelist, "1999 Strategies for Agricultural Risk Management," BASF Satellite town meeting for 300 top farmers uplinked from the National Commodity Classic, Albuquerque, NM to four remote meeting locations in Illinois, Minnesota, Nebraska, & South Dakota, Feb. 17, 1999.

Executive Producer, 1996 Farm Bill Commodity and Conservation Highlights" from the National Extension Training Conference, Kansas City, Missouri, April 15-16, 1997. ISU Extension, USDA CSREES and other land grant universities cooperating, 150 videos distributed to 35 states within 45 days of the conference. Ten states made additional copies for county office distribution.

Executive Producer, "Rural Implications of the 1996 Telecommunications Act." national satellite town meeting uplinked from Iowa State University, RUPRI, A*DEC, and ISU Cooperating, 45 downlink sites in 20 states and 1000 videos distributed, Nov. 21, 1996.

Executive Producer, "National Health Reform: The Rural/Urban Differential." video of U.S. Senate Agriculture Committee Press Conference on RUPRI Poll and Rural Health Care Hearing, 50 videos distributed by Congressional Rural Caucus and RUPRI, July, 1994.

Executive Producer and Narrator, "The Rural Perspective on National Health Care Reform: RUPRI Congressional Staff Briefing." 600 videos distributed by Extension and Offices of Rural Health, broadcast on 9 PTV stations. May, 1994.

Pre-Produced Video Consultant, "Iowa Health Care Reform Summit." Iowa Health Care Reform Council, July 7, 1993.

Executive Producer and Narrator, "Solving the Iowa Budget Crisis." Iowa Public Issues Network (IPIN) broadcast on 5 commercial TV stations, April 1992.

Executive Producer and Moderator, "Future Directions in Iowa Education Policy." Iowa Public Issues Network Broadcast 5 commercial TV stations, December 1991.

Executive Producer and Moderator, "Future Directions in Iowa Health Care," Statewide Extension Satellite Town Meeting, 1991.

Executive Producer and Moderator, "Future Directions in Waste Management," Statewide Extension Satellite Town Meeting, November 1990.

Executive Producer and Moderator, "Future Directions in Drug, Alcohol, and Substance Abuse Policy," Statewide Extension Satellite Town Meeting, April 1990.

Executive Producer and Panel Member, "The 1990 Farm Bill Issues," Statewide Extension Satellite Town Meeting, December, 1989.

Exec Producer & Moderator, "Future Directions in Iowa Schools." Statewide Ext. Satellite Town Meeting, Dec 6, 1988.

SELECTED CLIENTELE PRESENTATIONS.

Edelman, Mark A. "Strategies for Rural Angel Investing." Iowa State University Extension Workshop in collaboration with Ottumwa Regional Legacy Foundation, Ottumwa Economic Development, Indian Hills Regional Entrepreneurial Center, SBDC, and Ag Ventures Alliance, Oct 10, 2019

Alomgir Hossain, and Mark A. Edelman, "An Introduction to Peer Group Lending - Iowa Community Capital's Solidarity Microfinance Program in Des Moines." Des Moines Interagency CRA (Community Reinvestment Act) Roundtable for Iowa Bank Compliance Officers organized by the Federal Reserve Bank of Chicago, Federal Deposit Insurance Corporation, and Office of the Comptroller of the Currency, April 9, 2019.

Edelman, Mark A. "Strategies for Rural Angel Investing." Iowa State University Extension Workshop in conjunction with Ag Ventures Alliance Annual Meeting, Mason City, IA. March 21, 2019

Edelman, Mark A. "A Decade of Community Vitality Center Accomplishments and Future Directions." Statewide Webinar to ISU Extension Staff, Feb 12, 2011.

Edelman, Mark A. and Craig Downs. "Briefing on Iowa MicroLoan History, Performance, and Future Directions" presented to Governor Terry Branstad & Lt. Governor Kim Reynolds, Boone, Jan. 31 2011.

Edelman, Mark A. "Economic Development and Entrepreneurial Strategies for Small Communities." Iowa Horizon Community Conference, sponsored by ISU Extension to Families, Ames, April 7, 2010.

Mark Edelman, "Creating a Community Culture for Philanthropy." Mitchell County IMAP Demo Project, Mar 23, 2010

Mark Edelman, "Creating an Entrepreneurial Community during the Great Recession" Monona County Development Corporation Annual Meeting, Onawa, IA. March 25, 2010.

Mark Edelman, "Creating Leadership for a Philanthropic and Entrepreneurial Community." Madison County Leadership Development Program, Winterset, IA March 3, 2008.

Mark Edelman, "Civic Entrepreneurship: Best Practices for Enhancing Local Opportunities in Entrepreneurial Development." Northwest Iowa Civic Entrepreneur Leadership Institute, March 2, 2006.

Mark Edelman, "Entrepreneurial Endowments: a new source of funds for support Economic Development." Southwest Iowa Coalition Annual Meeting. Creston, IA. September 8, 2006.

Mark Edelman, "A Demonstration of CVC Internet Based Wind Project Cash Flow Analyzer." <u>cvcia.org/matt/</u>, Iowa Community Entrepreneurship Academy, Manning IA., October 21, 2005

Mark Edelman, "Local Opportunities in Philanthropy from Endow Iowa Legislation and HF2302." Municipal Clerks Institute, Ames IA, July 21, 2005.

Mark Edelman, "Determining Local Community Philanthropy Needs and Development Priorities as Required by HF2302." Statewide Satellite Town Meeting and Local Discussions hosted at County Extension sites, Nov 29, 2004.

Mark Edelman, "Getting Prepared for HF2302 Gambling Revenue Distributions." Statewide Satellite Town Meeting and Local Discussions hosted at County Extension sites, October 25, 2004.

Mark Edelman, "Transfer of Wealth and First Steps in Organizing Countywide Foundations." Statewide Satellite Town Meeting and Local Discussions hosted at County Extension sites, September 9, 2004.

Mark Edelman, "Opportunities from Iowa's Wealth Transfer." Statewide Satellite Town Meeting and Countywide Discussions hosted at 50 Extension sites, June 28, 2004.

Daniel M. Otto, Keuntak Chung, Mark Edelman, and Brent Heuth. "Preliminary Analysis: Economics of Wind Energy in Rural Communities: An Iowa Case Study." Minnesota Wind Energy Conference, Minneapolis, MN. Nov 21, 2002.

Mark Edelman, et al. "Preliminary Analysis: Economics of Wind Energy in Rural Communities: An Iowa Case Study." Kansas Wind Energy Conference, Lawrence, KS October 2, 2002.

"Land Use Conflict: When City and Country Clash"

- Sioux City League of Women Voters, Sioux City, February 7, 2002.
- American Farmland Trust National Conference, "Farming on the Fringe: Conservation, Community and Commerce. Pheasant Run Resort, St. Charles, IL Nov.14, 2001
- Iowa General Assembly, Senate and House Local Government Committee briefings on Land Use and Ag Land Conversion Tax, February 1, 2001.
- Iowa Chapter, American Planning Association Conference, Clear Lake, IA 10-12-00.
- "Iowa's Land and Environment: Serving Competing Needs," 3 Iowa regional conferences to discuss state and local land use issues; Council Bluffs, Davenport, Des Moines, June, 2000.
- Ames League of Women Voters, Ames, IA. Oct.13, 2000.
- Iowa League of Women Voters, Annual Meeting, Pella, IA. Oct. 21,2000.
- Transportation Policy Conf., Concrete Assn, DOT & CTREE; Perry, IA. Dec.12, 2000.
- NW IA Regional Economic Development Conference, Cherokee, IA. Nov 12, 1998.

"National Survey of State Animal Confinement Policies: Preliminary Results from 48 States." Western Planner American Planning Assn Conf., Lincoln, NE. August 12, 1999.

"The Adequacy of Rural Financial Markets for Rural Development"

- U.S. Senate Agriculture Committee Hearings, Washington D.C. September 4, 1997.
- Wichita Farm Credit Bank, Strategic Planning Conf., Estes Park Co. Jul 28, 1997.
- Farm Credit Council, Chief Credit Officer Institute, San Antonio, TX. Jul 17, 1997.
- Financing Rural America Conference, 6th National Symposium for Agricultural Finance Executives, University of Illinois, Oak Brook Hills, IL. Apr 22, 1997.
- Independent Bankers Association of America, Phoenix, AZ. Mar 21, 1997.

"Policy Forums on Farm Bills, Trade, Federal Budget, Tax Policy, and Economic Outlook ."

- IA Land Value Conference, Ames, IA. May 15, 2001.
- South Dakota Farm and Commodity Coalition, Sioux Falls, SD. Feb. 14, 2000.
- Ag Policy Forum, Atlantic, IA Feb. 17, 2000.
- Northwest Iowa Research Farm Annual Meeting, Cherokee, IA Feb. 22, 2000.
- ISU Farm Management In-Service Training, Clear Lake, IA May 3, 2000.
- NW IA ProAg Outlook, Sheldon, Le Mars, Lake View, & Sac City, Nov.13-14, 2000.
- Iowa State Assn. of Counties, Farm Economy Forum, Des Moines, IS Nov 12, 1999.
- Illinois Farm Bureau, Ag Leaders of Tomorrow, Bloomington, IL. Mar 17, 1999.
- Northeast Iowa Research Farm, annual meeting. Nashua, IA. March 10, 1999.
- Southeast Iowa Extension Outlook Conference, ICN April 8, 1996.
- South Dakota Bankers Assn., Annual Conference, Pierre, SD April 5, 1996.
- Consultation with Secretary Glickman, USDA, Washington, DC. March 22, 1996.
- Iowa Bankers Assn. Bank Managers Conference, Des Moines, IA Feb 21, 1996.
- North Dakota Bankers Assn. Annual Conference, Bismarck, ND. Oct, 27, 1995.
- IA Farm Managers and Rural Appraisers Fall Conference. Ames, IA. Sept 14, 1995.
- IA Farm Bureau State Resolutions Study Committee, Des Moines, IA. Aug 24, 1995
- Kansas Bankers Assn. Annual Conference, Lawrence KS. June 12, 1995.
- IA Land Value Conference, Ames, IA. May 1, 1995.
- Nebraska Bankers Assn Annual Conference. Kearney, NE March 15,1995.
- Iowa Assn of County Engineers, Ames, Dec. 8, 1993.
- Iowa State Assn of Counties, annual meeting, Cedar Rapids, Nov. 19, 1993.

"Hog Confinement Policy Issues and Options."

• Midwest Association of Counties, Annual Meeting, Dubuque, IA Aug 16, 1996.

- Iowa State Association of Counties, Annual Meeting, Davenport, IA Nov 15, 1995.
- Iowa League of Cities, Annual Meeting, Ames, IA Sept 29, 1995.
- Southwest Minnesota Local Government Officials Conference on Livestock Confinement Issues. Lake Crystal MN., Jun 22, 1995
- South-central Minnesota Local Government Officials Conference on Livestock Confinement Issues. Albert Lea, MN. Mar 31, 1995.
- Iowa State Association of Counties Annual Meeting, Sioux City, IA. Nov. 16, 1994.
- Governor's Agriculture & Environment Committee, Des Moines, IA. Aug 24, 1994.
- Iowa County Zoning Officials Conference, Clear Lake, IA. Jun 29, 1994.

"Impacts of the Proposed Taxpayer Rights Amendment to the Iowa Constitution."

- Presenter, Annual Legislative Conf., Iowa Federation of Labor, March 2, 1999.
- Presenter, Annual Legislative Conference, United Auto Workers, March 22, 1999.
- Presenter, IA Assn of School Boards Annual Meeting. Des Moines Nov 16, 1995.
- Discussion with Des Moines Register Editorial Board. Jan 11, 1994.
- Luncheon Speaker, Conference by 17 member Coalition to Protect Iowa's Constitution (L of Cities, ISAC, IASB, ISEA, LWV...) Drake, Nov. 22, 1993.

"Economic Perspectives on Local Jail Alternatives."

- Wright County Supervisors, Nov. 15, 1997.
- Wright County Supervisors, Dec 3, 1996.
- Hardin County Jail Study Committee, November 26, 1996.
- Mills County Human Services Forum, Sept 27, 1996.
- Iowa State Association of Counties Spring Conference, Des Moines, Mar 22, 1996.

"Thumbs Up or Down on the U.S. Economy." Co-presenter, point/counterpoint debate format on the general economy and agricultural economy.

- Kansas State University Spring AgFest Week Seminar, Manhattan, KS. April 7, 2005.
- Midwest Soybean Conference, Des Moines, IA. Aug. 11, 2001.
- Colorado Agricultural Forum, Denver, CO. Feb. 11, 2001
- Cattleman's College, National Cattleman's Beef Assn; San Antonio, TX Feb 1, 2001.
- Iowa Cattleman's Assn, Annual Meeting, Des Moines, IA. Dec. 9, 2000.
- Kansas Bankers Association, Manhattan, KS April 20, 2000.
- Wyoming Bankers Association Ag Bankers Conference, Evanston, WY. May 20, 1999.
- Husker Feedgrain and Soybean Conference, Omaha, NE Jan 1999.
- Minnesota Independent Bankers Assn., Annual Conference, Brainerd, MN, Aug 1998.
- South Dakota Bankers Association, Annual Conference, Pierre, SD. April 10, 1998.
- American Bankers Association, Annual Ag Conference, Milwaukee, WI. Nov. 11, 1997.
- Kansas Bankers Association, Bank Managers Institute, Lawrence, KS. June 10, 1997.
- Kansas State University School of Rural Banking, Wichita, KS. June 6, 1997.
- CoreStates Bank Agricultural Conference, Lancaster, PA, February 27, 1997.
- American Bankers Association Agriculture Conference, Kansas City, Nov 18, 1996.
- Indiana Bankers Assn., Purdue Agricultural Credit Conf., W. Lafayette, IN. Mar 20, 1996.
- AgriBanks of St. Paul, Regional Conference, Stevens Point, WI, Jan. 23, 1996.
- Illinois Bankers Assn. Annual Conference, Springfield IL. June 20, 1995.
- American Bankers Assn, Ag. Conference. Colorado Springs, CO. Nov 15, 1994.
- Minnesota Independent Bankers Annual Conf. Brainerd MN, Aug 1994.
- Southwest State University Alumni Sem., Marshall MN, Mar 94.
- Minnesota Independent. Bankers Annual Conf. Cragun's Resort MN Aug 93.
- American Farm Bureau Annual Meeting, Anaheim CA Jan 10, 1993.
- Minnesota Independent Bankers Annual Conf, Breezy Point MN Aug 92.
- Kansas Bankers Assn. Ag Bankers School, Manhattan KS Jun 92.
- Indiana Bankers Assn. Ag Banker Conf. W. Lafayette IN. Mar 92.
- American Bankers Assn, Community Banker Conf. Scottsdale AZ, 2/92.

- Iowa Bankers Assn Annual Conference, Ames, Feb 14, 1991.
- American Bankers Assn Ag Lenders Conf, Denver Co, Nov 1990.
- Independent Bankers of Minnesota, Duluth, MN, Aug. 1990.
- Kansas Ag Bank Representatives School. Manhattan KS June 1990.
- Marquette Bank Group, Minneapolis MN, Dec 1989.
- American Bankers Assn Ag Lenders Conf, St. Louis, Mo, Nov 89.
- Independent Bankers of Minnesota, Brainerd MN, Aug 1989
- Kansas Ag Bank Representatives School. Manhattan KS June 1989.
- South Dakota Bankers Assn Annual Conf. Huron SD, April 1989.
- American Bankers Assn Ag Lenders Conf, Des Moines IA, Nov 88.

"Addressing Rural Economic Impacts of National Health Care Reform Alternatives." RUPRI Health Economics Expert Panel Congressional Staff Briefing, Jul 20, 1994.

"What is Extension's Role in Resolving Public Issues?" Minnesota Extension Conference on Politics, Policy and Lobbying." May 1992.

"What is Extension's Role in Rural Development?" SD Annual Ext. Conf. Oct 1991.

"Environmental Policy Impacts on Iowa Land Values," Iowa Land Value Conference, Ames, May, 1992.

National Food Forum, National League of Women Voters and Public Voice for Food and Health Policy, cooperating, Washington D.C., Feb, 27-28, 1990.

Edelman, Mark. "NAFTA, GATT, and Forces of Change in U.S. Agricultural Trade Policy."

- Newton, Kiwanis Club, April 12, 2000.
- Mason City Rotary Club, Dec 13, 1993.
- Iowa Land Value Conference, Ames, IA May 1989.
- International Grains Institute, Kansas City MO Dec 15, 1988.
- AGRI Industries Annual Meeting, Des Moines IA, Jan 18, 1988.
- Iowa Institute of Cooperation Young Farmer meetings, 1987-88.
- 6 multi-county meetings.
- National Assn. of Wheat Growers, Steamboat Springs CO, Jun 88.
- ISU Ag Credit School, Ames, 6-17-86, 6-5-88.
- 3 St. Paul Farm Credit Services Regional Seminars, 1986.

Edelman, Mark A. "Iowa Tax Facts for Financing State and Local Government."

- Community Vitality Center sponsored Iowa Tax and Fiscal Facts Project, 2009.
- Iowa League of Women Voters Annual Meeting, Des Moines, IA. Oct 12, 2002.
- Ames Chamber of Commerce, Tax Policy Forum, December 17, 2001.
- Iowa Municipal Clerks Institute, Ames, IA; July 20, 2000.
- Iowa State Assn of Counties, Property Tax Study, August 23, 2000.
- Iowa State Assn of Counties, Property Tax Forum, September 28, 2000.
- Greater Des Moines Partnership, Property Tax Study, November 1, 2000.
- Transportation Policy Conf, Concrete Paving Assn, DOT & CTREE; Perry, IA. 12-12-00.
- Iowa State Education Association, Legislative Policy Outlook, Des Moines, Jan 6, 1995.
- Education Policy Forum, Webster City, October 21, 1994.
- United School District Consulting Team Report, Apr 1991.
- Iowa Farm Bureau, Policy Conference, Des Moines, Aug 1989.
- Iowa Large School District Forum, Des Moines Nov 15, 1988.
- Iowa Small School District Forum, Des Moines Nov 15, 1988.
- Iowa School Superintendents Association, Ames, 4-16-86.
- Iowa School Business Officials Assn.., Des Moines, 4-17-86.
- Iowa City Clerks Institute, Ames, 7-16-86.

- 20 County Extension Tax Facts Workshops, 1986-88.
- 6 School District Sharing Meetings, 1987-89.

CONFERENCES AND PRESS CONFERENCES ORGANIZED:

- Planning Committee, ISUEO Rural Development Symposium, Gateway Hotel, Ames, Aug 15, 2019.
- 2008-11 Entrefest Conference Planning Committee and co-sponsor, avg 275 participants.
- Chair, Conference Planning Committee for Iowa Community Philanthropy Academy, Des Moines, IA. Cosponsored by Community Vitality Center, Iowa Council of Foundations, Iowa Area Development Group, ISU Extension, IDED, Iowa Nonprofit Resource Center, Mar 21, 2006; 85 participants.
- Chair, Conference Planning Committee for Iowa Community Entrepreneurship Academy, Newton IA Co-sponsored by the Community Vitality Center, ISU Extension, Iowa Area Development Group, Iowa Rural Development Council, and IDED, October 19, 2006; 100 participants.
- Chair, Conference Planning Committee for Iowa Community Philanthropy Academy, Ames, IA. Co- Co-sponsored by Community Vitality Center, Iowa Council of Foundations, Iowa Area Development Group, ISU Extension, IDED, Iowa Nonprofit Resource Center, March 21, 2006; 70 participants.
- Chair, Conference Planning Committee for Iowa Community Entrepreneurship Academy, Manning IA Cosponsored by ISU Extension and Community Vitality Center, October 21, 2005; 75 participants.
- Chair, Conference Planning Committee for Iowa Community Philanthropy Academy, Ames, IA. Co-sponsored by ISU Extension and Community Vitality Center, April 22, 2005; 140 participants.
- Chair, Conference Planning Committee for Iowa Community Entrepreneurship Academy, Fairfield, Co-sponsored by ISU Extension and Community Vitality Center, October 20, 2004; 150 participants.
- Chair, Conference Planning Committee for Iowa Community Foundations and Philanthropy Academy, Ames, Cosponsored by ISUE and Community Vitality Center, March 29, 2004; 176 participants.
- "Renewable Energy and Energy Efficiency," Press Conference organized for Iowa Policy Project, ISU Memorial Union, April 29, 2003.
- Release of "The New Science of Food." By Farm Foundation at National Press Club, Wash, D.C. Apr 7, 2003.
- ISU Symposium on Iowa's Opportunities for Renewable Energy Power Generation, Chair, Planning Committee, Ames, October 15-16, 2001.
- ISUE 4-Roads to the Future Structure of Agriculture Conference, Planning Committee, Mar. 17, 2000.
- Iowa's Land and Environment Regional Iowa Conference Series, Planning Task Force member, Department of Economics, ISU. Jan-Jun. 2000.
- Planning Committee, National Symposium on the Future of American Agriculture. Farm Foundation, National Public Policy Education Committee, collaborating, Univ. of Georgia College of Ag. and Applied Sciences. Moderator of Profitability and Structure Panel. Georgia Center, Athens, GA. Aug 25-27, 1999.
- Organizer, Positively Iowa Rural Policy Roundtable Discussion for. Topics included Housing, Infrastructure, Business development and Rural Finance. Hotel Fort Des Moines, January 16, 1997.
- Co-Organizer, Iowa Research Council, Public Finance Panel, Review of State Tax Policy, Drake Univ, Nov 3, 1996.
- "RUPRI Poll: Summary of Findings on National Health Care Reform." U.S. Senate Agriculture Committee Press Conference, June 9, 1994.
- "Iowa's Budget: Progress and Prospects for the Future," Conference Chair and MC, Des Moines Convention Center, 400 state and local leaders in attendance, Dec 1992.
- "Solving Iowa's Budget Crisis" Statewide household survey of budget policy, press confence, Mar 1992.
- "Future Directions in Education Policy." TV broadcast, participant survey report, press conf. Feb. 1992.
- "Future Directions in Health Care." Satellite broadcast, participant survey report, press conf. Apr 1991.
- "Waste Management Policy" Satellite broadcast, participant survcey report, press conf. Feb 1991.
- "Drug, Alcohol and Substance Abuse Policy." Satellite broadcast, participant preferences report, household survey report, and press conference. August 1990.
- "1990 Farm Bill: Commodity Programs, Environment, Food Safety and Rural Development." Participant preferences report, and press conference. Jan, 1990.
- "Iowa Farm Finance Survey" Press Conferences, 6-6-89; 6-2-88; 6-3-87.

<u>SELECTED MAJOR PROJECTS ON APPOINTMENT AT SOUTH DAKOTA STATE UNIVERSITY:</u>

• Provided testimony at 3 Congressional Hearings, 1982-85.

- "SD Farm Policy Survey Results." SDSU 6 seminars, 1984-85.
- "Farm Policy Where Have We Been and Where Are We Headed?" 21 seminars to statewide audiences prior to 1985 Farm Bill Debate, 1984-85.
- Authored Statewide Ballot Initiative Fact Sheets on four issues for voter education program distribution prior to election, Nov. 1984.
- Organized "Farm Finance Tips for Saving \$15,000." Extension Program of 15 multi-county seminars during Farm Finance Crisis, 1984.
- Organized "Farm Crisis Community Leader Awareness Seminar." Extension program of 5 multi-county seminars during Farm Finance Crisis, 1984.
- "SD Agricultural Lender Survey Results." SDSU 3 statewide seminars, 1984.
- South Dakota Tax Facts, seminar to SD Legislature and county workshops 1981-84.

PROFESSIONAL AFFILIATIONS AND COMMUNITY ACTIVITIES PAST & CURRENT:

Phi Kappa Phi, Academic Professional Honor Society Gamma Sigma Delta, Professional Honor Society of Agriculture Agricultural and Applied Economics Association (formerly American Agricultural Economics Association) Community Development Society Professional Developers of Iowa National Association of Community Development Extension Professionals Kansas State University Alumni Association Purdue University Alumni Association Iowa State University Alumni Association Ames Rotary Club, 1986- present; 2012 Paul Harris Fellow. Boone City Council Member, 1993-97, Econ Development and Policy & Admin Committees. Cub Scout Den Leader, Den 5 and Den 10; Pack 149; Boone IA, 1995-98. Joint Commission on City-County Law Enforcement Center and Jail, Boone IA, 1998-99. Project Wheels, Boone Skate Park Committee, Boone IA, 1998-2000. Coach, Little League & Babe Ruth League, Boone IA, 1997-2001. Friends of Erickson Public Library, Boone IA, 1994-2006. Chair & Vice Chair, Administrative Board, First United Methodist Church, Boone IA, 2003-2006. Entre-Launch, Entrepreneur Startup Assistance Network for Boone Chamber of Commerce, 2015-2019.