

## WENDONG ZHANG

### Assistant Professor of Economics and Extension Economist, Iowa State University

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Selected Works/Digital Repository at Iowa State University:

[http://works.bepress.com/wendong\\_zhang/](http://works.bepress.com/wendong_zhang/)

#### EDUCATION

The Ohio State University

Columbus, OH

**Ph.D. in Agricultural, Environmental and Development Economics**

**July 2015**

- Dissertation: "Three Essays on the Land Use, Land Management and Land Values in Agro-ecosystems",

[LINK](#)

- Advisor: Dr. Elena G. Irwin

- Best Doctoral Dissertation Award, Department of Agricultural, Environmental and Development Economics, the Ohio State University

- Presidential Fellowship, the Ohio State University

**M.A. in Economics**

**June 2012**

Fudan University

Shanghai, China

**B.S. in Environmental Science (*magna cum laude*)**

**July 2009**

Minor: International Economics and Trade

The University of Hong Kong

Hong Kong SAR, China

Exchange Student in Environmental Studies

September 2007 to January 2008

#### FIELDS OF INTEREST

Land Economics, Land Use Modeling, Chinese Economy, Nonmarket Valuation, Integrated Ecological-Economic Modeling, Agricultural and Environmental Policy, Applied Microeconometrics, Agricultural Trade

#### PROFESSIONAL EXPERIENCE

**Assistant Professor**, Department of Economics; Iowa State University Extension and Outreach; Center for Agricultural and Rural Development, Iowa State University

August 2015 – Present

**Academic Vice President**, the Iowa Chapter of American Society of Farm Managers and Rural Appraisers

February 2016 - Present

**Affiliate Faculty**, Sustainable Agriculture Graduate Program, Iowa State University

October 2018 – Present

**Graduate Research Assistant**, Department of Agricultural, Environmental and Development Economics, the Ohio State University

July 2010 – July 2015

**Visiting Researcher**, USDA National Agricultural Statistical Service Data Lab

July – August 2013

**Summer Research Intern**, USDA Economic Research Service

July – August 2012

#### AWARDS AND HONORS

2018: President-Elect, NC-1177 Multistate Research Project "Agricultural and Rural Finance Markets in Transition (NC1014, NC221, NCT-194)"

Chair-Elect, Agricultural & Applied Economics Association (AAEA) Agricultural Finance and Management

(AFM) Section

- 2016: Vice President, the Alumni Association, Fudan University, Department of Environmental Science and Engineering  
Epsilon Sigma Phi, the Iowa Alpha Mu Chapter  
Best Doctoral Dissertation Award, Department of Agricultural, Environmental and Development Economics, the Ohio State University
- 2015: Finalist, Graduate Associate Teaching Award, the Ohio State University
- 2014: Presidential Fellowship, the Ohio State University, 2014-2015  
Bernie Erven Outstanding Graduate Teacher Award, Department of Agricultural, Environmental and Development Economics, the Ohio State University  
Selected Participant of the Prepare Future Faculty Program, the Ohio State University, 2014-2015  
Center on Urban and Regional Analysis Travel Award, the Ohio State University
- 2013: Winner, North America Regional Science Council Graduate-Student-Led Paper Competition, the 60<sup>th</sup> Annual North American Meetings of the Regional Science Association International  
Winner, Best Paper Competition, Midwest Graduate Student Conference on Regional and Applied Economics
- 2012: Winner, North America Regional Science Council Graduate-Student-Led Paper Competition, the 59<sup>th</sup> Annual North American Meetings of the Regional Science Association International  
Winner, Best Doctoral Research Manuscript Award, Department of Agricultural, Environmental and Development Economics, the Ohio State University  
Winner, Graduate Student Paper Competition, 5<sup>th</sup> Annual Midwest Graduate Student Summit on Regional, Population, Health & Environmental Economics  
The Honor Society of Agriculture, Gamma Sigma Delta
- 2009: Doctoral Fellowship, Ohio Agricultural Research and Development Center (OARDC)
- 2007: Fung Scholar, Victor and William Fung Foundation  
National Scholarship, 1<sup>st</sup> Prize, Ministry of Education of China, 2007
- 2006: Tung's Oriental Scholarship, Fudan University

## **PUBLICATIONS**

Refereed Journal Articles (\* denote undergraduate students advised; ^ graduate students; + postdocs advised)

12. Li, G., **W. Zhang**, Y. Mei, A. Sam, Y. Song, and S. Jin. 2018. "Do Farmers Adopt Fewer Conservation Practices Rented Land? Evidence from Straw Retention in China", *Land Use Policy*, 79: 609-621, <https://doi.org/10.1016/j.landusepol.2018.08.026>
11. Aller, D.^, S. Archontoulis, **W. Zhang**, W. Sawadgo, D. Laird, and K. Moore. 2018. "Using APSIM to Optimize Biochar Applications for Midwest Corn-Bioenergy Cropping Systems", *Field Crops Research*, 227: 30-40, <https://doi.org/10.1016/j.fcr.2018.07.012>
10. Li, M<sup>+</sup>, **W. Zhang**, and C. Hart, 2018. "What Have We Learned from China's Past Trade Retaliation Strategies", *Choices*, Quarter 2, [LINK](#)
9. **Zhang, W.**, and B. Sohngen, 2018. "Do US Anglers Care About Harmful Algal Blooms? A Discrete Choice Experiment of Lake Erie Recreational Anglers", *American Journal of Agricultural Economics*, 100(3): 868-888, <https://doi.org/10.1093/ajae/aay006>
- Featured in [Oxford University Press \(OUP\) Blog: Angling for Less HABs](#)
8. **Zhang, W.**, and K. Tidgren. 2018. "Current Farm Downturn vs. 1920s and 1980s Farm Crisis: An Economic and Legal Comparison", *Agricultural Finance Review*, 78(4): 396-411, **Lead Article**, <https://doi.org/10.1108/AFR-08-2017-0075>

7. **Zhang, W.**, W. Zhang, and C. Hart, 2018. “Are Agricultural Professionals’ Farmland Value and Crop Price Forecasts Consistent?” *Journal of American Society of Farm Managers and Rural Appraisers (JASFMRA)*, **Lead Article**, 1-16 [LINK](#)
6. Rosli, H. <sup>^</sup>, D. A. Mayfield, J. C. Batzer, P. M. Dixon, **W. Zhang**, and M. L. Gleason, 2017, “Field Validation of a Modified Relative Humidity-Based Warning System for Sooty Blotch and Flyspeck in Iowa”, *Plant Disease*, 101(10): 1721-1728. <https://doi.org/10.1094/PDIS-02-17-0294-RE>
5. **Zhang, W.**, and M. Duffy. 2017. “Land Quality Perceptions in Expert Opinion Surveys: Evidence from Iowa”, *Journal of the American Society of Farm Managers and Rural Appraisers (Journal of the ASFMRA)*, 89: 128-151. [LINK](#)
4. **Zhang, W.**, R. Wilson, E. Burnett, E. G. Irwin, and J. F. Martin. 2016. “What Motivates Farmers to Apply Phosphorus at the ‘Right’ Time? Survey Evidence from the Western Lake Erie Basin”, *Journal of Great Lakes Research*, 42(6): 1343-1356. <https://doi.org/10.1016/j.jglr.2016.08.007>
3. **Zhang, W.**, and Z. Beek\*. 2016. “Trends and Determinants of U.S. Farmland Values: Evidence from Iowa Land Value Survey since 1950”, *Farm Policy Journal*, Australian Farm Institute, 13(2) (*Invited*), [LINK](#)
2. **Zhang, W.**, D. H. Wrenn, and E. G. Irwin, 2016. “Spatial Heterogeneity, Accessibility and Zoning: An Empirical Investigation of Leapfrog Development”, *Journal of Economic Geography*, 17(3): 547-570. <https://doi.org/10.1093/jeg/lbw007>
  - Winner, North America Regional Science Council Graduate-Student-Led Paper Competition, the 59<sup>th</sup> Annual North American Meetings of the Regional Science Association International, Ottawa, ON, Canada, 2012
1. **Zhang, W.** and C. J. Nickerson. 2015. “The Housing Market Bust and Farmland Values: Identifying the Changing Influence of Proximity to Urban Centers.” *Land Economics*, 91(4): 605-626. **Lead Article**. <https://doi.org/10.3368/le.91.4.605>
  - Winner, North America Regional Science Council Graduate-Student-Led Paper Competition, the 60<sup>th</sup> Annual North American Meetings of the Regional Science Association International, Atlanta, GA, 2013

#### Book Chapters

1. Nickerson, C. J. and **W. Zhang**. 2014. “Modeling the Determinants of Farmland Values in the U.S.” in *The Oxford Handbook of Land Economics*, ed. Josh M. Duke and Junjie Wu. Oxford University Press, pp. 111-138. [LINK](#)

#### Reports

3. Kling, C. L., R. W. Arritt, G. Calhoun, D. A. Keiser, J. M. Antle, J. Arnold, M. Carriquiry, I. Chaubey, P. Christensen, B. Ganapathysubramanian, P. Gassman, W. Gutowski, T. W. Hertel, G. Hoogenboom, E. G. Irwin, M. Khanna, P. Mérel, D. Phaneuf, A. Plantinga, P. Preckel, S. Polasky, S. Rabotyagov, I. Rudik, S. Secchi, A. Smith, A. Vanlooche, C. Wolter, **W. Zhang**, and J. Zhao. 2016. *Research needs and challenges in the FEW system: Coupling economic models with agronomic, hydrologic, and bioenergy models for sustainable food, energy, and water systems*. Ames, IA: Iowa State University Center for Agricultural and Rural Development (CARD) Working Paper 16-WP 563. A white paper prepared for the National Science Foundation’s Food, Energy, and Water Workshop held at Iowa State University, October 11–12, 2015. [LINK](#)
2. Burnett, E.A., R. S. Wilson, B. E. Roe, G. Howard, E. G. Irwin, **W. Zhang**, and J. Martin. 2015. *Farmers, phosphorus and water quality: Part II. A descriptive report of beliefs, attitudes and best management practices in the Maumee Watershed of the western Lake Erie Basin*. Columbus, OH: The Ohio State University, School of Environment & Natural Resources. [LINK](#)

1. Sohngen, B., **W. Zhang**, J. Bruskotter, and B. Sheldon. 2015. *Results from a 2014 Survey of Lake Erie Anglers*. Columbus, OH: The Ohio State University, Department of Agricultural, Environmental and Development Economics and School of Environment & Natural Resources. [LINK](#)

**WORKING PAPERS** (\* denote undergraduate students advised; ^ graduate students; + postdocs advised)

7. Grant\*, M., and **W. Zhang**. August 2018. “Entrepreneurship and Start-ups in the Agricultural Industry”, mimeo, under review
6. **Zhang, W.**, S. H. Lence, and T. Kueth. November 2018. “Do Respondents Self-Correct in Opinion Surveys? Panel Data Evidence from Iowa Land Value Survey”, mimeo
5. Liu^, F., and **W. Zhang**, November 2018. “Homeowners’ Willingness to Pay for Lake Restoration: A Differences-in-Differences Approach”
4. Li+, M., **W. Zhang**, D. J. Hayes, Y. Yang, and X. Wang. November 2018. “The Impossible Trinity of China’s Corn and Ethanol Policies.”, mimeo
3. Li+, M., E. Ballistreri, and **W. Zhang**. November 2018. “Impacts of Trade Disruptions in 2018: Data and Computational General Equilibrium Analysis.”, mimeo
2. Hasan, S.M., and **W. Zhang**, November 2018. “Does urbanization make cities greener? Household Panel evidence from Pakistan”, mimeo
1. **Zhang, W.**, and E. G. Irwin, June 2017. “The Expanding Ethanol Market and Farmland Values: Identifying the Changing Influence of proximity to Agricultural Market Channels”, mimeo, [LINK](#)

**WORK IN PROGRESS** (\* denote undergraduate students advised; ^ graduate students; + postdocs advised)

12. Li, Z., M. Li+, and **W. Zhang**, and Y. Zhou. “Does China’s Farmland Red Line Lead to Farmland Quality Degradation in Urban Land Conversion: Satellite Analysis of Chongqing’s Land Ticket Policy”
11. Wang^, P., M. Li+, and **W. Zhang**. “Does Fertilizer Education Program Increase Fertilizer Use Efficiency: Evidence from Wheat Production in China”
10. Taylor, M., and **W. Zhang**. “Training the Next-Generation of Farm Management Extension Professionals”
9. Wang^, P., M. Li+, and **W. Zhang**. “The Impacts of China’s Nationwide Fertilizer Education Program: A Differences-in-Differences Approach”
8. Basha^, A., **W. Zhang**, and C. Hart. “The Impacts of Interest Rate Hikes and Trade Uncertainty on Farmland Values”
7. Sawadgo^, W., **W. Zhang**, and A. Plastina. “What Drives Landowners to Adopt Conservation Practices? Descriptive Evidence from Iowa”
6. Li, Z., **W. Zhang**, M. Li+, and Y. Zhou. “Does China’s Farmland Red Line Lead to Decline in Land Quality? Parcel Evidence from Chongqing’s Land Ticket Policy”
5. Shao, Y., M. Li+, W., D.J. Hayes, and **W. Zhang**. “Uncovering the True Hog Inventory for China: A Machine-Learning Approach”
4. Liu, H., **W. Zhang**, and E. G. Irwin. “A Spatially Integrated Economic-Ecological Model of Farmers’ Land Management Decisions and Water Quality Outcomes in Lake Erie”

3. Jeon, H., **W. Zhang**, S. Sohngen, and A. Xu. “Willingness to Pay for Water Quality by Lake Erie Anglers: A Combined Stated and Revealed Preference Approach”
2. Liu, F., and **W. Zhang**. “How Agricultural Professionals Form Expectations about Farmland Values: Survey Evidence since 1964”
1. **Zhang, W.**, M. Auwerda\*, and G. Rens\*, “Do Respondents Respond Differently to Land Value Surveys: Evidence from Iowa”

## **GRANTS AND CONTRACTS**

### **Funded**

#### *Iowa State University*

11. Plastina, A., **W. Zhang**, and D. McDaniel (**co-PI**), **\$103,334**, “Monetizing Soil Health: An Innovative Strategy to Drive Greater Adoption of Cover Crops and No-till”, *Iowa Nutrient Research Center* 2018-2020.
10. Schultz, M., **W. Zhang**, and C. Brown (**co-PI**), **\$199,000**, “Improving Risk Management on Family Farms Through Women in Iowa”, *U.S. Department of Agriculture Risk Management Agency (USDA-RMA)*, 2018-2020.
9. Gleason, M., L. Iles, A. Nair, **W. Zhang**, B. Sanders, and T. Eaton (**co-PI**), **\$30,000**, “Optimizing Mesotunnel Systems for Sustainable Production of Cucurbit Crops”, *North Central Region – Sustainable Agriculture Research and Education (NCR-SARE)*, 2018-2020.
8. Shr, J., C. Tang, C.L. Kling, and **W. Zhang** (**co-PI**), **\$30,000**, “The Economic Benefits of Mitigating Harmful Algal Blooms in Iowa”, *Iowa Water Center*, 2018-2020.
7. **Zhang, W.** and A. Plastina, (**PI**), **\$29,638**, “Land Tenure, Conservation, and Owner Absenteeism: Insights from Joint Analysis of Federal and State Survey Data”, *U.S. Department of Agriculture Economic Research Service (USDA-ERS) Cooperative Agreement 58-6000-8-0021*, 2018-2020.
6. Plastina, A., **W. Zhang**, and M. McDaniel, (**co-PI**), **\$103,334**, “Monetizing Soil Health: An Innovative Strategy to Drive Greater Adoption of Cover Crops and No-Till”, *Iowa Nutrient Research Center*, 2019-2020.
5. **Zhang, W.** and G. Howard, (**PI**), **\$62,780**, “Improving the Effectiveness of Conservation Programs through Innovative Reverse Auctions and Sensible Enrollment Restrictions”, *Iowa Nutrient Research Center*, 2017-2019.
4. Laird, D., S. Archontoulis, R. Brown, D. Hayes, F. Miguez, A. Plastina, M. Mba-Waright, **W. Zhang**, and D. Zilberman (University of California-Berkeley) (**co-PI**), **\$1.9 million**, “the Pyrolysis-Bioenergy-Biochar Pathway to Carbon-Negative Energy”, *Stanford University Global Climate & Energy Project*, 2015-2018. (B. Babcock transferred this project to me and A. Plastina in fall 2016).
3. **Zhang, W.** and A. Plastina, (**PI**), **\$19,974**, “Who Will Own Iowa’s Farmland? A Comparative Study of Farmland Ownership, Tenure and Succession in Iowa”, *the Leopold Center for Sustainable Agriculture*, 2017-2019.
2. **Zhang, W.** and A. Plastina, (**PI**), **\$79,416**, “Land Tenure and Nutrient Management Practices: Identifying Economic Barriers and Incentives for Landowners and Tenants to Meet Growing Soil and Water Conservation Needs”, *Iowa Nutrient Research Center*, 2017-2019.
1. Tian, X., **W. Zhang**, and B. Sohngen, (**co-PI**), **\$44,700**, “A Study on Farmers’ Straw Management and Economic Incentives – A Case Study of Corn Production in Northeastern China”, *China National Natural Science Foundation, Youth Scientist Program*, 2017-2019.

*The Ohio State University (Total: \$ 203,949)*

2. Irwin, E. G., M. E. Fraker, S. Y. Gebremariam, J. F. Martin, and **W. Zhang, (Only graduate student co-PI, co-PIs alphabetically ordered), \$198,955**, “Linking Agricultural Production and Great Lakes Ecosystem Services: Modeling and Valuing the Impacts of Harmful Algal Blooms in Lake Erie”, *NOAA/Ohio Sea Grant*, 2014-2016.
  - Led the grant writing and an interdisciplinary team of ecological engineers, biologists and economists
1. **Zhang, W., (PI), \$4,994**, “From Farmers’ Management Decisions to Watershed Environmental Quality: A Spatially Explicit Behavioral Model of Agricultural Best Management Practice Choices”, *Ohio Agricultural Research and Development Center (OARDC) SEEDS Graduate Research Enhancement Grant*, Ph.D. Program. 2013-2014.

**In Review**

3. **Zhang, W.**, C. Lu, and M. Al-Kaisi, **(PI), \$500,000**, “Improved Agricultural Land Use and Management for Balancing Private and Societal Carbon Benefits: an Integrated Economic-Ecological Approach”, *USDA Agriculture and Food Research Initiative (AFRI) Environmental and Resource Economics*, 2019/6-2022/5.
2. **Zhang, W.**, A. Plastina, K. Tidgren, and M. Schultz, **(PI), \$300,000**, “Enhancing Conservation, Access and Generational Transition of Iowa Farmland through Senior Women Landowners”, *USDA Agriculture and Food Research Initiative (AFRI) Critical Agricultural Research and Extension (CARE)*, 2019/6-2022/5.
1. Balistreri, E., M. Li, D. Hayes, and **W. Zhang, (co-PI), \$500,000**, “Quantifying the Transmission of U.S.-China and Global Policy Impacts through a New Commodity-Specific International General-Equilibrium System”, *USDA Agriculture and Food Research Initiative (AFRI) Markets, Trade and Economics*, 2019/6-2022/5.

**Unfunded**

11. Salas Fernandez, M., K. Moore, A. Lenssen, A. VanLoocke, **W. Zhang**, D. Anderson, M. McDaniel, T. Tesso, H. Loutfi, **(co-PI), \$4,621,119**, “Sustainable and Affordable Energy Systems Based on High-Yielding Biomass Sorghums for Anaerobic Digestion”, *U.S. Department of Energy (DOE) Office of Energy Efficiency and Renewable Energy (EERE)*, 2019/1-2023/12.
10. Gleason, M., **W. Zhang**, D. Cochran, and M.L. Lewis Ivey, **(co-PI), \$323,520**, “Testing New Tactics and Technology for More Efficient Management of Summer Diseases of Apples”, *USDA National Institute of Food and Agriculture (NIFA) Crop Protection and Pest Management (CPPM)*, 2019/4-2022/3.
9. Gleason, M., X. Zhang, G. Beattie, A. Nair, **W. Zhang**, L. Iles, R. Bessin, L.W. Morton, S. Pethybridge, M. Williams, D.A. Gonthier, and H.C. Dantzker, **(co-PI), \$1,991,224**, “Resilient Systems for Sustainable Management of Cucurbit Crops”, *USDA National Institute of Food and Agriculture (NIFA) Organic Agriculture Research and Extension Initiative (OREI)*, 2018/10-2021/9.
8. Gleason, M., G. Beattie, R. Bessin, L.W. Morton, S. Pethybridge, M. Williams, and **W. Zhang, (senior personnel alphabetically ordered), (co-PI), \$3.0 million**, “New Systems for Sustainable Cucurbit Crop Management”, *USDA National Institute of Food and Agriculture (NIFA) Specialty Crop Research Initiative (SCRI) Standard Research and Extension Program (SREP)*, 2018/10-2022/9.
7. Gleason, M., J. Clements, D. Cooley, A. Fox, C. Fraisse, W. Mahaffee, L.W. Morton, A. Nair, P. Natalina, T. Peters, C. Thomas, and **W. Zhang, (senior personnel alphabetically ordered), (co-PI), \$7.2 million**, “Bridging Gaps: Innovative Weather Resources for Resilient Crop Production in Changing Environments”, *USDA National Institute of Food and Agriculture (NIFA) Specialty Crop Research Initiative (SCRI) Coordinated Agricultural Projects (CAPs)*, 2017/1-2021/12.

6. Plastina, A., **W. Zhang**, and M. Al-Kaisi, (co-PI), **\$77,955**, “Quantifying Long-Term Economic Benefits of Soil Health Improvement in Iowa”, *the Leopold Center for Sustainable Agriculture*, 2017-2018.
5. Kling, C. L., J. G. Arbuckle, J. Arnold, R. Arritt, E. Heaton, G. Calhoun, P. Gassman, A. D. Keiser, D. A. Keiser, G. Lade, I. Rudik, A. VanLoocke, and **W. Zhang**, (senior personnel alphabetically ordered), **\$2.9 million**, “Building a Resilient Food, Energy, and Water Nexus in the World’s Most Productive Agroecosystem: An Integrated Assessment Model to Support Sustainability in the U.S. Cornbelt”, *NSF INFEWS (Innovation at the Nexus of Food, Energy and Water Systems)*, 2017/1-2020/12.
4. Irwin, E. G., C. Hoy, J. Fiksel, J. F. Martin, R. Wilson, M. Amos, B. Bakshi, A. R. Bernado, J. Bielicki, N. D. Howard, C. Hoy, D. Jackson-Smith, A. Marty, A. Randall, B. Roe, A. Shah, and **W. Zhang**, (senior personnel alphabetically ordered), **\$3 million**, “Integrated Modeling of Regional Food, Energy, and Water Systems at the Nexus of Behavior, Economics and Ecology”, *NSF INFEWS (Innovation at the Nexus of Food, Energy and Water Systems)*, 2016/10-2020/10.
3. Hasan, S. M., and **W. Zhang**, (co-PI), **\$59,775 (\$29,929 to ISU)**, “The Greenness of Pakistani Cities: Urban Growth and Household Carbon Dioxide Emissions”, *International Growth Centre, London School of Economics and Political Science*, UK, 2016-2017.
2. **Zhang, W.**, (PI), **\$10,000**, “Behavioral Nudges and Nutrient Management Decisions: Are They ‘One-Size-Fits-All’”, *Center for Behavioral and Experimental Agri-Environmental Research, Mini-grant for Junior Faculty*, 2016-2017.
1. **Zhang, W.** (PI), H. Qiu, and X. Tian, **\$32,277**, “Tenure and Transition of Agricultural Land: Micro-level Comparison between China and the U.S.”, *Lincoln Institute of Land Policy, China Program*, 2016-2017.

## **INVENTIONS and PATENTS**

1. Gebremariam, S. Y., E. G. Irwin, **W. Zhang**, S. A. Ludsin, N. Chen, and J. F. Martin, *SWAT Watershed Model Codes*. The Ohio State University, Tech ID #T2014-056.

## **CONFERENCE PRESENTATIONS and INVITED SEMINARS**

### ***International***

- 2018: Chinese Economist Society 2018 North American Conference, Athens, GA (***selected presentation***)  
 12<sup>th</sup> World Congress of Regional Science Association International, Goa, India (***selected presentation, presented by S. Hasan***)  
 6<sup>th</sup> World Congress of Environmental and Resource Economists, Gothenburg, Sweden (***selected presentation, presented by E. G. Irwin***)
- 2016: Nanjing Agricultural University, College of Finance (***Invited***)  
 China Agricultural University, Department of Land Management (***Invited***)
- 2012: Urban Economic Association sessions at the 59<sup>th</sup> Annual North American Meetings of the Regional Science Association International, Ottawa, Canada (***selected presentation***)

### ***National***

- 2018: American Society of Farm Managers and Rural Appraisers (ASFMRA) 2018 Annual Conference, Phoenix, AZ (***invited***)  
 Heartland Environmental and Resources Economics Workshop 2018, Urbana, IL (***selected poster***)  
 North Central Farm Management Executive Committee Annual Meeting, Ames, IA (***invited***)  
 National Agricultural Credit Committee / NC-1177 Annual Meeting: Agricultural and Rural Finance Markets

- in Transition, St Louis, MO (*selected presentation*)  
 Annual Meeting of the Applied and Agricultural Economic Association, Washington, DC (*selected Presentation, presented by H. Liu*)  
 10<sup>th</sup> Annual Land Investment Expo, Des Moines, IA (*invited*)  
 2018 Farm Futures Business Summit, Coralville, IA (*invited*)  
 USDA 94<sup>th</sup> Annual Agricultural Outlook Forum, Washington, DC (*invited*)  
 University of Kentucky, Department of Economics (*invited, presented by E.G. Irwin*)
- 2017: PAgES: An Interdisciplinary Science Workshop on Payments for Agro-Ecosystem Services, workshop funded by USDA-NIFA/AFRI Agroecosystem Management Program (*invited*)  
 National Agricultural Credit Committee / NC-1177 Annual Meeting: Agricultural and Rural Finance Markets in Transition, Minneapolis, MN (*selected presentation*)  
 Annual Meeting of the Applied and Agricultural Economic Association, Chicago, IL (*selected presentation*)  
 Annual Meeting of Association of Environmental Resource Economists, Pittsburgh, PA (*selected presentation*)  
 USDA Economic Research Service and C-FARE Webinar on Farm Income and Land Value Outlook (*invited*)
- 2016: Agri Investor Forum 2016, Chicago, IL (*invited*)  
 National Agricultural Credit Committee / NC-1177 Annual Meeting: Agricultural and Rural Finance Markets in Transition, Denver, CO (*selected presentation*)  
 Iowa State University Sustainable Agriculture Graduate Program Colloquium, Ames, IA (*invited*)  
 North Central Farm Management Conference / National Farm Management Conference, Sioux Falls, SD the Midwest, Great Plains and Western Outlook Conference, Des Moines, IA (*selected presentation*)  
 the Prairie Lakes Conference, Okoboji, IA (*invited*)  
 Annual Meeting of the Applied and Agricultural Economic Association, Boston, MA (*selected presentation*)  
 Association of Environmental and Resource Economists 5<sup>th</sup> Annual Conference, Breckenridge, CO (*selected presentation*)  
 the National Farm Business Management Conference, Sioux Falls, SD (*selected presentation*)  
 Strategies for Building Health Soils, Iowa State University Extension and Outreach (*selected poster*)
- 2015: USDA NRCS Soil Renaissance - Economics of Soil Health Workshop, Farm Foundation and U.S. Department of Agriculture – Economics Research Service, Washington, DC (*selected poster*)  
 Joint Annual Meeting of the Applied and Agricultural Economic Association & Western Agricultural Economic Association, San Francisco, CA (*selected presentation*)  
 The 2015 Workshop on Water Quality Economics, the Joint Annual Meeting & Workshop of the Northeast Agricultural and Resource Economics Association and the Canadian Agricultural Economics Society, Newport, RI (*selected presentation*)  
 Association of Environmental and Resource Economists 4<sup>th</sup> Annual Conference, San Diego, CA (*selected presentation*)  
 59<sup>th</sup> National Australian Agricultural & Resource Economics Society Annual Conference, Rotorua, New Zealand (*selected presentation, presented by B. Sohngen*)
- 2014: A Community on Ecosystem Services: Linking Science, Practice and Decision Making (*presented on behalf of E.G. Irwin*)  
 Iowa State University, Department of Economics (*Invited*)  
 Heartland Environmental and Resource Economics Workshop, Champaign, IL (*poster*)  
 Pathways 2014 Conference: Integrating Human Dimensions into Fish and Wildlife, Estes Park, CO  
 Association of Environmental and Resource Economics sessions at the 2014 Annual Meeting of the Southern Economic Association, Atlanta, GA  
 Annual Meeting of the Applied and Agricultural Economic Association, Minneapolis, MN
- 2013: Urban Economic Association sessions at the 60<sup>th</sup> Annual North American Meetings of the Regional Science Association International, Atlanta, GA  
 Heartland Environmental and Resource Economics Workshop at Champaign, IL



Annual Meeting of the Applied and Agricultural Economic Association, Washington, D.C.  
6<sup>th</sup> Midwest Graduate Student Conference on Regional and Applied Economics, Columbus, OH  
Midwest Economic Association Annual Meeting, Columbus, OH  
13<sup>th</sup> Annual American Ecological Engineering Society Meeting, East Lansing, MI (*presented by S. Gebremariam*)  
56<sup>th</sup> Annual Conference on Great Lakes Research, West Lafayette, IN (*presented by S. Gebremariam*)

2012: 4<sup>th</sup> International EcoSummit, Columbus, OH (*Poster*)  
5<sup>th</sup> Annual Midwest Graduate Student Summit on Regional, Population, Health & Environmental Economics, West Lafayette, IN  
Annual Meeting of the Applied and Agricultural Economic Association, Seattle, WA

## **EXTENSION AND OUTREACH ACTIVITY**

### **Web-Portals**

**Iowa Farmland Value Portal at [www.card.iastate.edu/farmland/](http://www.card.iastate.edu/farmland/)**

*Your One-Stop Web-Portal for Everything You Need to Know about Iowa's Farmland Value*

**Twitter # ISUlandvalue**

**ISU China Ag Center at [www.card.iastate.edu/china/](http://www.card.iastate.edu/china/)**

*The Center for China-US Agricultural Economics and Policy is a collaborative research center established by the Center for Agricultural and Rural Development (CARD) at Iowa State University and the Institute of Agricultural Economics and Development (CAAS-IAED), in the Chinese Academy of Agricultural Sciences. Housed separately under CARD and CAAS-IAED, the center conducts research and outreach in the areas of trade and agricultural markets, agricultural policy, resource and environmental policy, science and technology policy, and agricultural IO & institutions in crop and livestock sectors. The center publishes academic journal articles as well as policy briefs on key Chinese agricultural markets and policy issues that are geared toward both US and Chinese policymakers, industry stakeholders, and the media.*

**Iowa Farmland Ownership and Tenure Survey at <https://www.card.iastate.edu/farmland/ownership/>**

*Iowa State Legislative Mandated Survey on Farmland Ownership, Tenure, and Transition*

### **Conferences Organized**

**91<sup>st</sup> Annual Soil Management and Land Valuation Conference, May 16<sup>th</sup>, 2018, [LINK](#)**

Attendance: ~280 farm managers, appraisers, agricultural lenders

Topics: Agricultural Trade and the Agricultural Economy, Growing Hog Industry in Iowa, Weather Outlook, Interest Rates and Land Values, Farmland Ownership, Tenure and Transition Trends, Legal Update: Partition Law, Clean Water Act, Dicamba

**90<sup>th</sup> Annual Soil Management and Land Valuation Conference, May 17<sup>th</sup>, 2017, [LINK](#)**

Attendance: ~260 farm managers, appraisers, agricultural lenders

Topics: Agricultural Trade and the Agricultural Economy, Agricultural Financial Conditions in the Farm Downturn, Weather and Agricultural Production, SMLV at 90, Population Change and Changes in Rural Communities, Legal Update – Des Moines Water Works and Ag Mergers

**89<sup>th</sup> Annual Soil Management and Land Valuation Conference, May 18<sup>th</sup>, 2016, [LINK](#)**

Attendance: 282 farm managers, appraisers, agricultural lenders

Topics: Hunting Leases and Recreational Land Values, Cash Rents, Spring Rain and Weather Tools, Soil Fertility Management, Cover Crops and Conservation Drainage, Global Economic Outlook

**Policy Briefs** (Available at <https://www.card.iastate.edu/china/publications/>)

3. Balistreri, E.J., C. E. Hart, D.J. Hayes, M. Li, L. Schulz, D.A. Swenson, **W. Zhang**, and J.M. Crespi. (2018) "The Impact of the 2018 Trade Disruptions on the Iowa Economy." CARD Policy Brief 18-PB 25, September 2018, Center for Agricultural and Rural Development. [LINK](#)
2. Li, M., **W. Zhang**, and D.J. Hayes. (2018) "China's Agricultural Import Potential." CARD Policy Brief 18-PB 23, July 2018, Center for Agricultural and Rural Development. [LINK](#)
1. Li, M., **W. Zhang**, and C.E. Hart. 2018. "What Can We Learn about U.S.-China Trade Disputes from China's Past Trade Retaliations?" CARD Policy Brief 18-PB-22. Center for Agricultural and Rural Development, Iowa State University. [LINK](#)

**Articles** (Available at <http://www2.econ.iastate.edu/faculty/zhang/outreach-articles/>)

38. Shao, Y.T., M. Li, **W. Zhang**, D. Hayes, 2018. "World's Largest Pork Producer in Crisis: African Swine Fever Outbreak in China." Agricultural Policy Review, Winter 2018, Iowa State University.
37. Zhang, W., A. Plastina, and W. Sawadgo, 2018. "Iowa Farmland Ownership and Tenure Survey 1982-2017: A Thirty-five Year Perspective", Ag Decision Maker Newsletter. Iowa State University Extension and Outreach. July 2018, [LINK](#)
36. Li, M., **W. Zhang**, and D.J. Hayes. 2018. "Can China's Rural Land Policy Reforms Solve Its Farmland Dilemma?" Agricultural Policy Review, Spring 2018, Iowa State University.
35. Li, M, **W. Zhang**, and C.E. Hart. 2018, "Key agricultural products in U.S.-China trade disputes: the proportional, the significant, and the substitutable", Ag Decision Maker Newsletter. Iowa State University Extension and Outreach. April 2018, [LINK](#)
34. **Zhang, W.**, 2018, "Navigating the Chinese agricultural economy through the lens of Iowa", Ag Decision Maker Newsletter. Iowa State University Extension and Outreach. February 2018, [LINK](#)
33. **Zhang, W.**, 2018, "Navigating the Chinese agricultural economy through the lens of Iowa", Ag Decision Maker Newsletter. Iowa State University Extension and Outreach. February 2018, [LINK](#)
32. **Zhang, W.**, 2017, "Where Are Iowa and U.S. Land Values Headed?", *Proceedings of 2017 Crop Advantage Series*, Iowa State University Extension and Outreach, January 2018, [LINK](#)
31. **Zhang, W.**, 2017, "Recent Developments in China and Its Impacts on U.S. Agricultural Trade", *Proceedings of 2017 Crop Advantage Series*, Iowa State University Extension and Outreach, January 2018, [LINK](#)
30. **Zhang, W.**, 2017. "Iowa Farmland Values Increase After Three Years of Decline" Ag Decision Maker Newsletter. Iowa State University Extension and Outreach. December 2017, [LINK](#)
29. **Zhang, W.**, 2017, "Where Are Iowa and U.S. Land Values Headed?", *Proceedings of 2017 29<sup>th</sup> Annual Integrated Crop Management Conference*, Iowa State University Extension and Outreach, November 2017, [LINK](#)
28. **Zhang, W.**, 2017, "Recent Developments in China and Its Impacts on U.S. Agricultural Trade", *Proceedings of 2017 29<sup>th</sup> Annual Integrated Crop Management Conference*, Iowa State University Extension and Outreach, November 2017, [LINK](#)
27. Li, M., **W. Zhang**, and D. Hayes. 2017. "China's New Nationwide E10 Ethanol Mandate and Its Global Implication." Ag Decision Maker Newsletter. Iowa State University Extension and Outreach. November 2017, [LINK](#)
26. **Zhang, W.**, 2017. "Are Agricultural Professionals' Farmland Value and Crop Price Forecasts Consistent?" Ag

- Decision Maker Newsletter. Iowa State University Extension and Outreach. October 2017, [LINK](#)
25. **Zhang, W.**, 2017. “Land Quality Perceptions in Expert Opinion Surveys: Evidence from Iowa.” Ag Decision Maker Newsletter. Iowa State University Extension and Outreach. August 2017, [LINK](#)
  24. **Zhang, W.**, 2017. “Where Are Iowa and U.S. Land Values Headed?” Ag Decision Maker Newsletter. Iowa State University Extension and Outreach. July 2017, [LINK](#)
  23. **Zhang, W.**, 2017. “What’s Happening with U.S. Land Values?” *Farmland in Perspectives*, Summer 2017, [LINK](#)
  22. **Zhang, W.**, 2017. “Four Reasons Why We Aren’t Likely to See a Replay of the 1980’s Farm Crisis.” *Agricultural Policy Review*, Center for Agricultural and Rural Development, Spring 2017, [LINK](#)  
- Media Coverage: Farm Policy News, ASFMRA News, Farm Equipment, the Brattle Group
  21. **Zhang, W.** and A. Janke. 2017. “USDA announces CRP changes to help improve water quality, wildlife habitat, and land transfers to beginning farmers.” Ag Decision Maker Newsletter. Iowa State University Extension and Outreach. March 2017, [LINK](#)
  20. **Zhang, W.**, 2017. “Outlook for the U.S. Agricultural Economy.” Op-ed Article for Des Moines Business Record. January 20, [LINK](#)
  19. **Zhang, W.**, 2017, “Interpretation of Iowa Land Value Survey Results”, *Ag Decision Maker Newsletter*, Iowa State University Extension and Outreach, January 2017, [LINK](#)
  18. Wu, Q. and **W. Zhang**, 2016, “Of Maize and Markets: China’s New Corn Policy”, *Ag Decision Maker Newsletter*, Iowa State University Extension and Outreach, December 2016, [LINK](#)  
- Media Coverage: Mason City Global Gazette, [LINK](#)
  17. **Zhang, W.**, 2016, “Iowa Land Value Survey Overview 2016” Iowa State University, December 2016, [LINK](#)
  16. **Zhang, W.**, 2016, “Iowa Land Value Survey News Release 2016” Iowa State University, December 2016, [LINK](#)
  15. **Zhang, W.**, 2016, “Iowa Land Value Survey Brochure 2016” Iowa State University, December 2016, [LINK](#)
  14. **Zhang, W.**, 2016, “Agricultural Land Management and Downstream Water Quality: Insights from Lake Erie”, *Proceedings of 2016 28<sup>th</sup> Annual Integrated Crop Management Conference*, Iowa State University Extension and Outreach, November 2016, [LINK](#)
  13. **Zhang, W.**, 2016, “Iowa Farmland Market Update: Are We Seeing a Replay of the 1980’s”, *Proceedings of 2016 28<sup>th</sup> Annual Integrated Crop Management Conference*, Iowa State University Extension and Outreach, November 2016, [LINK](#)
  12. Wu, Q. and **W. Zhang**, 2016, “Of Maize and Markets: China’s New Corn Policy”, *Agricultural Policy Review*, Center for Agricultural and Rural Development, Fall 2016, [LINK](#), ([Chinese Translations](#) by China-America Commodity Data Analytics Inc.)
  11. **Zhang, W.**, “How Tight is the Iowa Farmland Supply?”, *Ag Decision Maker Newsletter*, Iowa State University Extension and Outreach, October 2016, [LINK](#)  
- reposted by Wallaces Farmer, November 2016
  10. Hart, C. and **W. Zhang**, 2016, “Crude Oil Prices and U.S. Crop Exports: Exploring the Secondary Links between the Energy and Ag Markets” *Agricultural Policy Review*, Center for Agricultural and Rural Development, Spring 2016, [LINK](#)

9. **Zhang, W.** and M. Duffy, 2016, “Comparing the Stock Market and Iowa Land Values: A Question of Timing” *Ag Decision Maker Newsletter*, Iowa State University Extension and Outreach, April 2016, [LINK](#)
8. **Zhang, W.**, 2016, “Iowa 2015 Land Values Survey – Results and Outlook” *Ag Decision Maker Newsletter*, Iowa State University Extension and Outreach, January 2016, [LINK](#)
7. **Zhang, W.**, 2015, “Iowa Land Value Survey Overview 2015” Iowa State University, December 2015, [LINK](#)
6. **Zhang, W.**, 2015, “Iowa Land Value Survey News Release 2015” Iowa State University, December 2015, [LINK](#)
5. **Zhang, W.**, 2015, “Iowa Land Value Survey Brochure 2015” Iowa State University, December 2015, [LINK](#)
4. **Zhang, W.**, 2015, “Who Owns and Rents Iowa’s Farmland” *Ag Decision Maker Newsletter*, Iowa State University Extension and Outreach, December 2015, [LINK](#)  
- reposted by Iowa Farmer Today, January 2016, [LINK](#)
3. **Zhang, W.**, 2015, “The Commonalities and Differences between U.S. and Chinese Agriculture” *Agricultural Policy Review*, Center for Agricultural and Rural Development, Fall 2015, [LINK](#)
2. **Zhang, W.**, 2015, “How Different is China’s Agriculture from the U.S.” *Ag Decision Maker Newsletter*, Iowa State University Extension and Outreach, November 2015, [LINK](#)
1. **Zhang, W.**, 2015, “Who Buys and Rents Iowa’s Farmland” *Proceedings of 2015 Integrated Crop Management Conference*, Iowa State University Extension and Outreach, November 2015, [LINK](#)

### **Information Files**

#### ***Annually Updated***

2. **Zhang, W.**, “Iowa Land Value Survey Iowa State University” *Ag Decision Maker Information File C2-70*, Iowa State University Extension and Outreach, [December 2015](#), [December 2016](#), and December 2017
1. **Zhang, W.**, “Historical County Farmland Values since 1967” *Ag Decision Maker Information File C2-72*, Iowa State University Extension and Outreach, December 2015, December 2016, December 2017

#### ***Non-Reoccurring***

4. **Zhang, W.**, 2018, “Survey of Iowa Leasing Practices” *Ag Decision Maker Information File C2-15*, Iowa State University Extension and Outreach, July 2018, [LINK](#)
3. **Zhang, W.**, 2018, “Crop Share Leasing Provisions” *Ag Decision Maker Information File C2-30*, Iowa State University Extension and Outreach, July 2018, [LINK](#)
2. **Zhang, W.**, 2015, “Who Owns and Rents Iowa’s Farmland” *Ag Decision Maker Information File C2-78*, Iowa State University Extension and Outreach, December 2015, [LINK](#)
1. **Zhang, W.**, B. Ward, and E. G. Irwin, 2014, “The Trends and Determinants of Farmland Sale Prices in Western Ohio 2001-2010”, *the Ohio State University Extension Bulletin*, [LINK](#)

### **Excel Decision Tools**

1. **Zhang, W.**, 2017, “Historical Land Value Survey Results 1950-2016” *Ag Decision Maker Information File C2-70*, Iowa State University Extension and Outreach, December 2016, [LINK](#)

## Webcasts

9. **Zhang, W.** and L. Moss, 2018. Who Owns, Rents and Buys Farmland Today? Webinar, AcreValue, Granular, [LINK](#) (*invited*)
8. **Zhang, W.**, and A. Plastina 2018. the 2017 Iowa Farmland Ownership and Tenure Survey Press Conference, [LINK](#)
7. **Zhang, W.**, 2017, 3-Minute Highlights of the 2017 ISU Land Value Survey Results, [LINK](#)
6. **Zhang, W.**, 2017, the 2017 ISU Land Value Survey News Release Conference, [LINK](#)
5. Zhang, W., 2017, [Webinar on Outlook for U.S. Farm Income and Land Values \(YouTube Link\)](#), USDA Economists' and C-FARE Webinar (*invited*)
4. **Zhang, W.**, 2016, 3-Minute Highlights of the 2016 Iowa Land Value Survey Results, [LINK](#)
3. **Zhang, W.**, 2016, the 2016 Iowa Land Value Survey News Release Conference, [LINK](#)
2. **Zhang, W.**, 2015, 3-Minute Highlights of the 2015 Iowa Land Value Survey Results, [LINK](#)
1. **Zhang, W.**, 2015, the 2015 Iowa Land Value Survey News Release Conference, [LINK](#)

## Popular Press- Monthly Contributions to Wallace's Farmer Timely Tips

15. **Zhang, W.**, 2018, "Lender Relationships Matter" Farm Management Timely Tips Panel, *Wallaces Farmers*, November 2018, [LINK](#)
14. **Zhang, W.**, 2018, "Tight Finance Make Farm Transfer Tougher" Farm Management Timely Tips Panel, *Wallaces Farmers*, September 2018, [LINK](#)
13. **Zhang, W.**, 2018, "Hire a Tech-Savvy, Full-Time Employee?" Farm Management Timely Tips Panel, *Wallaces Farmers*, August 2018, [LINK](#)
12. **Zhang, W.**, 2018, "What to Consider with Sale-Lease Back" Farm Management Timely Tips Panel, *Wallaces Farmers*, July 2018, [LINK](#)
11. **Zhang, W.**, 2018, "Obtaining Right of First Refusal?" Farm Management Timely Tips Panel, *Wallaces Farmers*, June 2018, [LINK](#)
10. **Zhang, W.**, 2018, "Cash-Rent Farm Needs More Research" Farm Management Timely Tips Panel, *Wallaces Farmers*, May 2018, [LINK](#)
9. **Zhang, W.**, 2018, "Is Installing Tile Even Smarter Today?" Farm Management Timely Tips Panel, *Wallaces Farmers*, April 2018, [LINK](#)
8. **Zhang, W.**, 2018, "Working with the Boss's Son" Farm Management Timely Tips Panel, *Wallaces Farmers*, February 2018, [LINK](#)
7. **Zhang, W.**, 2018, "Continuing Education as Business Expense?" Farm Management Timely Tips Panel, *Wallaces Farmers*, January 2018, [LINK](#)
6. **Zhang, W.**, 2017, "Is Organic Too Risky?" Farm Management Timely Tips Panel, *Wallaces Farmers*, November 2017, [LINK](#)
5. **Zhang, W.**, 2017, "Manage Labor Needs with Neighbor" Farm Management Timely Tips Panel, *Wallaces Farmers*, October 2017, [LINK](#)
4. **Zhang, W.**, 2017, "Be Fair to Your Landlord", Farm Management Timely Tips Panel, *Wallaces Farmers*, September 2017, [LINK](#)
3. **Zhang, W.**, 2017, "Manage Son's Desire to Try Out Digital Ag Tech" Farm Management Timely Tips Panel, *Wallaces Farmers*, August 2017, [LINK](#)
2. **Zhang, W.**, 2017, "Rent Land or Sell Farm?" Farm Management Timely Tips Panel, *Wallaces Farmers*, August 2017, [LINK](#)

1. **Zhang, W.**, 2017, “Full Time and Seasonal Employee Management” Farm Management Timely Tips Panel, *Wallaces Farmers*, May 2017, [LINK](#)

**Selected Extension Presentations** (Available at <http://www2.econ.iastate.edu/faculty/zhang/presentations/> and <https://www.card.iastate.edu/china/presentations/>) (# Participants)

## INTERNATIONAL

- 2018: “Update on US Agricultural Economy and U.S.-China Trade War”, Presentation to the Delegation from Chinese Consulate in Chicago, Ames, Iowa, August 23, 2018
- 2017: “Collaboration with the Chinese Academy of Agricultural Sciences on Chinese Agricultural Policy”, Presentation to the Delegation led by the Consul General HONG Lei of Chinese Consulate in Chicago, Ames, Iowa, September 11, 2017  
“US Farm Bill and Agricultural Policies”, Presentation to the Chinese Ministry of Agriculture, Agricultural Trade Promotion Center delegation, Ames, Iowa, May 30, 2017  
“ISU and CAAS Jointly Establish China-US Agricultural Center”, Presentation to the Chinese Academy of Agricultural Sciences, the Institute of Agricultural Economics and Development, Beijing, China, February 28-March 1, 2017

## NATIONAL

- 2018: “China as the Leading Partner of US Agriculture”, American Society of Farm Managers and Rural Appraisers (ASFMRA) 2018 Annual Conference, Phoenix, AZ, November 1, 2018 (~90)  
“U.S. Farmland Market Outlook”, USDA 94th Annual Agricultural Outlook Forum, Washington, DC, February 22-23, 2018 (*invited*)  
2018 Land Investment Expo, Peoples Company, Des Moines, IA, January 26, 2018 (*invited*)  
“Seeing Red: How China Influences Your Grain, Livestock Prices”, Farm Futures Business Summit 2018, FarmProgress, Coralville, IA, January 18-19, 2018 (*invited*, forthcoming)
- 2017: “Do Agricultural Professionals Self-Correct in Expert Opinion Surveys? Panel Data Evidence from Iowa”, National Agricultural Credit Committee / NC-1177 Annual Meeting, Denver, CO, October 2-3, 2017 (*Selected Presentation*, ~80)  
Panelist, “How to Navigate the Waters of New Price Plateaus: Overview of Iowa State University’s Targeted Extension Efforts”, Extension Section Track Session at 2017 Annual Meeting of the Applied and Agricultural Economic Association, Chicago, IL, August 2017 (*Selected Presentation*, ~40)  
Panelist, “[Webinar on Outlook for U.S. Farm Income and Land Values](#)”, USDA Economists' and C-FARE Webinar, April 2017 (*Invited*)
- 2016: Panelist, “Farm to Table: How Your Farmland Investments Deliver Results for Investors”, Agri-Investor Forum, Chicago, IL, October 26, 2016 (*Invited*)  
“Golden Era and Farm Crisis: Are We Seeing a Replay of the 1920s and 1980s Farm Crisis”, National Agricultural Credit Committee / NC-1177 Annual Meeting, Denver, CO, October 3-4, 2016 (*Selected Presentation*, ~60)  
“Farmland Market Update”, 2016 Midwest, Great Plains, and Western Outlook Conference, Des Moines, IA, August 16, 2016 (*Invited*, ~40 extension economists)  
“Iowa Farmland Market: Current Situation and Future Outlook”, North Central Farm Management Conference National Farm Management Conference, Sioux Falls, SD, June 14, 2016 (~40)

## REGIONAL

- 2019: “Seven Things about China to Better Understand U.S-China Trade War”, 2019 77<sup>th</sup> Annual Meeting of Iowa Chapter of American Society of Farm Managers and Rural Appraisers, February 3-4, 2018, (*invited*)

- 2018: “Update on US-China Trade War and Iowa Farmland Market”, ISU Extension and Outreach Crops Team Fall In-Service, FEEL building, Boone, IA, September 20, 2018 (~20)  
 “Tariffs, Land Ownership and Conservation Practice Update”, 2018 September Ag Law Seminar, ISU Center for Agricultural Law and Taxation, September 20, 2018 (~70)  
 “Minnesota and Dakota Land Values, and Tariff Impacts on U.S. Agriculture”, DowDupont Pioneer Corteva Regional SAM Meeting, Minneapolis, MN, September 12, 2018 (~35)  
 “China as the Leading Trade Partner of US Agriculture”, Presentation for the Nuffield Scholars, Ames, IA, July 12, 2018 (~15)  
 “2017 Iowa Farmland Ownership and Tenure Survey Results”, Press Conference, ISU Alumni Center, Ames, IA, June 28, 2018 (~10 reporters)  
 “What Does a Trade War with China Look Like”, Iowa Institute of Cooperatives Summer Workshop, Huxley, IA, June 21, 2018 (~75)  
 “Iowa Farmland Market Update”, ISU Ag Credit School, Ames, IA, June 7, 2018 (~60)  
 “Iowa Farmland Ownership and Tenure Trends”, 2018 ISU Extension and Outreach Agriculture and Natural Resources Annual Conference, Ames, IA, April 4-5, 2018 (~90)  
 “Recent Developments in China and Its Implications for U.S. Ag Trade”, Iowa Agribusiness Showcase & Conference, Agribusiness Association of Iowa, February 13, 2018 (*invited*)  
 “The Growing Significance of China to U.S. Ag Trade”, 2018 76<sup>th</sup> Annual Meeting of Iowa Chapter of American Society of Farm Managers and Rural Appraisers, January 31 – February 1, 2018 (*invited*)
- 2017: “2017 ISU Land Value Survey”, Press Conference. ISU Alumni Center, December 12, 2017 (Recorded [YouTube Live Streaming](#))  
 “Iowa Farmland Market Update: Where Are We Headed?” 2017 Ag Law Seminar, Center for Agricultural Law and Taxation, Ames, Iowa, September 21<sup>st</sup>, 2017 (~90 lawyers)  
 Panelist, “The Next Generation of Iowa Farmers”, Iowa Ideas Conference 2017, Cedar Rapids, Iowa, September 22<sup>nd</sup>, 2017 (~40 ag professionals, producers)  
 “Chinese Agricultural Economy Update”, Iowa Institute of Cooperatives Summer Workshop, Huxley, Iowa  
 “Iowa Farmland Market Update”, 2017 Ag Credit School, Scheman Building, Ames, Iowa, June 14<sup>th</sup>, 2016 (~70 ag lenders)  
 “What’s the Story on Iowa’s Falling Prices”, Mutual Insurance Agents of Iowa (MIAI) Global Agriculture Conference, Ames, IA, January 13, 2017 (~80)  
 “Iowa Land Values”. U.S. Bank 2017 Ag Summit, Ames, IA, January 10, 2017 (~120)
- 2016: “2016 Iowa Land Value Survey”, Press Conference. ISU Alumni Center, December 13, 2016 (Recorded [YouTube Live Streaming](#))  
 “Iowa Farmland Market Update: Are We Seeing a Replay of 1980s?” 28<sup>th</sup> Annual Integrated Crop Management Conference, Ames, IA, November 30, 2016 (~200)  
 “Agricultural Land Management and Downstream Water Quality: Insights from Lake Erie?” 28<sup>th</sup> Annual Integrated Crop Management Conference, Ames, IA, December 1, 2016 (~200)  
 “Linking Agricultural Land Management Decisions with Lake Erie Ecosystem Services: An Integrated Ecological-Economic Approach”, Prairie Lakes Conference, Okoboji, IA, August 11, 2016 (~35)  
 “Iowa Farm Real Estate Market Update”, Iowa State Agricultural Credit School, Ames, IA, June 15, 2016 (~60)  
 “2016 SMLV Land and Commodity Price Predictions”, 2016 ISU 89<sup>th</sup> Annual Soil Management and Land Valuation Conference, Ames, IA, May 18, 2016 (~280)  
 “Iowa Farmland Market Outlook: A New Normal?”, Iowa State University ANR Extension and Outreach Spring Training, Lightening Talk, Ames, IA, April 7, 2016 (~160)  
 “From Northeast China to the Midwest”, Iowa State University Agricultural Business Club, Ames, IA, March 31, 2016 (~120)  
 “What is Happening with Iowa’s Land Values: Results from ISU’s Latest Survey”, Iowa Agricultural Bankers Association Annual Conference, Ames, IA, March 22, 2016 (~270)  
 “What is Happening with Iowa’s Land Values: Results from ISU’s Latest Survey”, 2016 Iowa Bankers Association Annual Conference, Ames, IA, March 22, 2016 (~270)

- 2015: “The 2015 Iowa Land Value News Release Conference”, ISU Alumni Center, Ames, IA, December 14, 2015 (6 reporters)  
 “Who Owns and Buys Iowa’s Farmland”, Integrated Crop Management Conference, Scheman Building, Iowa State University, Ames, IA, December 3, 2015 (2 sessions, 220 total)
- 2014: “The Trends and Determinants of Western Ohio Farmland Values 2001 – 2010”, American Society of Farm Managers and Rural Appraisers, Ohio Chapter Annual Meeting (~75)

## LOCAL

- 2019: “US-China Agricultural Trade after the Trade War”, 2018 Crop Advantage Series, Sheldon, IA, January 3, 2019
- 2018: “What the Trade Disruptions with China Mean for Iowa and US Agriculture”, Pro-Ag Outlook and Management Meeting, Mt. Pleasant, IA, December 6, 2018  
 “What the Trade Disruptions with China Mean for Iowa and US Agriculture”, Pro-Ag Outlook and Management Meeting, Iowa City, IA, December 5, 2018  
 “What the Trade Disruptions with China Mean for Iowa and US Agriculture”, Pro-Ag Outlook and Management Meeting, Cresco, IA, November 12, 2018 (~45)  
 “What the Trade Disruptions with China Mean for Iowa and US Agriculture”, Pro-Ag Outlook and Management Meeting, Mason City, IA, November 16, 2018 (~40)  
 “What the Trade Disruptions with China Mean for Iowa and US Agriculture”, Pro-Ag Outlook and Management Meeting, Waterloo, IA, November 15, 2018 (~50)  
 “What the Trade Disruptions with China Mean for Iowa and US Agriculture”, Pro-Ag Outlook and Management Meeting, Fort Dodge, IA, November 14, 2018 (~25)  
 “What the Trade Disruptions with China Mean for Iowa and US Agriculture”, Pro-Ag Outlook and Management Meeting, Carroll, IA, November 12, 2018 (~15)  
 “Farmland Market Analysis: An Introduction”, Guest Lecture for FIN 450X, September 24, 2018 (~45)  
 “China Enter ‘New Era’: What It Means for US and Global Agriculture”, Security Savings Bank 2018 Spring Ag Update Meeting, Eagle Grove, Iowa, March 8, 2018 (~40)  
 “Update on Iowa Farmland Market and China Ag Economy”, Farmland Owners Workshop, Altoona, IA, February 16, 2018 (~40)  
 “China Enters ‘New Era’: What It Means for US and Global Agriculture”, Growmark Invision Grower Meeting, Tama, IA, February 8, 2018 (~120)  
 “Iowa Agricultural Economy Update”, 2018 Crop Advantage Series, Okoboji, IA, January 4, 2018 (~30)  
 “Recent Developments in China and its Global Implications”, 2018 Crop Advantage Series, Okoboji, IA, January 4, 2018 (~40)  
 “Agricultural Land Management and Insights from Lake Erie”, 2018 Crop Advantage Series, Sheldon, IA, January 3, 2018 (~35)  
 “Recent Developments in Chinese Agriculture and Its Global Implications”, North Central Iowa Crop & Land Stewardship Clinic, Iowa Falls, IA, January 2, 2018 (*invited, keynote speaker*, ~75)
- 2017: “2017 ISU Land Value Survey and the Impacts of China on U.S. Agriculture”, Pro-Ag Outlook and Management Meeting, Chariton, IA, December 12, 2017 (~12)  
 “Recent Developments in China and Its Implications for U.S. Agriculture”, Pro-Ag Outlook and Management Meeting, Ottumwa, IA, December 7, 2017 (~25)  
 “Recent Developments in China and Its Implications for U.S. Agriculture”, Pro-Ag Outlook and Management Meeting, Mt. Pleasant, IA, December 7, 2017 (~30)  
 “Introduction to Farmland Market: Iowa and Beyond”, Guest Lecture for Econ 235: Agricultural Firms, Markets and Prices, November 28, 2017 (~100 students)  
 “Recent Developments in China and Its Implications for U.S. Agriculture”, Pro-Ag Outlook and Management Meeting, Carroll, IA, November 21, 2017 (~20)  
 “Recent Developments in China and Its Implications for U.S. Agriculture”, Pro-Ag Outlook and Management



Meeting, Mason City, IA, November 16, 2017 (~20)  
 “Recent Developments in China and Its Implications for U.S. Agriculture”, Pro-Ag Outlook and Management Meeting, Fort Dodge, IA, November 16, 2017 (~35)  
 “Global Impacts on Iowa Agriculture & Iowa Land Value Outlook”, Pro-Ag Outlook and Management Meeting, Altoona, IA, November 13, 2017 (~45)  
 “Introduction to Farmland Market: Iowa and Beyond”, Guest Lecture for Econ 230: Farm Business Management, November 10, 2017 (~100 students)  
 “From Northeast China to the Midwest”, Iowa State University Agricultural Marketing and Management Organization (AMMO), Ames, IA, November 6, 2017 (~100)  
 “Economic Analysis of Farmland Market: An Introduction”, Guest Lecture for Econ FIN 450X: Analytical Methods in Finance, October 4, 2017 (~35 students)  
 “Economic Analysis of Farmland Market: An Introduction”, Guest Lecture for Econ FIN 450X: Analytical Methods in Finance, February 17, 2017 (~25 students)  
 “Iowa Farmland Owner Update”, Farmland Owners Workshop, Altoona, IA, February 17, 2017 (~55)  
 “Introduction to Farmland Market”, Guest Lecture for Econ 235: Agricultural Firms, Markets and Prices, February 7, 2017  
 “Agricultural Land Management and Downstream Water Quality: Insights from Lake Erie”, Crop Advantage Series, Davenport, IA, January 27, 2017 (~40)  
 “Agricultural Land Management and Downstream Water Quality: Insights from Lake Erie”, Crop Advantage Series, Okoboji, IA, January 5, 2017 (~40)  
 “What’s Going On in China? Corn, GMO, and High-Speed Rails”, Crop Advantage Series, Okoboji, IA, January 5, 2017 (~40)  
 “What’s Going On in China? Corn, GMO, and High-Speed Rails”, Crop Advantage Series, Sheldon, IA, January 4, 2017 (~50)

2016: “Land Values and Chinese Agriculture”, Pro-Ag Series, Clarinda, IA, December 14, 2016 (~35)  
 “Land Values: Where Are We Headed?”, Pro-Ag Series, Decorah, IA, December 9, 2016 (~35)  
 “Land Values: Where Are We Headed?”, Beginning Farmer Group, Washington, IA, December 8, 2016 (~30)  
 “Land Values: Where Are We Headed?”, Pro-Ag Series, Mt. Pleasant, IA, December 8, 2016 (~50)  
 “Land Values: Where Are We Headed?”, Pro-Ag Series, Iowa City, IA, December 7, 2016 (~45)  
 “Land Values: Where Are We Headed?”, Kirkwood Community College, Cedar Rapids, IA, December 7, 2016 (~70)  
 “Land Values: Where Are We Headed?”, Pro-Ag Series, Carroll, IA, November 18, 2016 (~15)  
 “Land Values: Where Are We Headed?”, Pro-Ag Series, Mason City, IA, November 18, 2016 (~50)  
 “Land Values: Where Are We Headed?”, Pro-Ag Series, Fort Dodge, IA, November 17, 2016 (~30)  
 “Land Values: Where Are We Headed?”, Pro-Ag Series, Waterloo, IA, November 17, 2016 (~30)  
 “From Northeast China to the Midwest”, Iowa State University Agricultural Business Club, Ames, IA, March 31, 2016 (~120)  
 “What is Happening with Iowa’s Land Values: Results from ISU’s Latest Survey”, Iowa Agricultural Bankers Association Annual Conference, Ames, IA, March 22, 2016 (~270)  
 “Overview of Farmland Market Analysis”, Guest Lecture for FIN 467X: Applied Real Estate Analysis, March 2, 2016 (16)  
 “Farmland Market: An Introduction”, Guest Lecture for Econ 235: Agricultural Firms, Markets and Prices, February 18, 2016 (~105)  
 “Farmland Owner Update: Land Values and Ownership Trends”, Farmland Owners Workshop, Altoona, IA, February 12, 2016 (~75)

### **Workshop Participant**

2018: Realtors Land Institute Iowa Chapter, Spring Seminar, Ames, IA  
 Peoples’ Company Land Investment Expo, West Des Moines, IA  
 2017: Realtors Land Institute Iowa Chapter, Spring Seminar, Ames, IA  
 Peoples’ Company Land Investment Expo, West Des Moines, IA  
 2016: Realtors Land Institute Iowa Chapter, Spring Seminar, Ames, IA

Peoples' Company Land Investment Expo, West Des Moines, IA  
2015: the 88<sup>th</sup> Annual Conference of Soil Management and Land Valuation, Ames, IA  
2014: Healthy Soils for Healthy Waters 2013: Agricultural Markets for Ecosystem Services: Greenhouse Gases, Conservation Practice Adoption, and Behavioral Responses Conference  
2013: Conservation Tillage and Technology Conference

**SELECTED POPULAR PRESS MEDIA CONTACTS, MENTIONS, and INTERVIEWS (Authored by others)**

- 2018: AAEA Member in the News (18), CNBC.com, Fortune Magazine, China Daily (3), Voice of America Mandarin Service, National Public Radio, Dairy Star, Iowa Public Radio, Wallace Farmers, Iowa Banking Magazine (cover article), Farm TV, Successful Farming/Agriculture.com, Iowa Farmer Today, Iowa State Daily, Des Moines Register (3), Farm Policy News, Iowa Farm Bureau Spokesman, CropLife, AgriMarketing, ASFMRA Owners, New Food Economy, Columbia Missourian, Corn and Soybean Digest, Radio Iowa, Farm Journal, AgWeb, Iowa State University Extension and Outreach, WHO iHeart Radio, Radio 570 WNAX, Mix 94.7 KMCH, the Ames Tribune, the Quad City Times, Atlantic News Telegraph, Telegraph Herald, Ottumwacourier
- 2017: AAEA Member in the News (6), the Economist, Wall Street Journal – China, Science Magazine, Iowa Banking Magazine (cover article), Farm TV, Successful Farming/Agriculture.com, Iowa Farmer Today, Iowa State Daily, Des Moines Register (3), Farm Policy News, Wallace's Farmer, AgWeb, Feedstuffs, Farm Futures, AgriMarketing.com, Business Record, Corn and Soybean Digest, Radio Iowa, Farm Journal, Iowa State University Extension and Outreach, WHO iHeart Radio, Radio 570 WNAX, Mix 94.7 KMCH, the Ames Tribune, the Quad City Times, Atlantic News Telegraph, Telegraph Herald, Ottumwacourier, The Highland Journal
- 2016: Japanese Economic News, Associated Press, ABC News, The Telegraph, The Huffington Post, The Herald, Agrimoney.com, AgWeb, Nikkei American Inc (Japanese Economic News), Des Moines Register, Iowa Banking Magazine (*cover article*), Successful Farming/Agriculture.com, Iowa Farm Bureau Spokesman, Iowa Farmer Today, Iowa Public Radio (2), Wallaces Farmer, The Landowner Newsletter, WHO iHeart Radio Corn and Soybean Digest, Radio Iowa, Taiwan News, Pork Magazine, Daily Mail, KMA Land, KIWA Radio, Greene County News, Oskaloosa Herald, the Tama News-Herald, ISU ANR Extension and Outreach News, Mason City Global Gazette, Iowa City Press-Citizen, Miami Herald, the Belmont Independent, the Washington Times, the Olympian, KBOE 104.9 FM, High Plains Public Radio, Atlantic News Telegraph, KWWL MSNBC News, Des Moines KCCI 8, MSNBC WGEM.com, MSNBC KTTC, Clinton Herald, Quad City Times, WNAX, Siouxland matters, FOX 28/KGAN TV, The Columbus Telegram, KCHA News, KTAR News, Sioux City Journal, Yakima Herald, Westport News, The Sacramento Bee, WQAD 8 Quad Cities, Albany Times Union, San Antonio Express-News, San Francisco Gate, Seattle pi, LMT Online, Frederckburg Free Lance-Star, San Antonio Express-News, The Hour, Greenwich Time, CT Post, Chron, the Edwardsville Intelligencer, Herald Whig, Reading Eagle
- 2015: Associated Press, Farming UK, Des Moines Register (2), Iowa Farmer Today, Ames Tribune, Radio Iowa (2), Iowa Public Radio, Farm News, Brownfield Ag News, the Graphic-Advocate, Courier Online, ASFMRA Ag News, Iowa Farm Bureau Spokesman, Wallace's Farmer, WHO Radio, Iowa Banking Magazine (*cover article*), Agri News, CALS Online, ISU Extension and Outreach News, LandOwner Newsletter, Pro Farmer, KCCI Des Moines, AgWeb (2), The Gazette, Wisconsin Ag Connection, Washington Times, Waltonian.com, Yardstead.com, Ag NET, KIWA Radio, Omaha World-Herald, Press Telegraph, Newton Daily News, Farms.com, Agri-Marketing, Corn and Soybean Digest, Dubuque Telegraph Herald, KCSI FM 95.3, KCRG ABC 9, KEYC News 12 CBS & Fox, KGAN 2 CBS News, KTTC, KWWL.com, Quad City Times, Sioux City Journal, Clinton Herald, WGEM, the Daily Nonpareil, The Republic, Daily Reporter, TribTown.com, Muscatine Journal, KSOM 96.5 FM, MyInforms.com, Time Oracle, Ktiv.com, The Examiner Post, The Leader Standard, Chronicle Daily, ISU CARD, KJAN Radio Atlantic, KTIC Radio, The Fairfield Ledger, Dream Dirt, North Iowa Today, Daily Gate City, The Daily Journal, Capital Press, The Storm Lakes Times, Fort Dodge Messenger, Sioux City Journal, KMA Land 960AM & 99.1 FM, Ag Professional.com, Pilot Tribune, Marshalltown Times Republican, Spencer Daily Reporter, Ottumwa,

## **TEACHING EXPERIENCE**

### **Iowa State University**

#### ***Instructor***

ECON 364: Rural Property Appraisal Spring 2017  
Student Evaluation: 4.5 out of 5, good (39 out of 39 students)

ECON 364: Rural Property Appraisal Spring 2016

Peer Evaluation: 4.5 out of 5, good to excellent (2 colleagues)

Student Evaluation: 3.72 out of 5, good (39 out of 42 students)

#### ***Guest Lecturer***

FIN 450X: Analytical Methods in Finance (taught by Dr. T. Turner) Fall 2018

FIN 450X: Analytical Methods in Finance (taught by Dr. T. Turner) Spring 2018

ECON 230: Farm Business Management (taught by Dr. C. Boessen) Fall 2017

ECON 235: Agricultural Firms, Markets and Prices (taught by Dr. S. Pouliot) Fall 2017

FIN 450X: Analytical Methods in Finance (taught by Dr. T. Turner) Fall 2017

FIN 450X: Analytical Methods in Finance (taught by Dr. T. Turner) Spring 2017

ECON 235: Agricultural Firms, Markets and Prices (taught by Dr. H. Jensen) Spring 2017

FIN 450X: Analytical Methods in Finance (taught by Dr. T. Turner) Fall 2016

ECON 235: Agricultural Firms, Markets and Prices (taught by Dr. H. Jensen) Spring 2016

FIN 467X: Applied Real Estate Analysis (taught by Dr. T. Turner) Spring 2016

### **The Ohio State University**

China's Economic Reform and Globalization, Sole Instructor (SEI: 4.9 out of 5, 26 students) Spring 2013

The Sustainable Economy: Concepts and Methods, Assistant Instructor Spring 2014

China's Economic Reform and Globalization, Guest Speaker Spring 2014

Capstone: Assessing Sustainability: Project Experience, Graduate Teaching Assistant (11 students) Spring 2014

Principles of Agribusiness Finance, Graduate Teaching Assistant (55 students) Fall 2010 – Spring 2011

### **Wittenberg University**

Environmental and Natural Resource Economics, Guest Speaker Fall 2014

## **STUDENT ADVISING**

### **Ph.D. Advisees as Major or Co-Major Professor:**

Fangge Liu, Program of Study Committee Co-Major Professor (with Dr. Catherine Kling and Dr. Alejandro Plastina), since 2016 (Ongoing)

### **Ph.D. Program of Study Committee:**

Qiong Wu, Program of Study Committee Member, since 2018 (Ongoing)  
Xiaogang, Li, Program of Study Committee Member, since 2018 (Ongoing)  
Stephen Herr, Program of Study Committee Member, since 2017 (Ongoing)  
Jiayou Mei, Program of Study Committee Member, since 2016 (Ongoing)  
Ming Jin, Program of Study Committee Member, since 2016 (Ongoing)  
Xiaogang Li, Program of Study Committee Member, since 2018 (Ongoing)  
Qiong Wu, Program of Study Committee Member, since 2018 (Ongoing)

Xianjun Qiu, Program of Study Committee Member, since 2017 (Completed in 2018)  
Xiaoguang Chen, Program of Study Committee Member, since 2017 (Completed in 2017)  
Qianrong Wu, Program of Study Committee Member, since 2016 (Completed in 2017)  
Jae-Hoon Sung, Program of Study Committee Member, since 2016 (Completed in 2016)

### **Master's Advisees as Major or Co-Major Professor:**

Albulena Basha, Program of Study Committee Co-Major Professor (with Dr. Catherine Kling and Dr. Alejandro Plastina), since 2016 (Ongoing)

### **Master's Program of Study Committee:**

Jennifer Zabek, Program of Study Committee Member, since 2016 (Completed in 2016)  
Ashley Garrand, Program of Study Committee Member, since 2018 (Ongoing)

Pulasthi Amarasinghe, Graduate Research Associate, since 2016 (Completed in 2017, Ph.D. student, University of North Carolina, Department of Economics)

### **Visiting Ph.D. Student from China:**

Pingping Wang, China Agricultural University, Fall 2017 – Fall 2018 (Completed)

Yue Hu, China Agricultural University, Fall 2018 – Fall 2019 (Ongoing)  
Wenting Wang, Zhejiang University, Fall 2018 – Fall 2019 (Ongoing)  
Chuqiao, Renmin University of China, Fall 2018 – Fall 2019 (Ongoing)

### **Undergraduate:**

Marina Awureda, Freshman Honors Program, “Heterogeneity of Responses to 2015 and 2016 Iowa Land Value Survey”, Fall 2018  
Grace Rens, Freshman Honors Program, “Heterogeneity of Responses to 2015 and 2016 Iowa Land Value Survey”, Spring 2017  
Morgan Ruiz and Philip Sciranko, 2016 Iowa Land Value Survey Data Entry, November – December 2016  
Zachariah Beek, 2015 Iowa Land Value Survey Data Entry, November 2015 – Spring 2016  
Urja Shah, Natalina Sents, DeAnna Hanner, Iowa Agricultural Land Sales Data Entry, Fall 2015 – Spring 2016

## **PROFESSIONAL EXPERIENCE AND SERVICE**

### **Journal Referee:**

*American Journal of Agricultural Economics*  
*Land Economics*

*Ecological Economics*  
*Journal of Environmental Economics and Management*  
*Agricultural Economics*  
*Land Use Policy*  
*European Review of Agricultural Economics*  
*Canadian Journal of Agricultural Economics*  
*Agricultural Economic Perspectives and Policy*  
*Southern Economic Journal*  
*Ecological Indicators*  
*Journal of Agricultural and Applied Economics*  
*Water Resources Research*  
*Journal of Environmental Management*  
*Agricultural Finance Review*  
*Journal of Integrative Agriculture*  
*Agricultural and Resource Economics Review*  
*Journal of Soil and Water Conservation*  
*China Agricultural Economic Review*  
*Journal of Integrative Agriculture*  
*Journal of Applied Economics and Policy*  
*Journal of Agricultural and Applied Economics*  
*Science of the Total Environment*

*USDA Economic Research Service Information Bulletin*

Reviewer:

Abstracts for the 2017 Annual Meeting of the Applied and Agricultural Economic Association, Chicago, IL  
Abstracts for the 2016 Annual Meeting of the Applied and Agricultural Economic Association, San Francisco, CA  
Ohio Agricultural Research and Development Center SEEDS-Graduate Proposal Panel 2014

Invited Speaker - Community Outreach:

2013: "Great Decisions" program in Griswold Senior Recreational Center in Worthington, OH

Conference Organizer:

2013: the 6<sup>th</sup> Midwest Graduate Student Conference on Regional and Applied Economics, Columbus, OH

Session Moderator:

2014: Association of Environmental and Resource Economics sessions at the 2014 Annual Meeting of the Southern Economic Association, Atlanta, GA  
Annual Meeting of the Applied and Agricultural Economic Association, Minneapolis, MN  
2013: Annual Meeting of the Applied and Agricultural Economic Association, Washington, D.C.  
Midwest Economic Association Annual Meeting, Columbus, OH  
2012: Annual Meeting of the Applied and Agricultural Economic Association, Seattle, WA

Discussant:

2013: Urban Economic Association sessions at the 60<sup>th</sup> Annual North American Meetings of the Regional Science Association International, Atlanta, GA  
2012: Urban Economic Association sessions at the 59<sup>th</sup> Annual North American Meetings of the Regional Science Association International, Ottawa, Canada

Workshop Participant:

2018: the Economics of Water Quality workshop, Ames, IA  
2016: The Downturn in Agriculture: Implications for the Midwest & the Future of Farming, Chicago, IL

2015: NSF Grants Conference, Arlington, VA  
Heartland Environmental & Resource Economics Workshop at Illinois, Urbana-Champaign, IL  
2013: Scaling up Sustainability Solutions, the 3<sup>rd</sup> Annual WBCSD Midwest Conference  
Voluntary Pollution Control Workshop

## **UNIVERSITY SERVICE**

### Service to Iowa State Extension and Outreach:

2018: Farm Progress Show 2018, Ask an Expert  
2017: Farm Progress Show 2017, Ask an Expert  
2016: Farm Progress Show 2016, Ask an Expert  
ANR Extension Strategic Planning Committee

### Departmental Service:

2018: Practice Job Talks for Graduate Students  
“U.S. Job Market for Non-Native Speakers of English”, Presentation for Graduate Students  
Departmental Seminar Committee 2018-2019

2017: Departmental Seminar Committee 2017-2018

2016: Practice Job Talks for Graduate Students  
Seminar on Job Market Tips from Recent Graduates (with I. Rudik)  
Departmental Seminar Committee 2016-2017  
Presentation to Ag Business Club  
Environmental Resource Economics Workshop, Co-Organizer

2015: Seminar on Job Market Tips from Recent Graduates (with I. Rudik)  
Job Market Mock Interview for Chao Li (with G. Calhoun)

## **PROFESSIONAL AFFILIATIONS**

American Economic Association (AEA)  
Agricultural and Applied Economics Association (AAEA)  
Association of Environmental and Resource Economists (AERE)  
Midwest Economics Association (MEA)  
Chinese Economist Society (CES)

## **ADDITIONAL SKILLS**

Software Packages: Proficient in STATA, R and SAS  
Programming Languages: MATLAB, and Python  
Other: ArcGIS Suite, LaTeX, and GeoDa  
Language: English, Mandarin Chinese (native), Cantonese (listening)