
ROBERT W. JOLLY

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EDUCATION:

Ph.D., Agricultural Economics, 1976
M. S., Agricultural Economics, 1974
B.S. with Distinction, Soil Science, 1968
University of Minnesota
St. Paul, Minnesota, USA 55101

PROFESSIONAL EXPERIENCE:

2010-Present	Professor Emeritus Department of Economics Iowa State University
1985-2010	Professor Department of Economics Iowa State University
2005-2009	Director Agricultural Entrepreneurship Initiative Iowa State University
1981-2010	Director Agricultural Credit School Iowa State University
1987-88	Interim Director Leopold Center for Sustainable Agriculture Iowa State University
1987-89	Interim Associate Dean and Director College of Agriculture Agriculture and Home Economics Experiment Station Iowa State University
1985-89	Assistant Dean and Director College of Agriculture Agriculture and Home Economics Experiment Station Iowa State University
1979-85	Assistant and Associate Professor and Extension Economist Iowa State University
1975-79	Research Economist Agricultural Development Directorate Policy Planning and Economics Branch Agriculture Canada

PROFESSIONAL INTERESTS:

During my career at Iowa State, I was active in research, teaching, extension and international programs. My most recent research efforts focused on entrepreneurship and human capital, agricultural finance, and agribusiness management. My extension programs primarily involved training and education in finance for agricultural lenders, regulators and farmers. My international activities focused on institutional and organizational innovation and reform in the agricultural sectors of the transition economies in Eastern Europe, the former Soviet Union and most recently in China. My international work has been supported by USAID, USIA, The World Bank, FAO and the National Science Foundation of China. I continue to work in international development and economic consulting in retirement.

HONORS AND PROFESSIONAL RECOGNITION:

Alpha Zeta, 1966

Certified Soil Scientist, Soil Science Society of America, 1968

Gamma Sigma Delta, 1968

Iowa State University College of Agriculture Award for Excellence in Applied Research & Extension, 1983

Iowa Soybean Association and Iowa Soybean Promotion Board Leadership Award, 1990

Miller Fellowship, 1996-97

ISU Extension Achievement Award, Strategic Advantage Program Team, 1997

ISU Extension Achievement Award, Agricultural Credit School, 1997

Iowa Bankers Association, Citation, 1999

University Mission Award for Extension, Gamma Sigma Delta, 2000

Iowa State College of Agriculture Award for Excellence in International Agriculture, 2001

Iowa State University, International Service Award, 2003

Iowa State University Extension Team Award, Agricultural Management e-School, 2004

American Agricultural Economics Association, Outstanding Choices Article for 2005, 2006

Distinguished Service to Iowa Agriculture, Iowa Chapter – American Society of Farm Managers and Rural Appraisers, 2011

Faculty/Staff Inspiration Award, ISU Alumni Association, 2016

SELECTED PUBLICATIONS:

- Orazem, Peter, Robert Jolly and Li Yu. 2015. "Once an Entrepreneur, Always an Entrepreneur? The impacts of skills developed before, during and after college on firm start-ups." *IZA Journal of Labor Economics* 2015:4:9
- Yu, Li; Orazem, Peter; Jolly, Robert W. 2014. "Entrepreneurship over the Business Cycle." *Economics Letters* Vol. 122 no. 2 (February): 105-110.
- Jolly, Robert, Georgeanne Artz, David Colman, David Beever, and James Drackley. 2013. "Efficiency Innovation and Dairy Production: a multi-market case study." Contributed paper prepared for presentation at the 87th annual conference of the Agricultural Economics Society, University of Warwick, United Kingdom
- Kimle, Kevin; Li, Yu, Peter Orazem and Robert W. Jolly. 2011. "Social Entrepreneurship: An Overview Of a Public University Alumni Survey" Department of Economics Working Paper #11024, Iowa State University, Ames, IA.
- Colman, D.R., D.E. Beever, R.W. Jolly and J.K. Drackley. 2011. "Gaining from technology for improved dairy cow nutrition: Economic, environmental, and animal health benefits" *The Professional Animal Scientist* 27:505-517.
- Yu, Li, Peter F. Orazem and Robert W. Jolly. 2011. "Why Do Rural Firms Live Longer?" *American Journal of Agricultural Economics* 93(3): 673-92.
- Jolly, Robert W., Li Yu, Peter Orazem and Kevin Kimle. 2010. "Entrepreneurship and Higher Education: An Overview of the Iowa State University Alumni Survey." Department of Economics Working Paper # 10003, Iowa State University, Ames, Iowa.
- Jolly, Bob. 2009. "Managing through a Recession: options for farm operators and agriculture lenders." *Ag Decision Maker*. Iowa State University Extension, Ames, IA
- Yu, Li, Robert W. Jolly and Peter Orazem. 2009. "Firm Entry, Exit, and Urban-Biased Growth." Department of Economics Working Paper # 09018, Iowa State University, Ames, Iowa.
- Yu, Li, Peter Orazem and Robert W. Jolly. 2009. "Stopping Start-ups: How the Business Cycle Affects Entrepreneurship." Department of Economics Working Paper # 09014, Iowa State University, Ames, Iowa
- Yu, Li, Peter Orazem and Robert W. Jolly. 2009. "Why Do Rural Firms Live Longer?" Department of Economics Working Paper #09013, Iowa State University, Ames, Iowa.
- Jolly, Robert, Li Yu and Peter Orazem. 2009. "After They Graduate: An Overview of the Iowa State University Alumni Survey." Department of Economics Working Paper #09002, Iowa State University, Ames, Iowa.
- Jolly, Robert and Michael Gaul. 2009. "Ag Bankers – Today and Tomorrow." Department of Economics Working Paper #09001, Iowa State University, Ames, Iowa.
- Jolly, Robert, Li Yu and Peter Orazem. 2008. "Firm Entry & Exit in Iowa, 1992-2004." Department of Economics Working Paper #08031, Iowa State University, Ames, Iowa.
- Guo, Hongdong and Robert W. Jolly. 2008. "Contract Arrangements and Enforcement in Transition Agriculture: Theory and Evidence in China." *Food Policy* (33) 570-575.
- Jolly, Robert W. and Darnell Smith. 2008. "A Panel Study of Iowa Farm Financial Conditions: 2000-2007." FM-1883, Iowa State University, Ames, IA.
- Rylko, Dmitri, Irina Khramova, Vasili Uzun and Robert W. Jolly. 2008. Agrohholdings: Russia's New Agricultural Operators, in "Russia's Agriculture in Transition: Factor Markets and Constraints on Growth." Zvi Lerman (ed), Lexington Books, Lanham, MD.

- Guo, Hongdong, Robert W. Jolly and Jianhua Zhu. 2007. "Contract Farming in China: Perspectives of Farm Households and Agribusiness Firms." *Comparative Economic Studies* 49 (2), pp. 285-312.
- Jolly, Robert W. 2006. "A Firm Level Perspective on Ethanol Expansion." Iowa State University Extension, available at: <http://www.extension.iastate.edu/ag/JollyPresent.indd.pdf>
- Roe, Josh D., Robert W. Jolly and Robert N. Wisner. 2006. "Another Plant?: The Rapid Expansion in the Ethanol Industry and Its Effect All the Way Down to the Farm Gate." Selected paper presented at the AAEA annual meetings, Long Beach, California.
- Jolly, Robert W. and Josh D. Roe. 2005. "Selling a Piece of the Farm Credit System." *Choices*. First Quarter, pp. 19-24.
- Kilkenny, Maureen and Robert W. Jolly. 2005. "Are Rural Credit Markets Competitive? " Is There Room For Competition in Rural Credit Markets? *Choices*. First Quarter, pp. 25-29.
- Rylko, Dmitri and Robert W. Jolly. 2005. "Russia's New Agricultural Operators: Their Emergence, Growth and Impact." *Comparative Economic Studies*. Vol. 47(1), pp. 115-126.
- Jolly, Robert W., Gary D. Koppenhaver, and Joshua D. Roe. 2004. "Growth of Large Scale Credit Unions in Iowa: Implications for Public Policy." Department of Economics Working Paper #04031, Iowa State University, Ames, Iowa.
- Jolly, Robert W., Neil E. Harl and Roger G. Ginder. 2004. "Understanding The Proposed Sale of Farm Credit Services of America." Iowa State University Extension, Ames, Iowa.
- Jolly, Robert W. and Darnell Smith. 2003. "Doing Good—Doing Well: Public Policy and the Financial Fortunes of Commercial Farm Businesses in Iowa." *Choices*. Fourth Quarter, pp. 5-10.
- Melvin, Stewart A., Robert W. Jolly and Darnell Smith. 2003. Assessing Manure and Wastewater Handling Technologies and the Development of An Application Cost Field Kit. Report prepared for USDA/NRCS. Washington, D.C.
- Jolly, Robert W. and Darnell Smith. 2002. "Changes in Farm Financial Performance and Structure Between 1997 and 2002: A Case Study of Iowa Commercial Farm Businesses." FM-1869, Iowa State University, Ames, Iowa.
- Doye, Damona, Robert Jolly, Rob Hornbaker, Tim Cross, Robert P. King, William Lazarus and Anthony Yeboah. 2000. Case Studies of Farmers' Use of Information Systems. *Review of Agricultural Economics* 22:2 566-585.
- Doye, Damona, Robert Jolly, Robert Hornbaker, Tim Cross, Robert P. King, William Lazarus, Anthony Yeboah and Ed Rister. 2000. Farm Information Systems: Their Development and Use in Decision Making. North Central Regional Research Publication, No. 345, Iowa State University, Ames, Iowa.
- Jolly, Robert W. and Sergio Lence. 2000. Value-Added Land Values. *Choices*. First Quarter, pp. 18-23.
- Jolly, Robert W., Darnell Smith and Alan Vontalge. 2000. "Assessing the Financial Condition of Iowa's Commercial Farm Businesses 1999-2001." FM-1868, Iowa State University, Ames, Iowa.
- Jolly, Robert W. 2000. "A Practitioners Guide to Reforming Agricultural Knowledge Systems in Transition Economies." Department of Economics, Staff Report #334, Iowa State University, Ames, Iowa.
- Jolly, Robert W. and Michael D. Duffy. 1999. "Financial Risks Under Freedom to Farm: A Farm Level Perspective." Paper presented at AAEA Organized Symposium, Nashville, Tennessee.
- Ralston, August, James Chrisinger and Robert Jolly. 1999. "A Counterpart Team Approach to Professional and Curriculum Development: Czech and Slovak Experiences" in *Management Education in Countries in Transition*. Murray C. Frazer and Manus Chatterji (eds.) Macmillan Press Ltd., London.

- Jolly, Robert W. and Alan Vontalge. 1999. "Assessing the Financial Strength of Iowa's Commercial Farm Businesses" in *Financing Agriculture and Rural America: Issues of Policy, Structure and Technical Change*. Sergio Lence (ed.) Proceedings of NC-221, Iowa State University, Ames, Iowa.
- Jolly, Robert W. 1999. "1999 Iowa Agricultural Lender Survey." FM-1864, Iowa State University, Ames, Iowa.
- Jolly, Robert W. 1999. "Understanding the Changing Farm Economy: A Guide for Social Service Providers." FM-1865, Iowa State University, Ames, Iowa.
- Jolly, Robert W. and Alan Vontalge. 1999. "Examining the Survivability and Competitive Readiness of Iowa's Commercial Farm Businesses." FM-1863, Iowa State University, Ames, Iowa.
- Jolly, Robert W. and Alan Vontalge. 1999. "Are Iowa's Commercial Farm Businesses Ready for the Competition?" FM-1866, Iowa State University, Ames, Iowa.
- Jolly, Robert W. and Sergio Lence. 1999. "Impacts of Technological Innovation on Land Values and Rents" in *Agriculture in the 21st Century - Surviving and Thriving*. Iowa State University, Ames, Iowa.
- Ginder, Roger, David Hennessy, Robert Jolly, Keith Heffernan, C. Phillip Baumel. 1999. "Responses in the Input Supply Sector" in *Agriculture in the 21st Century - Surviving and Thriving*. Iowa State University, Ames, Iowa.
- Jolly, Robert W. and Alan Vontalge. 1998. "Examining the Near Term Survivability of Iowa's Commercial Farm Businesses." FM-1856, Iowa State University, Ames, Iowa.
- Jolly, Robert W. and Alan Vontalge. 1998. "How Many Iowa Commercial Farm Business Will Survive Until 2000?" Department of Economics, Staff Paper 306, Iowa State University, Ames, Iowa.
- Jolly, Robert W. 1998. "Improving the Efficiency and Effectiveness of Agricultural Knowledge Systems in the Countries of Eastern Europe and the Former Soviet Union: A Strategic Opportunity for the World Bank." Report submitted to the World Bank, Washington, D.C.
- Mudahar, Mohinder S., Robert W. Jolly and Jitendra P. Srivastava. 1998. *Transforming Agricultural Research Systems in Transition Economies: The Case of Russia*. World Bank Discussion Paper 398, The World Bank, Washington, D.C. (also published in Russian).
- Jolly, Robert W. et al. 1997. *Strategic Advantage: Strategic Management for Iowa Farm Families and Their Farm Businesses*. PM-1736, Iowa State University, Ames, Iowa.
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- Jolly, Robert W. 1995. "The Pork Industry and the Environment," in *The Iowa Pork Industry in Transition: Local Decisions in a Global Market Place*. PM-1642, Iowa State University, Ames, Iowa.
- Jolly, Robert W. 1995. "The Pork Industry and Finance," in *The Iowa Pork Industry in Transition: Local Decisions in a Global Market Place*. PM-1642, Iowa State University, Ames, Iowa.
- Jolly, Robert W. and Robert H. Hornbaker. 1995. "Use of Farm Information Systems by Pork Producers," in *Adoption and Use of Farm Information Systems*, eds. Marvin T. Batte, North Central Regional Research Publication 339. The Ohio State University, Columbus, Ohio.
- Jolly, Robert W. and Alan Vontalge. 1995. "Financial Troubleshooting." PM-1618, Iowa State University, Ames, Iowa.
- Jolly, Robert W., Alan Vontalge, Brian Peterson and Rick Sprague. 1995. "When the CRP Ends: A Look at Production Alternatives for Highly Erodible Land in Southern Iowa." PM-1619, Iowa State University, Ames, Iowa.

- Tim, U. S., Robert Jolly and H. Liao. 1995. "Influence of a Landscape Feature and Feature Position on Agricultural Nonpoint Source Pollution." *Journal of Water Resources Planning and Management* 121:463-477.
- Jain, D. K., U. S. Tim and Robert Jolly. 1995. "A Spatial Decision Support System for Livestock Production Planning and Environmental Management." *Applied Engineering in Agriculture* 11:711-719.
- Jain, D. K., U. S. Tim and Robert Jolly. 1995. "Spatial Decision Support System For Planning Sustainable Livestock Production." *Comp. Environ. and Urban Systems* 19:57-75.
- Vontalge, Alan and Robert W. Jolly. 1994. "A Financial Profile of Iowa Farm Businesses – 1993." PM-1576, Iowa State University, Ames, Iowa.
- Tim, Udoyara S. and Robert W. Jolly. 1994. "Evaluating Agricultural Nonpoint Source Pollution Using Integrated GIS and Hydrological Water Quality Models." *Journal of Environmental Quality* 23:25-35.
- Jolly, Robert W. 1993. 1993 Iowa Farm Finance Survey. FM-1843 (Revised), Iowa State University, Ames, Iowa.
- Van der Valk, Arnold G. and Robert W. Jolly. 1992. "Recommendations for Research to Develop Guidelines for the Use of Wetlands to Control Rural Nonpoint Source Pollution." *Ecological Engineering* 1:115-134.
- Biedenbach, D. M. and R. W. Jolly. 1992. "A Financial Profile of Iowa Farm Businesses 1991." PM-1466, Iowa State University, Ames, Iowa.
- Jolly, R. W. and U. Sunday Tim. 1991. "The Economic and Hydrological Efficacy of Vegetative Filter Strips: Implications for Cost Share Programs." Report submitted to Iowa Department of Agriculture and Land Stewardship. Iowa State University, Ames, Iowa.
- Jolly, R. W. and D. M. Biedenbach. 1991. "1991 Iowa Farm Finance Survey." FM-1843, Iowa State University, Ames, Iowa.
- Jolly, Robert W. and Alan L. Vontalge. 1991. "A Financial Profile of Iowa Farm Businesses 1984-1988." PM-1432, Iowa State University, Ames, Iowa.
- Jolly, Robert W. 1990. "Stability in Agricultural Banking." *Journal of Agricultural Lending*, Vol. 4(1), Summer 1990.
- Jolly, Robert W. 1990. 1989 Farm Credit Condition Survey: Data Summary. American Bankers Association, Washington, D.C.
- Jolly, R. W. 1990. "Sustainable Agriculture and the Seed Industry" in Proceedings of the Twelfth Annual Seed Technology Conference, Seed Science Center, Iowa State University, Ames, Iowa.
- Jolly, Robert W. and Alan L. Vontalge. 1989. "Finance" in Job Creation in Animal Agriculture in Iowa: A Preliminary Report. Iowa State University, Iowa Business Council. Ames, Iowa. pp. 49-56.
- Jolly, Robert W. 1989. 1988 Farm Credit Situation Survey: Data Summary. American Bankers Association, Washington, D.C.
- Meyers, William H., Robert W. Jolly and Mary E. Ryan. 1988. "Farmers' Response to the Reserve Program," *The Farmer-Owned Reserve after Eight Years: A Summary of Research Findings and Implications*. Agriculture and Home Economics Experiment Station Research Bulletin 598, pp. 273-287, Iowa State University, Ames, Iowa.
- Doye, Damona G. and Robert W. Jolly. 1987. "A Model for U.S. Farm Financial Adjustment Analysis of Alternative Public Policies." CARD Special Report 87-SR1, Iowa State University, Ames, Iowa.

- Doye, Damona G. and Robert W. Jolly. 1987. "Financial Restructuring Requirements of U.S. Commercial Farms." Selected paper presented at the Southern Agricultural Economics Association Annual Meeting, Nashville, Tennessee.
- Doye, Damona G., Robert W. Jolly and Darrel Choat. 1987. "Agricultural Restructuring Requirements by Farm Credit System District." CARD Report 87-SR34, Iowa State University, Ames, Iowa.
- Jolly, Robert W., Damona G. Doye and Darrel Choat. 1987. "Farm Financial Conditions in Agriculture Within Farm Credit System Districts." CARD Report 87-SR35, Iowa State University, Ames, Iowa.
- Pederson, Glenn, Michael Boehlje, Damona Doye and Robert Jolly. 1987. "Resolving Financial Stress in Agriculture by Altering Loan Terms: Impacts on Farmers and Lenders." *Agricultural Finance Review*, Vol. 47.
- Edwards, W. M. and R. W. Jolly. 1987. "Economics of Conservation Tillage for Corn Production." *National Corn Handbook*, NCH-48, Iowa State University, Ames, Iowa.
- Jolly, Robert W. 1986. "Agricultural Finance and Credit: The Farm View (Micro)." Working Paper #86-WP4. Paper presented at the Harold F. Breimeyer Agricultural Policy Seminar, University of Missouri, Columbia, Missouri.
- Jolly, Robert W. and Douglas R. Olsen. 1986. "1986 Iowa Farm Finance Survey: A Summary," ASSIST-12, Iowa State University, Ames, Iowa.
- Jolly, Robert W., Alan D. Barkema, and Damona Doye. 1986. "Issues in State-Level Intervention to Ease Farm Financial Stress." Working Paper TF1, Iowa State University, Ames, Iowa.
- Beery, Kathleen, and Robert W. Jolly. 1986. "Extension and Research Programs on Rural Financial Stress in Iowa" in *Farm Crisis Response: Extension and Research Activities in the North Central Region*, The North Central Regional Center for Rural Development, Iowa State University, Ames, Iowa.
- Jolly, Robert W. and Damona G. Doye. 1986. "Farm Debt, Government Payments, and Options to Relieve Financial Stress." U. S. General Accounting Office Briefing Report to the Honorable Bill Bradley, United States Senate, Washington, D.C.
- Knutson, R. D., Richardson, J. W. and Jolly, R. W. 1986. "Commodity Price and Income Policies." *Agricultural Extension Service*, Cornell University, Ithaca, New York. (86-3).
- Doye, Damona G. and Robert W. Jolly. 1985. "Projected Cash Shortfalls and Costs of Stress Alleviation Policies." Selected paper presented at the American Agricultural Economics Association annual meeting, Ames, Iowa.
- Hertzler, Greg, Carlos A. Ibanez-Meier and Robert W. Jolly. 1985. "User Costs of Soil Erosion and Their Effect on Agricultural Land Prices: Costate Variables and Capitalized Hamiltonians." *American Journal of Agricultural Economics*, Vol. 67, No. 5.
- Johnson, S. R., R. W. Jolly, W. H. Meyers and A. W. Womack. 1985. "Economy-Wide Impacts of the Farm Financial Crisis: A Summary Report." *USDA/ERS Policy Research Notes*, Issue 20.
- Johnson, S. R., Meyers, William H., Womack, Abner W., Young II, Robert E., and Robert W. Jolly. March 1985. "U.S. Agriculture and Farm Financial Conditions to 1989-90 under Alternative Policies," FAPRI #2-85, Staff Report Series.
- Johnson, S. R., Meyers, William H., Womack, Abner W., Young II, Robert E., and Robert W. Jolly. March 1985. "The Administration Proposal for the 1985 Farm Bill: An Evaluation and Analysis," FAPRI #3-85, Food and Agricultural Policy Research Institute, University of Missouri, Columbia and Iowa State University.
- Jolly, Robert W. November 1985. "Agricultural Finance and Credit: The Farm View (Micro)." *Farm Policy -- The Emerging Agenda*, Special Report #33, Agricultural Experiment Station, University of Missouri-Columbia.

- Jolly, R. W. and D. G. Doye. July 1985. "Farm Income and the Financial Condition of United States Agriculture." FAPRI #8-85, Food and Agricultural Policy Research Institute, Iowa State University, Ames, Iowa.
- Jolly, R. W., B. Eleveld, J. M. McGrann and D. D. Raitt. 1985. "Transferring Conservation Research to Farmers," in Soil Erosion and Crop Productivity. American Society of Agronomy, Soil Science Society of America, Madison, Wisconsin (Chpt. 25).
- Jolly, Robert W., Arnold Paulsen, James D. Johnson, Kenneth H. Baum and Richard Prescott. 1985. "Incidence, Intensity, and Duration of Financial Stress Among Farm Firms." American Journal of Agricultural Economics, Vol. 67, No. 1.
- Jolly, Robert W. and Alan Barkema. May 1985. "1985 Iowa Farm Finance Survey: Current Conditions and Changes Since 1984." ASSIST #8, Iowa State University, Ames, Iowa.
- Jolly, Robert W. and Douglas R. Olsen. 1985. "1985 Iowa Farm Finance Survey." FM-1821, Cooperative Extension Service, Iowa State University, Ames, Iowa.
- Jolly, Robert W. 1984. "Effective Subsidy Rates for Permanent Soil Conservation Practices." Selected paper presented at the AAEA meetings at Cornell University, Ithaca, New York.
- Wisner, R. N. and R. W. Jolly. 1984. "Risk Management in U.S. Soybean Production and Marketing." World Soybean Conference III: Proceedings, Westview Press.
- Jolly, Robert W. 1984. "Does Conservation Tillage Pay? An Economist's View," in Conservation Tillage--Strategies for the Future Conference Proceedings, Conservation Tillage Information Center, Fort Wayne, Indiana.
- Jolly, Robert W. 1984. "Farm Finance Survey: Asset and Debt Structure." Cooperative Extension Service, ASSIST-1, Iowa State University, Ames, Iowa.
- Jolly, Robert W. and Nancy E. Barickman. 1984. "1984 Iowa Land Value Survey." FM-1819, Cooperative Extension Service, Iowa State University, Ames, Iowa.
- Jolly, Robert W. and Nancy E. Barickman. 1984. "Financing Permanent Soil Conservation Practices: Some Economic Considerations." Cooperative Extension Service, Iowa State University, Ames, Iowa.
- Jolly, Robert W. and Damona G. Doye. 1984. "Farm Finance Survey: Farm Operator Characteristics." Cooperative Extension Service, ASSIST-7, Iowa State University, Ames, Iowa.
- Jolly, R. W. 1983. "Impact of Financing Terms on Nominal Land Values: Implications for Land Value Survey." Staff Paper #135, Department of Economics, Iowa State University, Ames, Iowa.
- Jolly, Robert W. 1983. "Risk Management in Agricultural Production." American Journal of Agricultural Economics, Vol. 65, No. 5, Dec., pp. 107-1113.
- Jolly, Robert W., William M. Edwards and Donald C. Erbach. 1983. "Economics of Conservation-Tillage in Iowa." Journal of Soil and Water Conservation, Vol. 38, No. 3.
- Myers, William H., Robert W. Jolly and D. Craig Smyth. 1983. "Forecasting Farmers' Response to the Farmer-Owned Reserve Program," in Applied Commodity Price Analysis, Forecasting and Market Risk Management. Proceedings of the NCR-134 Conference, April 28-29.
- Jolly, Robert W. 1983. "Farm Management in 1983: An Agribusiness Perspective," in 35th Annual Fertilizer and Ag Chemical Dealers Conference. CE-1854, Iowa State University, Ames, Iowa.
- Jolly, Robert W. and Nancy Barickman. 1983. "Return to Crop-Share Rented Land in Iowa in 1982." FM-1700, Cooperative Extension Service, Iowa State University, Ames, Iowa.

- Jolly, R. W. and Nancy Barickman. 1983. "The Impact of Financing Terms on 1982 Land Value Estimates." FM-1810(a), Cooperative Extension Service, Iowa State University, Ames, Iowa.
- Jolly, R. W. and Nancy Barickman. 1983. "1983 Iowa Land Value Survey." FM-1813, Cooperative Extension Service, Iowa State University, Ames, Iowa.
- Jolly, Robert W. 1982. "1982 Iowa Land Value Survey." FM-1810, Cooperative Extension Service, Iowa State University, Ames, Iowa.
- Jolly, Robert W., William M. Edwards and Donald C. Erbach. 1982. "An Economic Analysis of Conservation Tillage Under Iowa Conditions: A Case Study," in Farm Agricultural Resource Management Conference on Conservation Tillage Proceeding. CE-1755, Iowa State University, Ames, Iowa.
- Miller, Gerald A., Minoru Amemiya, Robert W. Jolly, Stewart W. Melvin and Peter J. Nowak. 1982. "Soil Erosion and the Iowa Soil 2000 Program." PM-1056, Cooperative Extension Service, Iowa State University, Ames, Iowa.
- Boehlje, Michael, Gene Rouse, Jim Russell, Gene Futrell, Bob Jolly and Marvin Hayenga. 1981. "The Future of U.S. Beef Industry." Proceedings, National Beef Grading Conference, Ames, Iowa.
- Jolly, Robert W. 1981. "Using Computers in Agriculture: An Introduction." FM-1802, Cooperative Extension Service, Iowa State University, Ames, Iowa.
- Jolly, Robert W. 1981. "Costs and Returns to Feeder Pig Finishing." Microcomputer program (Apple III). FM-1803 (2), Cooperative Extension Service, Iowa State University, Ames, Iowa.
- Jolly, Robert W. 1981. "Costs and Returns to Beef Cattle Feeding." Microcomputer program (Apple III). FM-1803 (1), Cooperative Extension Service, Iowa State University, Ames, Iowa.
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- Martin, A. H., A. P. Sather, H. T. Fredeen and R. W. Jolly. 1980. "Alternative Market Weights for Swine: Carcass Composition and Meat Quality." American Journal of Animal Science, Vol. 51, No. 1.
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- Sather, A. P., R. W. Jolly, A. H. Martin and H. T. Fredeen. 1980. "Alternative Market Weights for Swine: Feedlot Performance." American Journal of Animal Science, Vol. 51, No. 4.
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- Jolly, Robert W. and Martin E. Abel. 1977. Canadian Market Study. Foreign Demand and Competition Division, Economic Research Service, U. S. Department of Agriculture.

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- Jolly, Robert W. 1974. "How Country Elevators Determine Prices Offered to Farmers for Corn and Soybeans." Minnesota Agricultural Economist, Agricultural Extension Services, University of Minnesota, St. Paul, Minnesota.
- Jolly, R. W. 1973. "The Derived Demand for Specialized Inputs by a Multi-Product Firm." Unpublished Plan B Paper for Master of Science Degree. University of Minnesota, St. Paul, Minnesota.

GRADUATE STUDENTS SUPERVISED:

- Zhu, Jianhua, Ph.D. 2007. "Three Essays on Contract Farming in China."
- Roe, Joshua, M.S., 2005. "Investment in the Stock Market and Value-added Agricultural Businesses as Portfolio Investment Alternatives to Farm Expansion."
- Shunmugavelu, Ramanathan. M.S., 2003. "Investment Analysis of Deferring a Farmer Owned Ethanol Plant – Using Real Options."
- Charles E. Murray. Ph.D., 1998. "An Analysis of Commercial Bank Participation in the Farmer Mac II Loan Sale Program."
- Jauling Tseng. Ph.D., 1996. "Farmer-Borrowers' Selection of Short and Intermediate Term Loan Contracts: Traditional vs. Nontraditional Lenders."
- Ruth Otima. M.S., 1994. "Predicting Loan Repayment Performance: A Case of Kenyan Farm Borrowers."
- Jana Pinkasova. M.S., 1993. "Risk Management Strategies and Iowa Farmers: A Logit Analysis of the Use of Federal Crop Insurance."
- Gayatri Weerawardane. M.S., 1993. "Rationing in Agricultural Credit Markets: Evidence from Iowa Farm Operators."
- Martine Therese Ajwa. M.S., 1991. "Variables to Predict Success: A Model of Farm Families." (Submitted by Department for AAEA thesis award).
- Alan L. Vontalge. M.S., 1991. "A Feasibility Study of Swine Producer Management Cooperatives." (E. A. Stokdyk Award, National Council of Farm Cooperatives, 1992).
- Susan Kawira Kaaria. M.S., 1990. "Economic Potential of High Oil Oats." (Submitted by Department for AAEA thesis award).
- Alan Dean Barkema. Ph.D., 1986. "Macroeconomic Policy and Farmland Value: A Dynamic Portfolio-Balance Approach." (Iowa State University Research Excellence Award, 1986).
- Damona Grace Doye. Ph.D., 1986. "Financial Adjustment in Agriculture." (Iowa State University Research Excellence Award, 1986).
- Nancy E. Barickman. M.S., 1985. "Indicators and Characteristics of Financially Stressed Iowa Farm Operators: A Multivariate Approach."
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