

### Business Options for Agricultural Business Majors

Agricultural Business majors can pursue **one** of three Business Options: Marketing, Finance, or Supply Chain Management. Completion of a Business Option will be noted on a student's degree audit, but not their transcript. A student must request permission to add a Business Option by completing the **Business Option Request** available on the department website. To be eligible for a Business Option, a student must have completed the **Foundation Courses**. Prerequisites for all courses taught by the College of Business are enforced. Nine (9) credits must stand alone in the Business option section. See an advisor for additional details on available classes.

#### Foundation Courses

ECON 110 or BUSAD 103  
ECON 292 or BUSAD 203  
MATH 160  
ECON 101  
ECON 102  
COM S 113  
STAT 226  
ACCT 284

#### Supporting Courses

STAT 326 or Econ 271  
ECON 207  
PHIL 230 or Approved Ethics class

#### Required Core Courses

FIN 301  
Principles of Finance  
  
MKT 340  
Principles of Marketing

#### Business Option—Marketing

MKT 447 - Consumer Behavior

#### **Select (6 cr.) from:**

MKT 342 - Personal Selling  
MKT 442 - Sales Mgmt  
MKT 445 - Customer Relation Mgmt  
MKT 448 - Global Mkting

#### **Select (3 cr.) from:**

ACCT 285  
MIS 301  
MGMT 310, 370 or 371  
MGMT 372 (Phil 230 pre-req)  
ACCT 215 OR AGEDS 451  
SCM 301  
Fin 310

#### Business Option—Finance

FIN 310 - Corporate Finance

#### **Select (6 cr.) from:**

FIN 320 - Investments  
FIN 330 - Fin Institutions  
FIN 361 - Personal Risk and Ins  
FIN 371 - Real Estate Principles  
FIN 415 - Bus Fin Decisions  
FIN 424 (requires Stat 326)

#### **Select (3 cr.) from:**

ACCT 285  
MIS 301  
MGMT 310, 370 or 371  
MGMT 372 (Phil 230 pre-req)  
ACCT 215 or AGEDS 451  
SCM 301

#### Business Option—Supply Chain

SCM 301 - Supply Chain Mgmt

#### **Select (6 cr.) from:**

SCM 340 - Project Mgmt  
SCM 424 - Process Mgmt  
SCM 460 - Decision Tools  
SCM 461 - Prin of Transportation  
SCM 466 - Global Trade Mgmt  
SCM 486 - Purchasing

#### **Select (3 cr.) from:**

ACCT 285  
MIS 301  
MGMT 310, 370 or 371  
MGMT 372 (Phil 230 pre-req)  
ACCT 215 or AGEDS 451  
FIN 310