

## Sherry Xin Li

Economics, School of Economic, Political and  
Policy Sciences (EPPS)  
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### EDUCATION

|   |      |
|---|------|
| Ph.D., Economics, University of Michigan, Ann Arbor, MI                           | 2006 |
| M.A., Economics, Syracuse University, Syracuse, NY                                | 2000 |
| M.A., Public Finance, Renmin (People's) University of China, Beijing, P. R. China | 1998 |
| B.A., Public Finance, Renmin (People's) University of China, Beijing, P. R. China | 1995 |

### EMPLOYMENT

|                     |  |
|---------------------|--|
| Aug. 2013 – present | University of Texas at Dallas, Associate Professor of Economics  |
| Jan. 2013 – present | The Negotiations Center, Director, School of Economic, Political and<br>Policy Sciences, University of Texas at Dallas |
| Spring 2011         | Interdisciplinary Center for Economic Science (ICES), George Mason<br>University, Visiting Professor                   |
| 2006 – 2013         | University of Texas at Dallas, Assistant Professor of Economics  |

### RESEARCH INTERESTS

Behavioral Economics, Experimental Economics, Public Economics, Labor Economics

### EDITORIAL POSITION

Associate Editor, *Economic Inquiry*, 2010 – present  
Associate Editor, *Journal of Economic Behavior & Organization*, 2011 – 2016

### PUBLICATIONS

- “Communication and Visibility in Voluntary Public Goods Contribution” (Ernan Haruvy, **Sherry X. Li**, Kevin McCabe, and Peter Twieg). *Games and Economic Behavior*, Vol. 105, 2017: 276-296.
- “Common Identity and Provision of Public Goods: An Experimental Investigation” (**Sherry X. Li**, Angela de Oliveira, and Catherine Eckel). *Journal of Economic Behavior & Organization*, Vol. 142, 2017: 32-46.
- “Identity and Social Exclusion: An Experiment with Hispanic Immigrants in the U.S.” (Natalia Candelo-Londoño, Rachel Croson, and **Sherry X. Li**). *Experimental Economics*, Vol. 20(2), 2017: 460-480.
- “Directed Giving Enhances Voluntary Giving to Government” (**Sherry X. Li**, Catherine Eckel, Phil Grossman, and Tara Brown). *Economics Letters*, Vol. 133, 2015: 51-54.
- “Social Identity and Inequality: The Impact of China’s *Hukou* System” (Farzana Afridi, **Sherry X. Li**, and Yufei Ren). *Journal of Public Economics*, Vol. 123, March 2015: 17-29.
- “Which Hat to Wear? Impact of Natural Identities on Coordination and Cooperation” (Yan Chen, **Sherry X. Li**, Tracy Xiao Liu, and Margaret Shih). *Games and Economic Behavior*, Vol. 84, issue C, 2014: 58-86.
- “Giving to Government: Voluntary Taxation in the Lab” (**Sherry X. Li**, Catherine Eckel, Philip

Grossman, and Tara Brown). *Journal of Public Economics*, Vol. 95, October 2011: 1190-1201.

“Social Distance in a Virtual World Experiment” (Marina Fiedler, Ernan Haruvy, and **Sherry X. Li**). *Games and Economic Behavior*, Vol. 72, No. 2, June 2011: 400-426.

“Profits, Layoffs and Priorities” (Daniel Arce and **Sherry X. Li**). *Journal of Business Ethics*, Vol. 101, No. 1, 2011: 49-60.

“Group Identity in Markets” (**Sherry X. Li**, Kutsal Dogan, and Ernan Haruvy). *International Journal of Industrial Organization*, Vol. 29, No. 1, January 2011: 104-115.

“Social Comparison and Contribution to Online Communities: A Field Experiment on MovieLens” (Yan Chen, F. Maxwell Harper, Joseph Konstan, and **Sherry X. Li**). *American Economic Review*, Vol. 100, No. 4, September 2010: 1358-1398.

“Social Identities, Ethnic Diversity, and Tax Morale” (**Sherry X. Li**) *Public Finance Review*, Vol. 38, No. 2, March 2010: 146-177.

“Group Identity and Social Preferences” (Yan Chen and **Sherry X. Li**). *American Economic Review*, Vol. 99, No.1, March 2009: 431-457.

Reprinted in *Recent Developments in Public Finance*, edited by Vito Tanzi and Howell H. Zee. Part of *The International Library of Critical Writings in Economics*, series editor: Mark Blaug.

“Online Fund-Raising Mechanisms: A Field Experiment” (Yan Chen, **Sherry X. Li**, and Jeffrey MacKie-Mason). *The B.E. Journals: Contributions to Economic Analysis & Policy*, Volume 5, Issue 2, Article 4, 2006.

## RESEARCH PAPERS

“Group Identity in Infinitely Repeated Games” (**Sherry X. Li** and Tracy Xiao Liu)

“Group Identity and Partnership” (Jiang Jiang and **Sherry X. Li**)

“One Child, Gender or Child-Bearing Possibility? A Correspondence Study with Policy Change on China’s Labor Market” (Haoran He, **Sherry X. Li**, and Yulin Han)

“Gender and Group Identity in Coordination Games” (Roy Chen and **Sherry X. Li**)

“Social Distance and Technology Sharing between Trainers and Trainees: A Field Experiment” (**Sherry X. Li**, Shengzhe Wang, and Shuo Yang)

“Punishment in Groups” (**Sherry X. Li** and Shuo Yang)

“Bird’s Nest off the Menu: Evidence of Corruption from China’s Frugality Campaign” (Hong Chao, Chun-Yu Hou, and **Sherry X. Li**)

## WORK IN PROGRESS

“Identity, Social Networks and Labor Productivity” (Farzana Afridi, Amrita Dhillon, **Sherry X. Li**, and Swati Sharma)

“Cash or Red Envelope: An Investigation on Work Incentives in China” (Cangjian Cao, Tracy Xiao Liu, and **Sherry X. Li**)

“Who is the Better Role Model? An Experiment on Children’s Volunteering Behavior in Colombia” (Natalia Candelo-Londoño and **Sherry X. Li**)

## GRANTS

Science of Philanthropy Initiative Grant, University of Chicago. “Is a Volunteer Born or Made?”

with Ericka Scherenberg Farret and Natalia Candelo-Londoño, \$10,000, 2013-2014.  
 National Science Foundation Grant, SES-0720936. “Collaborative Research: Social Identity,  
 Mechanism Design and Equilibrium Selection,” with Yan Chen and Margaret Shih,  
 \$360,000, 2007-2010.

#### **AWARDS AND HONORS**

|   |           |
|---|-----------|
| UT-Dallas EPPS Outstanding Teaching Comet Awards  | 2014-2015 |
| Rackham One-Term Dissertation Fellowship, University of Michigan  | Fall 2005 |
| Richard A. Musgrave Fellowship, Office of Tax Policy Research,<br>Ross School of Business, University of Michigan | 2000      |
| Phi Kappa Phi, Syracuse University  | 2000      |

#### **TEACHING EXPERIENCE**

|   |              |
|---|--------------|
| Instructor, EPPS, the University of Texas at Dallas   | 2006-present |
| Undergraduate: Principles of Microeconomics   |              |
| Graduate: Microeconomics Theory II, Public Economics II, Experimental Economics,<br>Special Topics in Experimental and Behavioral Economics |              |
| Graduate Student Mentor, Department of Economics, University of Michigan  | 2002-2004    |
| Graduate Student Instructor, Department of Economics, University of Michigan  | 2000-2003    |
| Principles of Microeconomics, Principles of Macroeconomics  |              |

#### **INVITED SEMINARS AND PRESENTATIONS**

2018 Annual Texas Experimental Symposium (TEXAS) at Trinity University

2017 Annual Texas Experimental Symposium (TEXAS) at University of Texas at Arlington,  
 Texas A&M University, University of Arkansas, International ESA meeting, Tsinghua  
 Conference on Theoretical and Behavioral Economics, Ohio State University

2016 Annual TEXAS conference at Rice University, Southwestern University of Finance and  
 Economics (SWUFE), SWUFE Annual Workshop in Behavioral and Experimental  
 Economics, Wuhan University, Beijing Normal University, Baylor University, North  
 American Economic Science Associate (ESA) meeting in Tucson

2015 Annual TEXAS conference at UT-Dallas, Tsinghua Conference on Theoretical and  
 Behavioral Economics, North American ESA meeting in Dallas

2014 Society for the Advancement of Behavioral Economics meeting, Southern Economic  
 Association Meetings

2013 American Economic Association meeting, North American ESA meeting

2012 Iowa State University, University of Pittsburgh, University of Tennessee, North  
 American ESA meeting, International ESA meeting

2011 UT-Pan American, South Methodist University, Peking University, International ESA  
 meeting, North American ESA meeting

2010 Virginia Commonwealth, Tsinghua University, East Carolina University, Southern  
 Economic Association annual meeting, North American ESA meeting

2009 Florida State, George Mason, North American ESA meeting, International ESA meeting,  
 Chinese Economist Society annual conference

2008 Texas A&M, North American ESA meeting, International ESA meeting, American  
 Economic Association meeting

2007 “Measuring Preferences in a Social Context” Conference at UT-Dallas, North American  
 Summer Meeting of the Econometric Society

2006 INFORMS annual meeting, North American ESA meeting, International ESA meetings

2005 National Tax Association Annual Conference, Southern Economic Association annual

meeting, North American ESA meeting, IFREE Workshop in Experimental Economics at George Mason University, Midwest Economics Association annual meeting

## **INTERNAL SERVICE**

### *University*

|              |   |
|--------------|---|
| 2013-present | Academic Calendar Committee                       |
| 2012-present | Committee for the Support of Diversity and Equity |

### *School of EPPS and Economics Program*

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|--------------|---|
| 2016-2017    | Economics representative for the Strategic Planning Committee |
| 2016-2017    | Ph.D. job placement officer                                   |
| 2014-2015    | School Peer Review Committee                                  |
| 2014         | Economics Program Faculty Recruiting Committee                |
| 2014-present | Economics Ph.D. Students Admissions Committee                 |
| 2013-present | Economics Program Committee                                   |
| 2012         | EPPS Teaching Quality Committee                               |
| 2007-present | Economics Ph.D. Microeconomics Qualifier Committee            |

## **REFeree**

*American Economic Review, American Economic Journal - Policy, American Journal of Political Science, Econometrica, European Economic Review, Experimental Economics, Economic Inquiry, Economic Journal, Economics Letters, Games and Economic Behavior, International Economic Review, Journal of Economic Behavior and Organization, Journal of Economic Science Association, Journal of The European Economic Association, Journal of Labor Economics, Journal of Neuroscience, Psychology, and Economics, Journal of Population Economics, Journal of Public Economics, Judgment and Decision Making, Management Science, Nonprofit and Voluntary Sector Quarterly, Public Finance Review, Review of Economic Studies, Southern Economic Journal*

## **CURRENT AND PAST Ph.D. STUDENTS (M - main advisor or co-advisor)**

Maryam Ahmadi<sup>M</sup> (current), Shuo Yang<sup>M</sup> (2018), Christopher Roby<sup>M</sup> (2017), Malcolm Kass (2016), Caitlin McKillop (2015), Ericka Farret (2014), Shengzhe Wang<sup>M</sup> (2014), Jianning Kong (2014), Michael Haydel (2013), Minh Le (2012), Natalia Candelo-Londoño (2012), Oksana Zhuk (2011), Jing Li (2011), Yufei Ren<sup>M</sup> (2010), Hong Chao (2010), Tara Larson Brown (2010), Angela de Oliveira (2009), Chunbei Wang (2008), Priyanka Singh (2008)