

**The Milton Nies Endowed Chair,  
Department of Economics  
South Dakota State University**

The Department of Economics at South Dakota State University proudly announces the establishment of the Milton Nies Chair. We seek an outstanding professor and leader to be the founding holder of the Chair, and to establish a high standard for scholarly achievement and public engagement in issues central to entrepreneurship, new venture creation, finance and management, and economics. Appointment will be for nine-month academic year, with tenure, and a starting date as negotiated. Salary is competitive, based on qualifications.

**Responsibilities:** The Chair will develop a nationally recognized research, teaching and outreach program in enterprise and new venture development, entrepreneurship strategies, finance and management or related areas. The Chair will be a leader in the Entrepreneurial Studies program in the Department of Economics at SDSU, which includes an undergraduate major and a minor, a certificate program, and a potential graduate program. The Chair is expected to be a scholarly catalyst who will draw other faculty members from across the university into a comprehensive program with a focus on entrepreneurial studies. As a tenured full professor, the Chair will teach at the undergraduate and graduate levels, supervise graduate research, maintain an active research program, secure funding through competitive grants or sponsorships, and engage in public service by working with entrepreneurs, inventors, investors, and others.

**Required Qualifications:** Earned Ph.D. in economics, agricultural and applied economics, business administration, accounting, management, finance, or a related area. Scholarly record commensurate with professor rank; excellent research, teaching, writing and communication skills; demonstrated record of excellence in extramural funding; proven team building skills via evidence of internal/external collaborations, new initiatives, successful projects, and/or positive organizational change; ability to stimulate team efforts; demonstrated success in applying economic tools and analytical techniques to develop enterprises.

**Desired Qualifications:** Experience and familiarity with entrepreneurial activities, including new venture creation, development, organization, management, and/or finance; record of leadership in the education of entrepreneurial activities; proven track record of working with new ventures as board member, manager, in consultancy, or investor; ability to communicate effectively with print, TV, radio and digital media outlets.

**University/Community:** SDSU is South Dakota's land-grant university and its largest university with an enrollment of nearly 12,300 students. SDSU is located in Brookings, SD, a community of approximately 18,800 along Interstate 29. The city has an excellent K-12 education system, is accessible to major medical facilities, has an active cultural and social environment, and has numerous lakes and parks within driving distance. It is 50 miles north of Sioux Falls, a population center exceeding 150,000.

**Application Deadline:** Review of applications will begin January 10, 2010, and continue until the position is filled.

**Application Process:** SDSU accepts applications only online at: <https://yourfuture.sdbor.edu> . Search by position title, view job announcement, and click on "apply for this posting." The electronic application process requires attaching a cover letter, resume, and reference page. Please contact SDSU Human Resources at (605) 688-4128 for assistance with this process. Applicants must also arrange to have four letters of recommendation and transcripts sent to Dr. Gerald Warmann, Search Committee Chair, Department of Economics, Box 504, SSB 108, South Dakota State University, Brookings, SD 57007. For questions on the position, contact Dr. Gerald Warmann, Search Chair, at (605) 688-4866 or via email at [gerald.warmann@sdstate.edu](mailto:gerald.warmann@sdstate.edu).

South Dakota State University is committed to affirmative action, equal opportunity and the diversity of its faculty, staff and students. Women and minorities are encouraged to apply. Arrangements for accommodations required by disabilities can be made at TTY (605) 688-4394. SDSU prohibits discrimination on the basis of race, color, creed, religion, national origin, citizenship, ancestry, gender, marital status, pregnancy, sexual orientation, age, disability, veteran's status or any other protected class in the offering of all educational programs and employment opportunities. Individuals with concerns regarding discrimination should contact: Equal Opportunity Officer/Title IX Coordinator, Human Resources, Administration 324, SDSU, Brookings, SD 57007. Phone: (605) 688-4128.