

**Problem Set No. 4**

1. Consider the infinite version of the alternating offer game where player I is the first proposer. Suppose both players have a common discount factor  $\delta=0.9$ . Suppose you did not know that this game has a unique subgame perfect equilibrium. Could you immediately argue why the split  $(0,1)$  is not a subgame perfect equilibrium outcome?
2. In Rubinstein's infinite horizon bargaining game  $G(I; \infty)$  that we studied in class, suppose that the players are restricted to proposing either that Player I should get the whole dollar or that Player II should get the whole dollar.
  - i) Show that there is a subgame perfect equilibrium in which Player I begins by proposing that he get the whole dollar and Player II agrees.
  - ii) Show that there is a subgame perfect equilibrium in which Player I begins by proposing that the whole dollar be given to Player II and Player II agrees.
  - iii) Show that there are other subgame perfect equilibria in which agreement does not occur immediately.
3. John and Mary may divide a dollar between them if they agree on how it should be divided (the dollar is perfectly divisible).
  - i) How will they divide the dollar if they use the Nash bargaining solution in the case when John's utility for  $\$x$  is  $u_1(x) = x^{1/4}$  and Mary's is  $u_2(x) = x^{3/4}$ ?

Assume now that John and Mary play the infinite horizon bargaining game of alternating offers in order to divide the dollar, and that they have a common discount factor  $\delta$ . (You may assume that  $\delta = .9$  if this makes things easier).

- ii) What is the unique subgame perfect equilibrium division of the dollar, if the first one to make a proposal is John?
- iii) What is the unique subgame perfect equilibrium division of the dollar, if the first one to make a proposal is Mary?
- iv) What happens to your answers to ii) and iii) as  $\delta$  goes to 1? Compare to your answer to your answer to i).