#### Address

478F Heady Hall
Department of Economics
Iowa State University
518 Farm House Lane
Ames IA 50011

(515)294-9911 chart@iastate.edu

## Education

Iowa State University, Ames, Iowa

Doctor of Philosophy, May 1999 Co-majors: Economics and Statistics

Southwest Missouri State University, Springfield, Missouri

Bachelor of Science, May 1991

Major: Economics

Minors: Astronomy, History, and Mathematics

## **Experience**

Professor, August 2020 – present

Associate Professor, August 2012 – August 2020

Assistant Professor, August 2008 – August 2012

Department of Economics/Extension and Outreach, Iowa State University, Ames, Iowa Serving as crop markets specialist for the department.

Scientist, March 2002 – July 2008

Center for Agricultural and Rural Development, Iowa State University, Ames, Iowa Led the Biorenewables Policy division in CARD.

Conducted empirical research on biorenewable products, agricultural policy, and crop insurance; maintained the CARD loan deficiency payment web site.

U.S. Policy and Insurance Specialist, May 1996 – July 2008

Food and Agricultural Policy Research Institute, Iowa State University, Ames, Iowa Maintained the FAPRI crop insurance model and conducted empirical research in agricultural policy and crop insurance.

Associate Scientist, March 2000 - March 2002

Center for Agricultural and Rural Development, Iowa State University, Ames, Iowa Conducted empirical research in agricultural policy and crop insurance.

Postdoctoral Research Associate, May 1999 - February 2000

Center for Agricultural and Rural Development, Iowa State University, Ames, Iowa Conducted empirical research in agricultural policy and crop insurance.

## **Publications**

- Articles in Academic Journals
- Albulena Basha, Wendong Zhang, and **Chad Hart**. "The Impacts of Interest Rate Changes on US Midwest Farmland Values." *Agricultural Finance Review* 81(2021):746-766.
- Dermot J. Hayes, Lee L. Schulz, **Chad Hart**, and Keri L. Jacobs. "A Descriptive Analysis of the COVID-19 Impacts on the U.S. Pork, Turkey, and Egg Markets." *Agribusiness* 37(2021):122-141.
- Wendong Zhang, Wei Zhang, and **Chad Hart**. "Are Agricultural Professionals' Farmland Value and Crop Price Forecasts Consistent?" *Journal of the ASFMRA* 81(2018):1-16.
- Tonya Haigh, Vikram Koundinya, **Chad Hart**, Jenna Klink, Maria Lemos, Amber Saylor Mase, Linda Prokopy, Ajay Singh, Dennis Todey, and Melissa Widhalm. "Provision of Climate Services for Agriculture: Public and Private Pathways to Farm Decision-making." *Bulletin of the American Meteorological Society* 99(2018):1781-1790.
- Minghao Li, Wendong Zhang, and **Chad Hart**. "What Have We Learned from China's Past Trade Retaliation Strategies?" *Choices* 33(2018): individual article.
- Alejandro Plastina and **Chad Hart**. "Is ARC-CO Acting as a Safety Net Program? Evidence from Iowa." *Choices* 33(2018): individual article.
- Jinzhi Xiao, **Chad Hart**, and Sergio H. Lence. "USDA Forecasts of Crop Ending Stocks: How Well Have They Performed?" *Applied Economic Perspectives and Policy* 39(2017):220-241.
- Yuba R. Kandel, Daren S. Mueller, **Chad Hart**, Nathan R. C. Bestor, Carl A. Bradley, Keith A. Ames, Loren J. Giesler, and Kiersten A. Wise. "Analyses of Yield and Economic Response from Foliar Fungicide and Insecticide Applications to Soybean in the North Central United States." *Plant Health Progress* 17(2016):232-238.
- Adam J. Sisson, Yuba R. Kandel, **Chad Hart**, Amy Asmus, Stith N. Wiggs, and Daren S. Mueller. "Effect of Foliar Fungicide and Insecticide on Hail-Damaged Soybean." *Plant Health Progress* 17(2016):141-148.
- **Chad Hart**, Sergio H. Lence, Dermot J. Hayes, and Na Jin. "Price Mean Reversion, Seasonality, and Options Markets." *American Journal of Agricultural Economics* 98(2016):707-725.
- Adam J. Sisson, Yuba R. Kandel, Alison E. Robertson, **Chad Hart**, Amy Asmus, Stith N. Wiggs, and Daren S. Mueller. "Effect of Foliar Fungicides Use on Hail-Damaged Corn." *Plant Health Progress* 17(2016):6-12.
- Linda S. Prokopy, **Chad Hart**, Raymond Massey, Melissa Widhalm, Jenna Klink, Jeffrey Andresen, James Angel, Thomas Blewett, Otto C. Doering, Roger Elmore, Benjamin M. Gramig, Patrick Guinan, Beth L. Hall, Atul Jain, Cody L. Knutson, Maria C. Lemos, Lois W. Morton, Dev Niyogi, Rebecca Power, Martha D. Shulski, Carol X. Song, Eugene S. Takle, and Dennis Todey. "Using a Team Survey to Improve Team Communication for Enhanced Delivery of Agro-Climate Decision Support Tools." *Agricultural Systems* 138(2015):31-37.
- Linda S. Prokopy, J. Stuart Carlton, J. Gordon Arbuckle Jr., Tonya Haigh, Maria C. Lemos, Amber S. Mase, Nicholas Babin, Mike Dunn, Jeff Andresen, Jim Angel, **Chad Hart**, and Rebecca Power. "Extension's Role in Disseminating Information about Climate Change to Agricultural Stakeholders in the United States." *Climatic Change* (2015):261-272.

- Sergio H. Lence, Herve G. Ott, and **Chad Hart**. "Long-term Futures Curves and Seasonal Structures of Wheat in the European Union and the United States." *The Journal of Futures Markets* 33(2013):1118-1142.
- William M. Edwards and **Chad Hart**. "Sharing Financial Risk through Flexible Farm Lease Agreements." *Journal of the ASFMRA* 76(2013):154-166.
- Linda S. Prokopy, Tonya Haigh, Amber S. Mase, Jim Angel, **Chad Hart**, Cody Knutson, Maria C. Lemos, Yun-Jia Lo, Jean McGuire, Lois W. Morton, Jennifer Perron, Dennis Todey, and Melissa Widhalm. "Agricultural Advisors: A Receptive Audience for Weather and Climate Information?" *Weather, Climate, and Society* 5(2013):162-167.
- Ariel Singerman, **Chad Hart**, and Sergio H. Lence. "Revenue Protection for Organic Producers: Too Much or Too Little." *Journal of Agricultural and Resource Economics* 37(2012):415-434.
- Na Jin, Sergio Lence, **Chad Hart**, and Dermot Hayes. "The Long-Term Structure of Commodity Futures." *American Journal of Agricultural Economics* 94(2012):718-735.
- Tun-Hsiang Yu, **Chad Hart**, and Wen You. "Evaluating Food-Fuel Trade-Offs Via Market Choice: The Case of Iowa Corn Producers." *Green: The International Journal of Sustainable Energy Conversion and Storage* 1(2011):123-126.
- Silvia Secchi, Lyubov Kurkalova, Philip W. Gassman, and **Chad Hart**. "Land Use Change in a Biofuels Hotspot: The Case of Iowa, USA." *Biomass and Bioenergy* 35(2011):2391-2400.
- Nick D. Paulson, **Chad Hart**, and Dermot J. Hayes. "A Spatial Bayesian Approach to Weather Derivatives." *Agricultural Finance Review* 70(2010):79-96.
- Hongli Feng and **Chad Hart**. "Willingness to Pay for Surplus Sugar in the United States." *Contemporary Economic Policy* 28(2010):429-437.
- Dermot J. Hayes, Bruce A. Babcock, Jacinto F. Fabiosa, Simla Tokgoz, Amani Elobeid, Tun-Hsiang Yu, Fengxia Dong, **Chad Hart**, Edward Chavez, Suwen Pan, Miguel Carriquiry, and Jerome Dumortier. "Biofuels: Potential Production Capacity, Effects on Grain and Livestock Sectors, and Implications for Food Prices and Consumers." *Journal of Agricultural and Applied Economics* 41(2009):465-491.
- Simla Tokgoz, Amani Elobeid, Jacinto F. Fabiosa, Dermot J. Hayes, Bruce A. Babcock, Tun-Hsiang Yu, Fengxia Dong, and **Chad Hart**. "Bottlenecks, Drought, and Oil Price Spikes: Impact on U.S. Ethanol and Agricultural Sectors." *Review of Agricultural Economics* 30(2008):604-622.
- Nick D. Paulson, Bruce A. Babcock, **Chad Hart**, and Dermot J. Hayes. "An Insurance Approach to Risk Management in the Ethanol Industry." *Agricultural and Resource Economics Review* 37(2008):51-62.
- Miguel Carriquiry, Bruce A. Babcock, and **Chad Hart**. "Using a Farmer's Beta for Improved Estimation of Expected Yields." *Journal of Agricultural and Resource Economics* 33(2008):52-68.
- Amani Elobeid and **Chad Hart**. "Ethanol Expansion in the Food versus Fuel Debate: How Will Developing Countries Fare?" *Journal of Agricultural and Food Industrial Organization* 5(2007): Article 6.
- Amani Elobeid, Simla Tokgoz, Dermot J. Hayes, Bruce A. Babcock, and **Chad Hart**. "The Long-Run Impact of Corn-Based Ethanol on the Grain, Oilseed, and Livestock Sectors: A Preliminary Assessment." *AgBioForum* 10(2007):11-18.

- Patrick Westhoff, Scott Brown, and **Chad Hart**. "When Point Estimates Miss the Point: Stochastic Modeling of WTO Restrictions." *Journal of International Agricultural Trade and Development* 2(2006).
- **Chad Hart**, Dermot J. Hayes, and Bruce A. Babcock. "Insuring Eggs in Baskets: Should the Government Insure Individual Risks?" *Canadian Journal of Agricultural Economics* 54(2006):121-137.
- Bruce A. Babcock, **Chad Hart**, and Dermot J. Hayes. "Actuarial Fairness of Crop Insurance Rates with Constant Rate Relativities." *American Journal of Agricultural Economics* 86(2004):563-575.
- **Chad Hart** and Sergio H. Lence. "Financial Constraints and Farm Investment: A Bayesian Examination." *Journal of Business and Economic Statistics* 22(2004):51-63.
- **Chad Hart** and Bruce A. Babcock. "U.S. Farm Policy and the WTO: How Do They Match Up?" *The Estey Centre Journal of International Law and Trade Policy* 3(2002):119-139.
- **Chad Hart**, Bruce A. Babcock, and Dermot J. Hayes. "Livestock Revenue Insurance." *The Journal of Futures Markets* 21(2001):553-580.
- Sergio H. Lence and **Chad Hart**. "Index Models and Land Allocation Reconsidered." *Canadian Journal of Agricultural Economics* 45(1997):267-284.

## *Invited Papers in Journals*

- Mahdi Al-Kaisi, Roger Elmore, Jose Guzman, Mark Hanna, **Chad Hart**, Matthew Helmers, Erin Hodgson, Andrew Lenssen, Antonio Mallarino, Alison Robertson, and John Sawyer. "Drought Impact on Crop Production and the Soil Environment: 2012 Experiences from Iowa." *Journal of Soil and Water Conservation* 68(2013):19A-24A.
- William Edwards and **Chad Hart**. "Introduction to the US Livestock Revenue Insurance System." *Farm Policy Journal* 9(2012):47-51.
- Amani Elobeid, Simla Tokgoz, and **Chad Hart**. "The Ethanol Outlook for Brazil and the United States and Implications for Livestock." *International Sugar Journal* 109(2007):174-177.
- **Chad Hart**. "Ethanol: Policies, Production, and Profitability in USA." *International Sugar Journal* 106(2004):597-599.

## Extension/Outreach Articles

- "Poorer Crop Conditions and Weaker Export Sales." Ag Decision Maker. University Extension and Department of Economics, Iowa State University, Ames, Iowa. June 2023. p. 1-3.
- "A Reversal of Fortunes." Ag Decision Maker. University Extension and Department of Economics, Iowa State University, Ames, Iowa. May 2023. p. 5-7.
- "The Focus Shifts to Planting." Ag Decision Maker. University Extension and Department of Economics, Iowa State University, Ames, Iowa. April 2023. p. 1-3.
- Roughly 320 extension articles during my time at Iowa State

## Extension Information Files

- "Crop Planning Prices." Ag Decision Maker File A1-10.
- "To Grow or not to Grow: A Tool for Comparing Returns to Switchgrass for Bioenergy with Annual Crops and CRP." Ag Decision Maker File A1-27.
- "Estimated Cost of Establishment and Production of Miscanthus in Iowa." Ag Decision Maker File A1-28.

- "Estimated Cost of Establishment and Production of 'Liberty' Switchgrass in Iowa." Ag Decision Maker File A1-29.
- "Projected ACRE Payment Rates for Iowa Crops." Ag Decision Maker File A1-33.
- "Trade Assistance Package in 2018." Ag Decision Maker File A1-37.
- "Pricing Forage in the Field." Ag Decision Maker File A1-65.
- "Season Average Price Calculator." Ag Decision Maker File A2-15.
- "Corn Price Basis." Ag Decision Maker File A2-41.
- "Soybean Basis." Ag Decision Maker File A2-42.
- "July Corn Basis." Ag Decision Maker File A2-43.
- "July Soybean Basis." Ag Decision Maker File A2-44.
- "Estimating Corn Use by Iowa Livestock and Poultry." Ag Decision Maker File B2-55.

## Extension Decision Tools

- "To Grow or not to Grow: A Tool for Comparing Returns to Switchgrass for Bioenergy with Annual Crops and CRP." Ag Decision Maker File A1-27.
- "Estimated Cost of Establishment and Production of Miscanthus in Iowa." Ag Decision Maker File A1-28.
- "Estimated Cost of Establishment and Production of 'Liberty' Switchgrass in Iowa." Ag Decision Maker File A1-29.
- "Projected ACRE Payment Rates for Iowa Crops." Ag Decision Maker File A1-33.
- "Agricultural Act of 2014 2014-2018 Base Acres Reallocation and Yield Update." Ag Decision Maker File A1-35.
- "Farm Bill Calculator." Ag Decision Maker File A1-36.
- "Season Average Price Calculator." Ag Decision Maker File A2-15.
- "Estimating Corn Use by Iowa Livestock and Poultry." Ag Decision Maker File B2-55.

## **Book Chapters**

- **Chad Hart.** "The Economic Evolution of the Soybean Industry." Chapter 1 in *The Soybean Genome*. Edited by H. T. Nguyen and M. K. Bhattacharyya. Springer International Publishing. 2017.
- **Chad Hart**. "The Current State of Federally-Supported Livestock Insurance." Chapter 14 in *The Economics of Livestock Disease Insurance: Concepts, Issues and International Case Studies*. Edited by S. R. Koontz, D. L. Hoag, D. D. Thilmany, J. W. Green, and J. L. Grannis. Wallingford: CABI Publishing. 2006.
- **Chad Hart** and John C. Beghin. "Rethinking Agricultural Domestic Support under the World Trade Organization." Chapter 8 in *Agricultural Trade Reform and the Doha Development Agenda*. Edited by K. Anderson and W. Martin. Basingstoke, U.K.: Palgrave Macmillian and The World Bank. 2006.
- Bruce A. Babcock, **Chad Hart**, and Andrea Stoppa. "The Management of Agricultural Risk in the USA." *The Management of Risk in Agriculture: Tools and Politics*. Volume 6 of the Notebooks of the International Forum of Agriculture and Feed. Rome, Italy: The International Forum of Agriculture and Feed. October 2004. p. 99-117. In Italian.
- William H. Meyers, Michael D. Helmar, and **Chad Hart**. "Modelling the Outcomes of CAP Reform." Chapter 5 in *The Reform of the Common Agricultural Policy*. Edited by K. A. Ingersent, A. J. Rayner, and R. C. Hine. London: Macmillan Press. 1998.

## Proceedings Papers

- **Chad Hart**. "Feed for Fuel: Coping with the new reality." *Proceedings of the 2009 Annual Meeting of the Western Canadian Association of Swine Veterinarians*. Saskatoon, Canada, 2009, p. 3-16.
- Chad Hart and Sergio H. Lence. "Bayesian Examination of Financial Constraints and Farm Investment." Proceedings of the Annual Meeting of the NC-221 Committee on Financing Agriculture and Rural America: Issues of Policy, Structure, and Technical Change, Denver, Colorado, October 7-8, 2002. South Dakota State University, Department of Economics, Economics Pamphlet 2003-1, 2003, p. 203-215.
- Chad Hart, Samarendu Mohanty, and Darnell B. Smith. "Estimating Expected Per Acre Indemnities of Yield and Revenue Insurance Products." *Proceedings of the NCR-134 Conference: Applied Commodity Price Analysis, Forecasting, and Market Risk Management*. B. Wade Brorsen, editor, Oklahoma State University, Stillwater, Oklahoma, 1997, p. 84-93.
- **Chad Hart**, Darnell B. Smith, and John R. Kruse. "The Dynamics of Flex." *Proceedings of the NCR-134 Conference: Applied Commodity Price Analysis, Forecasting, and Market Risk Management*. B. Wade Brorsen, editor, Oklahoma State University, Stillwater, Oklahoma, 1995, p. 78-96.

# Other Articles and Papers

- "How Does the U.S. Fit into Global Corn and Soybean Production?" *Farmland Insights* Volume 2, No. 2. July 2019. p. 1-3.
- "New Records in the Global Crop Markets." *Farmland in Perspective* Volume 36, No. 1. Arcola, Illinois. March 2015. p. 1-3.
- Over 100 research reports and industry articles since joining Iowa State

## **Congressional Testimony**

- "Actuarial Methodology of Crop Insurance." Presented to the U.S. House of Representatives, Agriculture Committee, Subcommittee on General Farm Commodities and Risk Management, Washington, DC, April 2009.
- "Crop Insurance within the World Trade Organization." Presented to the U.S. House of Representatives, Agriculture Committee, Subcommittee on General Farm Commodities and Risk Management, Washington, DC, April 2006.

## **Outreach Activities**

## Recent Presentations

- "Ag Market Outlook." Presented at the NEW Cooperative Intern Day, Fort Dodge, Iowa, June 2023.
- "The Ag Economy." Presented at the National Conference of State Legislatures Ag Task Force meeting, Chicago, Illinois, June 2023.
- "Outlook: Crops, Livestock, and Land." Presented at the Stateline Dairy and Ag Outlook Seminar, Ridgeway, Iowa, June 2023.
- Over 1,200 presentations since 2007

### **Graduate Student Committees**

Ryan Goodrich, Iowa State, Economics, member of PhD committee, current Philip Herr, Iowa State, Economics, major professor of PhD committee, current Stephen Herr, Iowa State, Economics, member of PhD committee, current Jiayou Mei, Iowa State, Economics, member of PhD committee, current Sulagna Sarkar, Iowa State, Economics, member of PhD committee, current Mahendra Singh, Iowa State, Economics, member of PhD committee, current Jingyi Tong, Iowa State, Economics, member of PhD committee, current Xiaorui Qu, Iowa State, Economics, member of PhD committee, 2023 Dinesh Poddaturi, Iowa State, Economics, co-major professor of PhD committee, 2023 Oranuch Wongpiyabovorn, Iowa State, Economics, major professor of PhD committee, 2023 Christopher Pudenz, Iowa State, Economics, member of PhD committee, 2023 Jiayi Luo, Iowa State, Statistics, member of PhD committee, 2022 Sriramjee Singh, Iowa State, Economics, member of PhD committee, 2022 Chen-Ti Chen, Iowa State, Economics, member of PhD committee, 2021 Ming Jin, Iowa State, Economics, major professor of PhD committee, 2020 Tianyang Zhang, Iowa State, Economics, member of PhD committee, 2020 Zehui Jiang, Iowa State, Economics, member of PhD committee, 2018 Brandon Marshall, Iowa State, Physics and Astronomy, member of PhD committee, 2018 Shufen Chen, Iowa State, Economics, member of PhD committee, 2017 Xiaoguang Feng, Iowa State, Economics, member of PhD committee, 2017 Zabid Iqbal, Iowa State, Economics, member of PhD committee, 2017 Wenwen Xi, Iowa State, Economics, member of PhD committee, 2017 Daniel Alexander, Iowa State, Economics, major professor of MS committee, 2016 Chao Li, Iowa State, Economics, member of PhD committee, 2016 Kenneth Liao, Iowa State, Economics, member of PhD committee, 2016 Xiaohong Zhu, Iowa State, Economics, member of PhD committee, 2016 Jinzhi Xiao, Iowa State, Economics, co-major professor of PhD committee, 2015 Beth Miller, University of Illinois, Agricultural Economics, member of PhD committee, 2015 Michael Hudak, Iowa State, Economics, member of PhD committee, 2015 Camille Nelson, Iowa State, Agricultural Engineering, member of MS committee, 2015 Lisha Li, Iowa State, Economics, co-major professor of PhD committee, 2015 Wei Zhou, Iowa State, Economics, member of PhD committee, 2015 Yixing Peng, Iowa State, Economics, member of PhD committee, 2015 Miguel Carriquiry, Iowa State, Statistics, member of MS committee, 2013 Kodjo Drofenou, Iowa State, Economics, major professor of MS committee, 2013 Nate Kauffman, Iowa State, Economics, member of PhD committee, 2012 Na Jin, Iowa State, Economics, member of PhD committee, 2011 Ariel Singerman, Iowa State, Economics, member of PhD committee, 2011 Tian Yu, Iowa State, Economics, member of PhD committee, 2011 Oiye Sun, Iowa State, Economics, co-major professor of MS committee, 2010 Kuejai (Nan) Jungjaturapit, Iowa State, Economics, member of MS committee, 2009 Mindy (Baker) Mallory, Iowa State, Economics, member of PhD committee, 2009 Shoshana Hebshi, Iowa State, Journalism, member of MS committee, 2009 Brittany Teahan, Iowa State, Economics, member of MS committee, 2009

Hazen Kazaks, Brown University, Environmental Studies, member of MA committee, 2008 Nick Paulson, Iowa State, Economics, non-voting member of PhD committee, 2007 Nick Paulson, Iowa State, Economics, non-voting member of MS committee, 2004

## **Courses Taught**

Spring 2023: Econ 337, Ag Marketing, 48 students, co-taught with Dr. Lee Schulz Spring 2022: Econ 337, Ag Marketing, 46 students, co-taught with Dr. Lee Schulz

Fall 2021: Econ 490H, Independent Study, 1 student

Spring 2021: Econ 337, Ag Marketing, 74 students, co-taught with Dr. Lee Schulz Fall 2020: Econ 460/560, Ag Policy, 49 students, co-taught with several others Spring 2020: Econ 337, Ag Marketing, 48 students, co-taught with Dr. Lee Schulz Spring 2019: Econ 337, Ag Marketing, 46 students, co-taught with Dr. Lee Schulz

Spring 2018: Econ 490, Independent Study, 1 student Spring 2017: Econ 337, Ag Marketing, 47 students

Spring 2016: Econ 337, Ag Marketing, 46 students, co-taught with Dr. Lee Schulz Spring 2015: Econ 337, Ag Marketing, 47 students, co-taught with Dr. Lee Schulz Spring 2014: Econ 337, Ag Marketing, 48 students, co-taught with Dr. Lee Schulz

Fall 2013: Econ 490H, Independent Study, 1 student

Spring 2013: Econ 337, Ag Marketing, 43 students, co-taught with Dr. Lee Schulz

Spring 2012: Econ 337, Ag Marketing, 39 students

Spring 2011: Econ 339X, Ag Marketing, 36 students, co-taught with Dr. John Lawrence Spring 2010: Econ 339X, Ag Marketing, 34 students, co-taught with Dr. John Lawrence

Summer 2009: Econ 490, Independent Study, 1 student

Spring 2009: Econ 338C, Applied Grain Marketing, 47 students

#### **Institutional Service**

## **Student Organizations:**

Faculty Adviser, Ag Marketing and Management Org.: 2012/13 – present

Departmental Committees:

Budget Advisory: 2012/13 – 2015/16

CALS Faculty Recruiting: 2009/10, 2012/13 – 2014/15, and 2022/23

Extension Coordinator: 2021/22 – 2022/23 Extension Coordinator: 2013/14 – present Faculty Awards: 2011/12, 2013/14 – 2022/23

Graduate Student Recruiting and Admission: 2008/09, 2011/12, and 2012/13

Named Positions: 2020/21– present

Promotion and Tenure: 2013/14 – 2017/18, 2023/24 Staff Planning: 2015/16, 2020/21, and 2022/23

College Committees:

CALS Associate Dean Search: 2022/23

**University Committees:** 

2010-15 Strategic Plan Subcommittee, Treasures Task Force

2020/21 Workgroup to Advance Faculty Scholarship in Extension and Outreach

#### **Professional Service**

- National Academy of Sciences Panel on Methods for Integrating Multiple Data Sources to Improve Crop Estimates, 2015-16
- Midwest/Great Plains/Western Outlook Conference Organizer and Moderator, Des Moines, Iowa, Aug. 15-16, 2016
- Extension Section Crops Outlook Organizer and Moderator, 2013 AAEA Meetings, Washington, DC, Aug. 4-6, 2013
- Midwest/Great Plains/Western Outlook Conference Organizer and Moderator, Kansas City, Missouri, Aug. 20-21, 2012
- Extension Section Crops Outlook Organizer and Moderator, 2012 AAEA Meetings, Seattle, Washington, Aug. 12-14, 2012
- Extension Section Crops Outlook Organizer and Moderator, 2009 AAEA Meetings, Milwaukee, Wisconsin, July 26-28, 2009
- Track Co-chair, Economics and Policy Track, 2008 Biobased Industry Outlook Conference, Ames, Iowa, Sept. 7-10, 2008
- Articles reviewed for American Journal of Agricultural Economics, Agricultural Finance Review, Agricultural and Resource Economics Review, Applied Economic Perspectives and Policy, Biomass and Bioenergy, Biotechnology for Biofuels, Canadian Journal of Agricultural Economics, Choices, Environmental Science and Technology, European Review of Agricultural Economics, Food Policy, Journal of Agricultural and Applied Economics, Journal of Dairy Science, Journal of International Agricultural Trade and Development, Operations Research, and Western Economics Forum.

## **Grants and Contracts**

- Principal Investigator. Landowners Matter Too: Accelerating Adoption of In-field and Edge-of-field Nutrient Reduction Practices through Better Engaged Landowners. \$61,949. ISU-INRC, 2022.
- Co-Principal Investigator. Agricultural Supply Chain Disruptions, Costs, and Mitigation Strategies to Enhance Resiliency of the U.S. Food Supply. \$457,011. USDA-NIFA, 2020.
- Co-Principal Investigator. Stress on the Farm: Strategies to Help Each Other. \$30,000. Great Plains Center for Agricultural Health, 2019.
- Co-Principal Investigator (replacing Dr. Sebastian Pouliot). A Regional Dynamic Model of U.S. Beef Cattle and the Economic Impacts of Movement Restrictions in an Event of Foot and Mouth Disease. \$361,234. USDA-NIFA, 2018.
- Principal Investigator. Analysis of Grain Basis Behavior during Transportation Disruptions. \$41,363. USDA-AMS, 2014.
- Co-Principal Investigator. Effects of Fungicide after Hail Injury on Corn and Soybeans. \$43,652. USDA-NIFA, 2013.
- Co-Principal Investigator (ISU Co-Principal Investigator), Evaluating the Impact of Extreme Drought on Farm Advisors Perception of Climate Risks in the U.S. Corn Belt, \$142,092 (ISU \$20,103). NOAA, 2013.
- Co-Principal Investigator. Transgenic Approaches in Managing Sudden Death Syndrome in Soybean. \$5,000,000. USDA-NIFA, 2013.

- Principal Investigator. Balancing Environmental and Feed Availability Concerns. \$55,781. National Pork Producers Council and affiliated state councils. 2011.
- Co-Principal Investigator (ISU Principal Investigator). Useful to Usable (U2U): Transforming Climate Variability and Change Information for Cereal Crop Producers. \$5,000,000 (ISU \$597,270). USDA-NIFA, 2011.
- Co-Principal Investigator. Economic Assessment of the Ethanol Industry on Iowa and the Nation. \$21,042. Community Vitality Center, Iowa State University, 2011
- Co-Principal Investigator. Environmental Credit Trading and Greenhouse Gas Emission Reporting. \$99,733. USDA-NRCS, 2010.
- Co-Principal Investigator. Environmental Credit Trading and Greenhouse Gas Emission Reporting. \$193,239. USDA-NRCS, 2009.
- Co-Principal Investigator. Iowa Grain and Biofuels Survey and Analysis. \$19,000. Iowa Department of Agriculture and Land Stewardship, 2007.
- Co-Principal Investigator. Food and Agricultural Policy Research Institute. \$506,974. Hatch Funds-AES, 2007.
- Co-Principal Investigator. Energy from Agriculture. \$275,000. USDA, 2006.
- Co-Principal Investigator. FeedRisk OnLine: A Risk Management Tool for Livestock Producers. \$190,687. USDA-RMA, 2003.

## Honors

- CALS Dean's Citation for Extraordinary Contributions (with Dermot Hayes and Wendong Zhang), Iowa State University, College of Agriculture and Life Sciences, 2020
- Bruce Gardner Memorial Prize for Applied Policy Analysis Award (with Ed Balistreri, Dermot Hayes, Minghao Li, Lee Schulz, Wendong Zhang, and John Crespi), Agricultural & Applied Economics Association, 2019
- Exemplary Faculty Mentor Award, Iowa State University, 2016
- Partnership Award for Mission Integration of Research, Education, and Extension (as part of the Useful to Usable grant team), USDA-National Institute of Food and Agriculture, 2015
- CALS Special Research Award, Iowa State University, College of Agriculture and Life Sciences, 2015
- Distinguished Extension/Outreach Program: Individual: Less than 10 Years Experience, Agricultural & Applied Economics Association, 2014
- Premier Crop Forecaster Award, Agricultural & Applied Economics Association Extension Section, 2014
- Editor's Choice Award (with Mahdi Al-Kaisi, Roger Elmore, Jose Guzman, Mark Hanna, Matthew Helmers, Erin Hodgson, Andrew Lenssen, Antonio Mallarino, Alison Robertson, and John Sawyer), Soil and Water Conservation Society, 2013
- Gold Quill Award (in partnership with William Edwards), American Society of Farm Managers and Rural Appraisers, 2013
- Team Achievement Award (as part of the Bioeconomy Conversations II: Food, Feed, and Fuel team), Iowa State University Extension and Outreach, 2009
- Regents Award for Staff Excellence, Iowa Board of Regents, 2007
- P&S Award for Achievement, Iowa State University, College of Agriculture, 2007
- USDA Secretary's Group Honor Award for Excellence (as part of FAPRI), USDA, 2002
- T. W. Schultz Fellowship Award, Iowa State University, Fall 1991